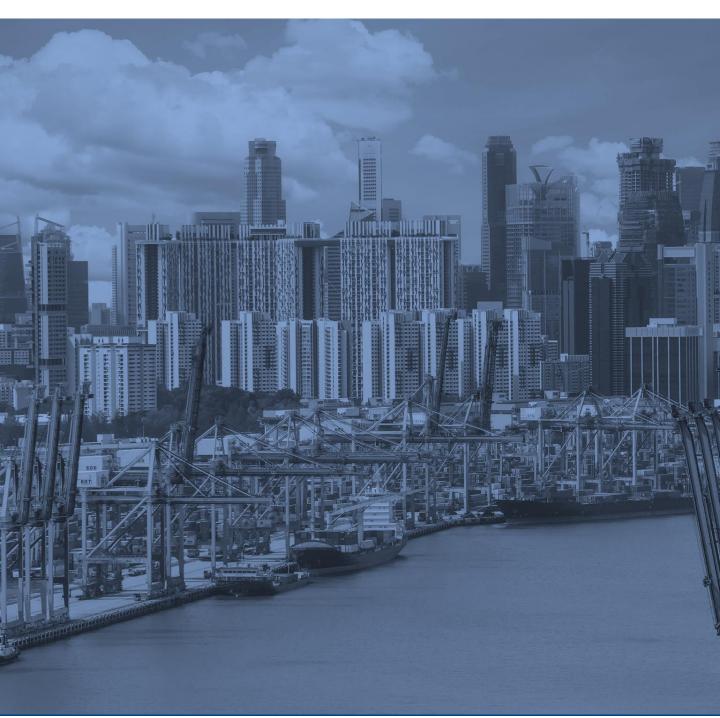
# **DIRECT INVESTMENTS**

SHIPPING, OFFSHORE AND REAL ESTATE



# **MARKET REPORT 2021**





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- 12 Track record and concluded projects
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- 16 Current Portfolio

18	The Projects	Estimated NAV per 1	. % (31.12.2020)
19	Agder Kontorbygg AS	NOK	663 000
20	Avenyen Holding AS	NOK	N/A
21	Avenyen Holding II AS	NOK	N/A
22	Bileiendom Invest AS	NOK	830 000
23	Bogstadveien 48 Invest AS	NOK	802 000
24	Dyrskueveien 5 KS	NOK	932 000
25	Eiendomsselskapet Vest-Sverige AS	SEK	1 523 000
26	Glassverket Bolig AS	NOK	250 000
<b>27</b>	Handelseiendom Gjøvik AS	NOK	947 000
28	Handelseiendom Invest AS	NOK	1 834 000
29	Handelseiendom Lillehammer AS	NOK	741 000
30	Handelseiendom Vågsbygd AS	NOK	311 000
31	Havnekvartalet Holding AS	NOK	1 083 000
32	Industrieiendom Sørlandet AS	NOK	1 073 000
33	Jakslandåsen Boligutvikling AS	NOK	274 000
34	Kjøita Park 1 AS	NOK	1 132 000
35	Kombieiendom Østlandet AS	NOK	313 000
36	Kronogården Bolig AS	SEK	168 000
<b>37</b>	Larvik Eiendomsinvest AS	NOK	1 280 000
38	Lillestrøm Sentrumsbolig AS	NOK	1 367 000
<b>39</b>	M17 Holding AS	NOK	387 000
40	Midtbyen Invest AS	NOK	N/A
41	Mjåvann Eiendomsinvest AS	NOK	309 000
42	R13 Holding AS	NOK	288 000
43	Rjukan Næringspark KS	NOK	N/A
44	Rogaland Handelsinvest AS	NOK	598 000
45	Sagelva Brygge AS	NOK	155 000
46	Sarpsborg Setrumsbolig AS	NOK	32 000
47	Ski Skolebygg AS	NOK	980 000
48	Stavanger Property Invest AS	NOK	N/A
49	Sørlandsparken Logistikkinvest AS	NOK	739 000
50	Vestfold Logistikkinvest AS	NOK	598 000
51	Østfoldbygg Invest AS	NOK	388 000





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51	Direct	Investments -	Shipping	and Offshore
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53 Concluded Projects	53	Concl	luded	Pro	iects
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- 55 Activity in 2019

57	Current Portfolio		
-			/ /
58	The Projects	Estimated NAV per	
59	Atlantic Bridge AS	USD	86 366
<b>60</b>	Atlantic Discoverer AS	USD	73 525
61	Atlantic MPP AS	USD	62 652
<b>62</b>	Atlantic Pinara AS	USD	51 805
<b>63</b>	Atlantica Bay AS	USD	63 612
64	Atlantica Breeze AS	USD	61 261
<b>65</b>	<b>Burgundy Container AS</b>	USD	126 919
66	Dyvi Cable Ship II DIS	USD	83 149
<b>67</b>	Greenbarge DIS	USD	5 109
68	Jane Offshore LTD	USD	N/A
69	Nippon Supra AS	USD	3 044
70	Njord Container	USD	24 212
71	Njord Handy	USD	95 727
72	Njord Julie AS	USD	42 214
<b>73</b>	NOCC Atlantic DIS	USD	211 779
74	Ocean Scout DIS	NOK	312 542
<b>75</b>	OKEE Cuno AS	USD	56 982
<b>76</b>	Rán Barge DIS	USD	40 338
77	Rem Aquarius AS	USD	137 199
<b>78</b>	Ross Car Carrier Ltd	USD	44 665
<b>79</b>	Ross Magdeburg AS	USD	41 673

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Should one or more of the risks or uncertainties materialize, or should underlying assumptions prove to be incorrect, actual results may vary materially from those described in this Report. FS does not assume any obligations for such loss and FS does not assume any obligation to update or correct the information included in this Report.

By receiving this report you acknowledge that you will be solely responsible for your own assessment of the project and the shipping and/or real estate market and that you will conduct your own analysis and are solely responsible for forming your own view of the project.

An investment in the real estate market and/or shipping market involves risk and several factors could cause the actual result of the investment. General economic and business conditions, changes in the domestic and foreign markets and laws and regulation and other factors may have an impact on the project and each investors' investment. If information contained in this report is used as basis for investments, the investor is obliged to check and compare the information herein with the official accounts and information published by the company at all times.

Purchase agreement, charter parties and corporate documentation such as partnership agreement and other relevant documentation, can be obtained from FS.

#### **Dear Investor**

As always, it is a pleasure to present our annual market report for shipping and real estate projects, where you will find valuation estimates and description of each project. By the end of 2020 total assets under management were NOK 11.7 billion, an increase of NOK 0.9 billion from last year. Purchase and sales activity, as well as historical returns can be found later in the report.

For Fearnley Project Finance, 2020 marked the last year under our legacy name. As part of reorganizing within the Astrup Fearnley group, Fearnley Project Finance became a part of Fearnley Securities in order to benefit from synergies between our investor base and deal sourcing capabilities. Fearnley Securities is now the sole capital markets player of the Astrup Fearnley group, serving shipping, offshore, renewables and real estate. Projects and operations will be managed in the same way without inconvenience or disruption. The entity for both operations will be Fearnley Securities AS. Fearnley Business Management AS will remain as a subsidiary.

2020 started out radically different than anticipated, and the outlook for most capital markets looked bleak. By summer however markets were rebounding, and the Norwegian real estate market was no exception. As of late January, the transaction volume for 2020 is estimated at NOK 111 billion, surpassing the transaction volume of 2019 and the highest since 2015. The storyline has in many ways been similar for the capital markets in shipping. The uncertainty from the pandemic caused underlying rates to plunge in most segments, followed by a broad rebound in most markets in the second half of 2020. This increased the general investor's interest, which has steadily returned in the last six months. The container market had the most exceptional recovery, where we have seen rates triple in the previous six months, as demand has bounced back, fueled further by a shortage of physical containers and high congestion in ports. Dry Bulk markets have also had an amazing development in the last months, while other segments have seen a more modest rebound since the beginning of the pandemic.

Investor confidence has recovered and remained consistently high since the start of the pandemic. Appetite for real estate as an asset class persists, and according to Malling & Co investor confidence measurement 93 % of investors were net buyers of real estate pr. Q4 2020.

Axel Bendvold Head of Real Estate Fearnley is experiencing solid demand for value-add projects across all segments as investors are seeking higher returns from real estate projects. With a combination of strong operational partnerships outside of Oslo and our in-house asset management, Fearnley Real Estate, Fearnley is ideally placed to provide such projects.

broader shipping markets have long-term fundamentals to be excited about. The Orderbook to fleet ratio is at 20-year low levels for most segments and fleet growth is expected to diminish as a result. Going forward, we expect shipowners to continue their hesitation of ordering new vessels. This is a result of a few factors: (1) Due to uncertainty regarding new industry regulations and technology, shipowners cannot readily define the propulsion choice for the future, (2) financing is scarce or expensive, both from the traditional shipping banks as well as from the large institutional investors. Together with stronger demand outlooks in the wake of the pandemic, arising from massive government stimulus packages, investments in infrastructure and an increase in commodity prices, we believe that demand will outpace supply in the years to come, hopefully giving us a prolonged upcycle across most shipping segments.

FS Direct Investments was an active player in 2020. In real estate a total of 8 new projects were established with a total value of NOK 1.4 billion, bringing assets under management up to NOK 8.0 billion, divided between a total of 33 projects. At the same time, 4 projects were realized with a total value of NOK 0.6 billion at an average IRR of 20 % p.a. In shipping, 3 new projects were established with a total value of USD 24 million. Total asset under management is now USD 423 million spread across 28 projects. Two projects were concluded during the year.

We thank all our partners, investors, lenders and service providers for your support and remain at your disposal for discussions related to new ventures and running projects.



M

Andreas Thorvildsen Head of Direct Investments - Shipping

# Global network within shipping, offshore, energy and finance

# The Astrup Fearnley service offerings

#### **Capital Markets**

# Fearnley Securities

Oslo | New York

Fearnley Securities is a leading investment bank with a concentrated focus on maritime and energy industries

Fearnley Direct Investments specializes in direct investments in real estate, shipping and offshore

#### Offshore

# Fearnley Offshore Fearnley Offshore Supply

Oslo | Houston | Singapore

Chartering of Drilling Rigs, Supply- and FPSO Vessels

Newbuildings, Sale and Purchase of Second-Hand Rigs and Drillships

Advisory, Research and Consultancy Services

### Shipping

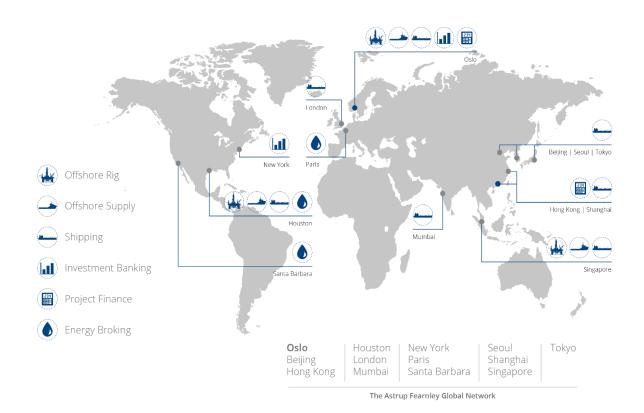
# Fearnleys Lihra Fearnley Energy

Oslo | Paris | Tokyo | Beijing | Shanghai | Hong Kong Houston | Singapore | Mumbai Santa Barbara | London

Chartering of Tankers, Bulk, LPG, LNG, RoRo and Car carriers

Newbuildings, Sale and Purchase of second-hand vessels, Oil trading, Advisory, Research and Consultancy Services

### The Astrup Fearnley global network



# About | Fearnley Securities

Fearnley Securities, a subsidiary of the Astrup Fearnley Group, is a fully integrated Investment Bank. Our Direct Investments division specializes in structuring and financing direct investments in shipping and real estate projects for private investment companies and institutional investors, both in Norway and internationally.

The Astrup Fearnley group can trace its history back to 1869 when Thomas Fearnley established a shipping and agency business in Oslo, Norway. Today the Astrup Fearnley Group employs approximately 350 people across the world through its offices in Europe, US and Asia.

Fearnley Project Finance AS was established In 1981, as a direct result of an increased demand for growth capital, financial brokerage services and direct investments among maritime companies. Later, in 1987, Fearnley Securities AS was established to provide additional services to our clients and investors. Capital was scarce for shipowners and Fearnley Securities found its niche as a provider of financing to a variety of shipping projects. In 2020, Fearnley Project Finance AS merged into Fearnley Securities AS to enhance cooperation across the departments.

Fearnley Project Finances' entry into real estate started with the economic downturn in the late 1980s and the beginning of the 1990s. A sharp decrease in demand and high interest rates pushed real estate prices to a record low. The company saw this as an opportunity for their investors to enter the real estate market at attractive levels.

Fearnley Project Finance AS (now part of Fearnley Securities AS) was the first project broking house in Norway and is recognised for integrity, professionalism and speed of execution. Being part of the Astrup Fearnley Group allows Fearnley Securities to utilize the Groups resources and expertise within business areas such as shipping, offshore, consulting, equity and debt capital markets. Today, the FS Direct Investments team consist of professionals of which about half are project brokers and half are business managers. We manage a portfolio of approx. NOK 11.7 billion whereof abt. 69% in real estate and 31% in shipping and offshore.

The real estate portfolio consists of offices, retail, logistics, industrial, development and residential real estate. The shipping and offshore portfolio is also well diversified, with projects ranging from commodity-based shipping such as dry bulk and tank, to offshore and industrial shipping. Furthermore, the shipping & offshore team aims to provide its clients with the best risk-reward through a wide range of structures, from sale-leasebacks, to asset-backed bond structures and pure equity investments.

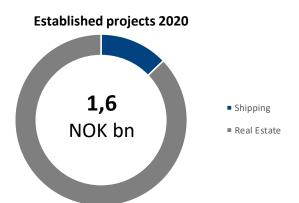
Direct Investments - Business Areas & Value Chain										
Structuring & syndication	Business Management	Valuation & secondhand trading	Asset management	Exit						
<ul> <li>Identifying and presenting investment opportunities</li> <li>Optimizing capital structure between debt and equity</li> <li>Due diligence, negotiations and closing</li> </ul>	<ul> <li>Dividend payments</li> <li>Cash flow budgeting</li> <li>Covenant compliance management</li> <li>Tax reporting</li> <li>Commercial follow- up</li> <li>Annual reporting for the SPC/SPV</li> </ul>	<ul> <li>Quarterly         valuations based on         underlying asset         values (NAV) and         traded shares</li> <li>Facilitate and         execute second         hand trade</li> <li>Newsletter with         buy and sell         interest, and latest         transactions</li> </ul>	<ul> <li>Identifying and executing value-add opportunities</li> <li>Commercial follow-up</li> <li>Project management</li> </ul>	<ul> <li>Continuously consideration of exit based on hold/sell analysis and market forecasts</li> <li>Due diligence, negotiations and closing</li> </ul>						

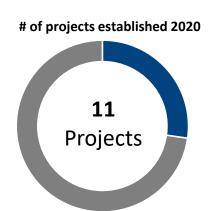
# Fearnley Securities Portfolio

A total of 11 shipping and real estate projects were established in 2020, with a total value of about NOK 1,6 bn (USD 186 m). The current real estate portfolio is experiencing growth, and consists of a wide variety of projects totalling NOK 8,0 billion. On the shipping side, the managed portfolio increased by 1 project in total. The shipping team experienced a slow first half of the year due

to the Pandemic, with increased uncertainty in the markets. In the second half of 2020 activity picked up, which paved the way for several attractive acquisitions. Three projects were established, including two container vessels and one car carrier, all purchased at attractive entry levels with sound potential and satisfactory development.

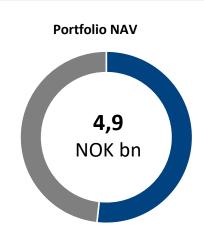
#### Activity in 2020





#### **Current Portfolio**





#### Historical returns

### Real Estate | 101 concluded projects





## Shipping | 69 concluded projects







# About | Fearnley Securities Real Estate

Fearnley Securities Real Estate was established to offer our investors and clients direct investment opportunities in real estate. The concluded projects structured and financed by Fearnley Securities has yielded a weighted average return on equity (IRR) of approximately 32 % p.a and weighted average nominal return of 113 %.

Fearnley Securities Real Estate is able to offer a full range of property services to our investors. Through our subsidiaries, Fearnley Business Management and Property Management Norge, we offer services within cash management, tenant follow-up, contact with suppliers and banks, and commercial and technical management of the properties.

Our Asset Managers provide valuable commercial insight in project assessment, establishing and executing business plans mainly related to value-add projects. Asset management also provides service to established projects by identifying value add potential or conserving value through active management. Asset Management provides

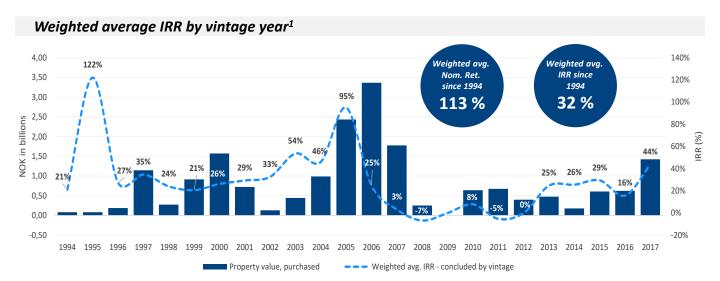
all-inclusive service through tenant management, identification and execution value-add opportunities, and project development follow-up.

Fearnley Securities currently manages a real estate portfolio of approximately NOK 8 billion. The portfolio of assets under management and second hand sale of projects facilitate strong and consistent contact with the market, brokers and existing and new investors.

With our strong market presence and extensive network, Fearnley Securities are able to capitalize on projects through structured processes, semi off-market and off-market deals. Our dynamic team enables us to participate in a wide array of investment opportunities, ranging from prime office locations to retail, logistics and even full scale development projects. This diversity has enabled us to deliver stable and strong returns for our investors for more than twenty years.



# Track Record



Note 1: The year in which the first influx of investment capital was delivered to a project.

Transactions (MNOK)	#	Purchased	Sold	Volume	Nom. Ret.	IRR*
Last year*	8	1 386	775	2 161	n/a**	n/a**
Last 3 years	35	5 251	2 848	8 099	71 %	52 %
Last 5 years	63	7 655	4 194	11 849	72 %	30 %
Last 10 years	115	10 654	8 033	18 687	81 %	21 %
Last 15 years	190	20 245	17 361	37 606	67 %	30 %
Since 100/	250	26 702	20 116	46 909	112 %	22 %

# Average holding period (project duration)

\*\* No realised investments, see est. returns (unrealised) for the current portfolio

5,0 years

								Nominal Return	Nominal	
Project	Segment	Established	Concluded	Duration	Initial value	Exit value	Paid in capital	(NOK)	return (%)	IRR
Olavsgård Kontorsenter KS	Multi-purpose	1994	1999	5 years	82 400 000	85 750 000	8 920 000	n/a	n/a	21 %
Lørenskog Næringspark KS	Industrial	1995	1998	3 years	82 000 000	253 500 000	16 200 000	n/a	n/a	122 %
Kjelsåsveien 161 KS	Industrial	1996	1999	3 years	97 380 000	100 250 000	10 380 000	12 130 000	117 %	32 %
Lørenfaret 1b KS	Multi-purpose	1996	1999	3 years	29 550 000	55 000 000	5 490 000	5 300 000	97 %	52 %
Haugerud Senter KS	Multi-purpose	1996	2005	10 years	61 100 000	67 000 000	15 450 000	19 140 000	124 %	15 %
TEBO Senteret KS	Retail	1997	1999	2 years	18 760 000	23 500 000	1 800 000	5 320 000	295 %	94 %
Ekofiskvegen 1 KS	Industrial	1997	2000	3 years	712 000 000	696 000 000	114 320 000	85 680 000	75 %	31 %
Fyrstikktorget KS	Office	1997	2000	3 years	215 000 000	249 670 000	20 000 000	70 000 000	350 %	70 %
Knudsrødveien 7 KS	Industrial	1997	2006	9 years	32 240 000	37 000 000	4 000 000	17 820 000	446 %	26 %
Kjølberggaten 31 KS	Office	1997	2006	10 years	64 580 000	70 000 000	6 000 000	19 070 000	318 %	16 %
Grensesvingen 9 Eiendom KS	Office	1997	2011	15 years	103 780 000	164 000 000	13 000 000	90 250 000	694 %	17 %
Jernkroken 16 KS	Logistics	1998	2005	7 years	53 300 000	49 000 000	6 000 000	9 110 000	152 %	14 %
Dusavik Næringspark KS	Industrial	1998	2006	7 years	67 240 000	121 500 000	10 000 000	69 910 000	699 %	37 %
Ole Deviks Vei KS	Office	1998	2006	8 years	114 600 000	150 000 000	14 200 000	38 960 000	274 %	19 %
Smestadgård KS	Office	1998	2006	8 years	39 270 000	55 750 000	4 560 000	19 510 000	428 %	26 %
Kjelsåsveien 161 KS 2	Industrial	1999	2002	2 years	100 250 000	102 500 000	17 300 000	8 030 000	46 %	19 %
Breigata 10 KS	Office	1999	2005	6 years	41 000 000	39 000 000	5 500 000	11 060 000	201 %	22 %
Lørenfaret KS	Multi-purpose	1999	2006	7 years	55 000 000	105 000 000	7 350 000	33 430 000	455 %	31 %
Fyrstikkalleen 1&3 KS	Office	1999	2006	8 years	247 000 000	265 000 000	27 000 000	40 280 000	149 %	13 %
Sven Oftedals vei 2-8 KS	Logistics	1999	2007	7 years	148 110 000	263 400 000	21 000 000	129 770 000	618 %	36 %
VVS Huset KS	Multi-purpose	1999	2007	8 years	44 130 000	110 650 000	14 000 000	28 170 000	201 %	20 %
Grini Næringspark KS	Office	1999	2012	12 years	54 070 000	54 500 000	11 500 000	2 270 000	20 %	2 %
Kjeller Teknologipark KS	Office	1999	2011	12 years	179 600 000	262 000 000	7 000 000	113 180 000	1617 %	30 %
Millennium Property KS	Residential	1999	2013	13 years	46 130 000	n/a	14 000 000	43 500 000	311 %	19 %

<sup>\*</sup> Weighted average return on equity on concluded projects according to year established

# Concluded Projects continued

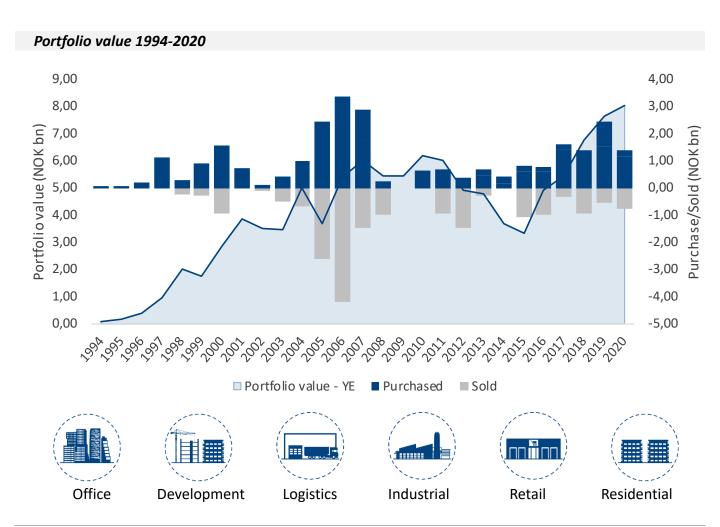
First Interpresented   Company   C	Project	Segment	Fetablished	Concluded	Duration	Initial value	Exit value	Paid in capital	Nominal Return (NOK)	Nominal return (%)	IRR
Designer from KS	· ·							<u> </u>			21,2 %
Sementer   S. Office   200	_										29,0 %
Secondary 18   S. C.   Office   200   2004   4 years   13 13 000   13 70 0000   2 13 00000   2 13 00000   13 10 000000   13 10 000000   13 10 000000   13 10 000000   13 10 000000   13 10 00000   13 10 00000   13 10 00000   1											27,8 %
Frigate Fixeners for 1 1 No.   1	Fredrik Selmersvei 2 KS	Office	2000	2004	4 years	180 000 000	207 380 000	21 900 000	15 200 000	69 %	12,8 %
Redies Name   Person   Perso	Karenslyst Alle 16 KS	Office	2000	2004	4 years	181 500 000	197 000 000	22 000 000	21 340 000	97 %	20,4 %
Ch. Excipagina 20 S	•				-						16,9 %
St. Ourse Res St.   Office   2001   2004   29 years   77 70000   91 0000   12 55000   33 33000   26 %   15.	* '										39,7 %
Nooden Herringerik X											-0,4 %
Mathurla 78 S											16,7 % 45,7 %
Deglegoword policy incident mode   September   Profession   Profess	0 1										41,0 %
Freederscheigener β-2-8 ES   Office											44,9 %
Mailbrownergen (S. K. Office   2001   2005   5years   265,0000   36,00000   3,000000   7,30000   1,7 k   3,											26,4 %
Degles park planner KS   Retal   2002   2005   3 years   189 J0000   15 0000   19 0	_										-3,8 %
Alexand Registered No.   Petal   2002   2005   3 years   41 300000   55000000   5200000   7710000   148 No.   173 No.   174	Økern Park KS	Office	2001	2007	5 years	285 000 000	367 800 000	35 000 000	83 200 000	238 %	32,8 %
Nyshelm Enderdominwest KS  Office 203 205 2 years 183 00 000 2100 000 000 44 500 000 123 No 50 2 Perimenter (Floridgark KS  Multi-purpose 203 2006 3 years 124 000 000 186 000 000 43 90 000 285 00 00 20 10 No 50 20 No 50 No 50 20	Dagligvare Østlandet KS	Retail	2002	2005	3 years	89 170 000	145 000 000	9 150 000	10 900 000	119 %	29,7 %
Piestrederic Linyon AS	Ålesund Hagesenter KS	Retail	2002	2005	3 years	41 300 000	56 000 000	5 200 000	7 710 000	148 %	37,7 %
Demmen pin-gispark KS   Multi-purpose   2003   2008   3 years   12 400 0000   18 60 0000   12 300 000   43 900 000   20 6	Nydalen Eiendomsinvest KS	Office			1 year	163 300 000	210 000 000	34 100 000	41 600 000		70,2 %
Union Emindominivent AS											92,6 %
Washinghas AS											48,7 %
Karembyst Alle 12-14 RS											41,1 %
Forus Emondmenters KS Office 2004 2006 1 year 18500000 214770000 4100000 238 330 000 69 8 6, 86 8 10 years and produced produced by the control of the contr											23,5 %
Borgestad Einerdom KS   Multi-purpose   2004   2006   1 year   128 63000   148 05000   22 000000   20130000   275 %   58, Sayevnifegen AS   Residential   2004   2018   3 years   142 39000   100 1540000   174 120000   107 700000   145 %   20, 5 keyevnifegen AS   Residential   2004   2018   3 years   142 39000   100 1540000   74 120000   30 200000   145 %   20, 5 keyevnifegen AS   Residential   2005   2005   1 year   142 590000   159 250000   37 250000   177 00000   145 %   20, 5 keyevnifegen AS   100 1540000   100 1540000   100 1540000   100 1540000   100 1540000   100 1540000   100 1540000   100 1540000   100 1540000   100 15400000   100 1540000   100 1540000   100 154000000   100 15400000   100 154000000   100 154000000   100 154000000   100	•				-						49,2 % 65,4 %
Akim Numiringspark KS  Multi-purpose 2004 2007 3 yawrs 3 79 00000 2 348000000 14 800000 14 710000 275 % 58, 58, 58y-enhigen S  Residential 2004 2005 2005 3 yawrs 14 29 0000 5 15 75 000 7 30 30 30 30 30 30 30 41 % 5.  Loni Universitetiboliger AS Residential 2004 2005 2005 1 year 1 125 00000 1 15 97 2000											65,4 % 67,5 %
Skeyen-Higher AS	_				-						58,1 %
Union Universiteticiligen AS					-						26,9 %
Indeal	, -										5,2 %
Aker Eindomsinivest AS         Multi-burpose         2005         2006         1 year         \$4000000         \$4010000         217 490000         228 %         \$38           Companies Lies Indominivest AS         Office         2005         2007         2 years         \$11500000         \$15000000         \$200000         \$200000         \$89 %         \$38           Elestrader Park Invested AS         Office         2005         2007         4 years         \$9000000         \$40 60000         \$15000000         \$89 80000         \$41 %         \$60           Skyevn Karingselendom AS         Office         2006         2006         1 year         449 000000         \$60         \$171 100000         28 800000         \$41 %         \$60           Leangbutst Marina AS         Logistiss         2006         2007         1 year         449 000000         \$17 40000         \$27 510000         \$14 60000         \$41 %         \$60           Combiliment Mortholing AS         Industrial         2006         2019         1 years         \$2000000         \$15 00000         \$75 580000         \$15 0000         \$75 580000         \$75 580000         \$75 580000         \$75 580000         \$75 580000         \$75 580000         \$75 580000         \$75 580000         \$75 580000         \$75 580000		Hotel	2005	2005		1 455 890 000	1 592 100 000	190 260 000	82 250 000	43 %	109,8 %
Dearmen Eiendom Invest KS   Multi-purpose   2005   2007   2 years   94,000 000   115,000 000   20,100 000   97 k   39, Kongengst 22 Elemboral wines   15,000 000   14,000 00   15,000 000   35,000   3	Høyden Eiendom KS	Industrial	2005	2006	1 year	129 000 000	169 430 000	21 900 000	37 190 000	170 %	92,4 %
Registrated Plant invest AS   Office   2005   2009   4years   117150000   143 000 000   2010000   158 000 00   35 %   34	Asker Eiendomsinvest AS	Multi-purpose	2005	2006	1 year	540 000 000	668 000 000	54 010 000	117 490 000	218 %	159,7 %
Pilestrede Park Invest AS	Drammen Eiendom Invest KS	Multi-purpose	2005	2007	2 years	94 000 000	115 000 000	20 900 000	20 180 000	97 %	39,1 %
Skayen Næringselendom AS					2 years						34,1 %
Borg Logistikhyeg AS											9,1 %
Learghtak Marina AS											66,2 %
Komblifeindom Inwest AS   Industrial   2006   2019   13 years   420 000 000   490 000 000   95 200 000   185 200 000   196 % 10.0		-									60,9 %
AK Elendomsinvest AS Industrial 2006 2012 6 years 616 500 000 75 500 000 00 75 580 000 72 % 120 00 134 % 7. Petrollfunest Holding KS Office 2006 2013 6 years 265 000 000 299 000 00 61 650 000 51 50 000 81 % 7. Petrollfunest Holding KS Office 2006 2015 9 years 107 500 000 119 500 000 18 50 000 20 190 000 109 % 8. Petrollfunest Holding KS Office 2006 2015 9 years 107 500 000 119 500 000 20 190 000 17 790 000 109 % 8. Petrollfunest Holding KS Office 2006 2016 9 years 164 500 000 28 800 000 17 790 000 17 790 000 36 % 7. Petrollfunest Holding KS Office 2007 2011 4 years 263 400 000 28 800 000 17 790 000 17 790 000 36 % 7. Petrollfunest Holding KS Office 2007 2012 5 years 86 130 000 84 404 000 16 550 000 -1 550 000 9 % -1. Petrollfunest Holding KS Office 2007 2011 4 years 183 500 000 19 15 500 000 17 790 000 12 % 3. Petrollfunest Holding KS Office 2007 2015 9 years 183 500 000 19 15 500 00 -1 550 000 9 % -1. Petrollfunest Holding KS Office 2007 2015 9 years 124 000 000 13 550 000 61 510 000 7 470 000 11 % -2. Petrollfunest Holding KS Office 2007 2016 9 years 124 000 000 13 550 000 39 30 000 0 479 0000 12 % 12 % 1. Petrollfunest Holding KS Office 2007 2017 9 years 124 000 000 13 550 000 39 400 000 42 % 1. Petrollfunest Holding KS Office 2007 2017 9 years 124 000 000 13 550 000 38 600 000 44 4000 12 % 1. Petrollfunest Holding KS Office 2008 2017 9 years 140 000 000 100 000 000 16 560 000 42 % 1. Petrollfunest Holding KS Office 2008 2017 9 years 131 100 000 16 80 000 00 10 000 000 183 % 7. Petrollfunest Holding KS Office 2008 2017 9 years 131 100 000 16 80 000 00 16 000 000 183 % 7. Petrollfunest Holding KS Office 2008 2017 9 years 131 100 000 16 000 000 18 000 000 183 % 7. Petrollfunest Holding KS Office 2010 2015 5 years 10 000 000 18 800 000 16 10 000 000 183 % 1. Petrollfunest Holding KS Office 2010 2015 5 years 10 000 000 18 800 000 18 10 000 000 18 9 000 000 18 9 000 000 18 9 000 000 000 18 9 000 000 000 000 000 000 000 000 000	_	-									55,4 %
Hotellmark Holding AS											10,8 %
Helsfyr Elendomsinvest KS Office 2006 2013 6 years 265 000 000 299 000 000 61 650 000 50 150 000 81 % 10. Logistics 2006 2015 9 years 107 500 000 159 500 000 20 640 000 -7 640 000 -37 % -3. Sven Office 2006 2016 9 years 164 500 000 159 500 000 20 640 000 -7 640 000 -37 % -3. Sven Office 2007 2011 4 years 263 400 000 288 000 000 49 700 000 17 790 000 36 % -7. Old Vest Handelseiendom AS Retail 2007 2011 5 years 86 130 000 49 700 000 47 90 000 12 % -3. Vinterbro Elendomsinvest AS Logistics 2007 2015 8 years 27 500 000 191 540 000 39 300 000 49 700 000 12 % -3. Vinterbro Elendomsinvest AS Logistics 2007 2015 8 years 27 500 000 191 540 000 39 300 000 49 700 000 12 % -3. Vinterbro Elendom AS Retail 2007 2016 9 years 124 000 000 130 500 000 23 500 000 9 840 000 42 % -3. Vinterbro Elendom AS Logistics 2007 2015 9 years 124 000 000 130 500 000 23 500 000 9 840 000 42 % -3. Vinterbro Elendom AS Logistics 2007 2015 9 years 124 000 000 130 500 000 23 500 000 9 840 000 42 % -3. Vinterbro Elendom AS Logistics 2007 2017 9 years 140 000 000 7 1500 000 23 500 000 9 840 000 42 % -3. Vinterbro Elendom AS Logistics 2007 2016 9 years 20 150 000 10 30 500 000 9 840 000 42 % -3. Vinterbro Elendom AS Logistics 2007 2016 9 years 20 150 000 10 30 500 000 23 500 000 9 840 000 42 % -3. Vinterbro Elendom AS Logistics 2007 2016 9 years 20 150 000 10 90 000 13 30 000 00 9 840 000 12 % -1. Vinterbro Elendom AS Logistics 2008 2015 7 years 13 100 000 150 000 10 90 000 183 % -7. Vinterbro Elendom AS Logistics 2008 2015 7 years 13 100 000 168 000 00 37 600 000 12 90 000 88 % 12. Turnsberghus Elendom AS Logistics 2008 2015 7 years 10 000 000 168 000 000 37 600 000 12 90 000 88 % 12. Turnsberghus Elendom AS Logistics 2010 2015 5 years 80 900 000 168 000 000 180 000 00 180 000 00 12 70 000 00 1											7,4 %
Leiraveien Holding KS	_										10,0 %
Trondheimsvelen Elendomsinvest KS   Office   2006   2016   9 years   164 500 000   159 500 0000   20 64 0000   -7 640 000   37 %   3.					-						8,7 %
Uddevalla Eiendomsinvest AS   Residential   2007   2012   5 years   86 130 000   84 040 000   16 550 000   -1 550 000   -9 %   -1 2		-									-3,6 %
Oslo Vest Handelseiendom AS         Retail         2007         2011         4 years         183 500 000         185 500 000         39 300 000         4 790 000         1.1 %         3.2 %           Vinterbro Eiendomisinvest AS         Office         2007         2015         8 years         124 000 000         135 500 000         23 500 000         9 840 000         1.1 %         -2.2 kg/sept 14 000         23 500 000         9 840 000         1.2 %         -2.2 kg/sept 14 000         20 500 000         23 500 000         9 840 000         1.2 %         -2.2 kg/sept 14 000         20 500 000         23 500 000         9 840 000         1.2 %	Sven Oftedalsvei Holding KS	Office	2007	2011	4 years	263 400 000	288 000 000	49 700 000	17 790 000	36 %	7,1 %
Naterion Elendomsinvest AS	Uddevalla Eiendomsinvest AS	Residential	2007	2012	5 years	86 130 000	84 040 000	16 550 000	- 1 550 000	-9 %	-1,9 %
Kjelsåsvelen Invest AS	Oslo Vest Handelseiendom AS	Retail	2007	2011	4 years	183 500 000	191 540 000	39 300 000	4 790 000	12 %	3,2 %
Sentrumshotell Holding KS		-									-2,4 %
Vestby Lagereiendom \( \text{AS} \)   Logistics   2007   2020   14 years   21 000 000   71 500 000   5 510 000   10 090 000   183 %   7,   Millennium Property II AS   Residential   2007   2013   6 years   23 250 000   n/a   23 250 000   13 010 000   56 %   14   Logistick   2008   2015   7 years   133 100 000   168 000 000   37 600 000   32 900 000   88 %   12,   Tunsberghus Elendom AS   Office   2008   2017   9 years   120 000 000   118 000 000   56 520 000   -28 520 000   -50 %   -19,   Torp Elendomsinvest AS   Office   2010   2015   5 years   51 000 000   60 500 000   14 200 000   18 000 000   127 %   19,   Seriandsparken Elendomsinvest AS   Retail   2010   2015   5 years   80 500 000   69 500 000   16 100 000   7 500 000   127 %   19,   Seriandsparken Elendomsinvest AS   Office   2010   2016   6 years   71 280 000   74 000 000   75 000 000   75 000 000   42 %   60,   Moss Elendomsinvest AS   Logistics   2010   2018   7 years   32 800 000   25 000 000   22 20 0000   29 300 000   32 3 %   11,   Nordania Elendom AS   Logistics   2010   2018   7 years   32 800 000   29 600 000   33 460 000   51 660 000   55 %   7,   Lavenskioldsgate 1 Invest AS   School   2011   2015   5 years   86 900 000   142 000 000   48 730 000   271 %   32,   Selendomsinvest KS   Office   2011   2016   5 years   86 900 000   142 000 000   48 730 000   271 %   32,   Selendomsinvest KS   Office   2011   2016   5 years   91 000 000   137 500 000   25 900 000   20 43 000   271 %   32,   Selendomsinvest KS   Office   2011   2016   5 years   136 000 000   25 900 000   26 500 000   26 480 000   271 %   32,   Selendomsinvest KS   Office   2011   2016   5 years   136 000 000   25 900 000   38 220 000   20 43 000   275 %   28,   Selendomsinvest KS   Office   2011   2016   5 years   136 000 000   25 900 000   25 900 000   26 480 000   275 %   28,   Selendomsinvest KS   Office   2013   2015   2 years   136 000 000   25 900 000   25 900 000   38 200 000   275 %   28,   Selendomsinvest AS   Office   2013   2015   2 years   176 000 000   20 000 000   2	-				-						3,3 %
Millennium Property II AS   Residential   2007   2013   6 years   23 250 000   n/a   23 250 000   13 010 000   56 %   14, Logistikhygg AS   Logistics   2008   2015   7 years   133 100 000   168 000 000   37 600 000   32 900 000   88 %   12, Tunsberghus Elendom AS   Office   2008   2017   9 years   120 000 000   118 000 000   56 520 000   -28 520 00	-										1,3 %
Logistikkbygg AS		_									7,6 %
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Torp Elendomsinvest AS Office 2010 2015 5 years 5100 000 60 500 000 14 200 000 18 000 000 127 % 19, Sørlandsparken Elendomsinvest AS Office 2010 2016 6 years 71 280 000 74 000 000 18 000 000 750 000 42 % 6, Hamar Elendomsinvest KS Logistics 2010 2019 9 years 108 000 000 157 000 000 22 200 000 29 300 000 132 % 11, Nordania Elendom AS Logistics 2010 2018 7 years 328 000 000 157 000 000 22 200 000 29 300 000 132 % 11, Nordania Elendom AS Logistics 2010 2018 7 years 328 000 000 142 000 000 93 460 000 51 660 000 271 % 32, Clavenskioldsgate 1 Invest AS School 2011 2015 5 years 86 900 000 142 000 000 18 000 000 48 730 000 271 % 32, Clavenskioldsgate 1 Invest AS School 2011 2016 5 years 86 900 000 142 000 000 18 000 000 48 730 000 271 % 32, Clavenskioldsgate 1 Invest AS Chool 2011 2016 5 years 91 000 000 139 250 000 25 900 000 20 430 000 79 % 15, Elikveien Holding AS Logistics 2011 2016 5 years 91 000 000 137 500 000 25 900 000 20 430 000 79 % 15, Elikveien Holding AS Logistics 2011 2016 5 years 91 000 000 137 500 000 38 220 000 20 44 20 25, Rogaland Logistikkinvest AS Logistics 2011 2017 6 years 200 000 000 202 000 000 25 000 000 64 280 000 257 % 28, Rogaland Logistikkinvest AS Logistics 2011 2017 6 years 200 000 000 125 340 000 43 500 000 63 000 650 000 10 % 6, For Juventute KS Retail 2013 2015 2 years 30 100 000 32 300 000 650 000 10 36 000 52 % 32, Sarpsfossen Utvikling KS Office 2013 2015 1 year 76 500 000 91 250 000 20 000 000 10 360 000 52 % 32, Sarpsfossen Utvikling KS Office 2013 2016 4 years 47 250 000 91 250 000 20 000 000 125 000 000 12		-									-19,4 %
Sørlandsparken Elendomsinvest AS         Retail         2010         2015         5 years         80 500 000         69 500 000         16 100 000         - 2 370 000         - 15 %         - 3,           Moss Elendomsinvest AS         Office         2010         2016         6 years         17 280 000         74 000 000         18 000 000         7 500 000         29 30 000         132 %         11,           Nordania Elendom AS         Logistics         2010         2018         7 years         328 000 000         296 000 000         93 460 000         51 660 000         55 %         7,           Lavenskioldsgate 1 Invest AS         School         2011         2015         5 years         86 900 000         142 000 000         18 000 000         48 730 000         271 %         32,           Elikvelen Holding AS         Logistics         2011         2016         5 years         91 000 000         137 500 000         18 700 000         20 430 000         79 %         15,           Elikvelen Holding AS         Logistics         2011         2016         5 years         136 000 000         137 500 000         18 700 000         38 220 000         20 43 000         79 %         15,           Haslevangen Invest KS         Office         2011         2016											19,3 %
Moss Elendomsinvest AS	•										-3,5 %
Nordania Elendom AS   Logistics   2010   2018   7 years   328 000 000   296 000 000   93 460 000   51 660 000   55 %   7,     Lavenskioldsgate 1 Invest AS   School   2011   2015   5 years   86 900 000   142 000 000   18 000 000   48 730 000   271 %   32,     Sikveien Holding AS   Logistics   2011   2016   5 years   91 000 000   137 500 000   18 700 000   38 220 000   204 %   25,     Haslevangen Invest KS   Office   2011   2016   5 years   91 000 000   137 500 000   18 700 000   38 220 000   204 %   25,     Haslevangen Invest KS   Office   2011   2016   5 years   91 000 000   125 300 000   25 000 000   64 280 000   257 %   28,     Rogaland Logistikkinvest AS   Logistics   2011   2017   6 years   200 000 000   125 340 000   43 500 000   38 500 000   -89 %   -65,     Pro Juventute KS   Retail   2013   2015   2 years   30 100 000   32 300 000   650 000   650 000   10 %   6,     Drammen Handelsbygg KS   Retail   2013   2015   2 years   77 600 000   91 250 000   20 000 000   16 250 000   78 %   33,     Hoffsveien 48 AS   Office   2013   2016   4 years   140 000 000   160 000 000   28 360 000   77 %   17,     Arendal Logistikkinvest AS   Logistics   2011   2018   5 years   47 250 000   64 400 000   12 500 000   24 390 000   195 %   27,     Arendal Logistikkinvest AS   Office   2014   2020   5 years   60 500 000   56 000 000   12 500 000   24 390 000   57 %   9,     Sola Eiendomsinvest AS   Multi-purpose   2016   2018   3 years   197 750 000   216 000 000   41 200 000   42 620 000   103 %   29,     Handelseiendom Østlandet AS   Big Box   2017   2018   1 year   165 300 000   210 000 000   45 200 000   29 800 000   55 %   16,     Trongaletta Invest AS   High street retail / Fi   2019   2020   1 year   135 000 000   167 000 000   45 200 000   29 800 000   55 %   16,     Trongaletta Invest AS   High street retail / Fi   2019   2020   1 year   135 000 000   167 000 000   45 200 000   29 800 000   55 %   16,     Trongaletta Invest AS   High street retail / Fi   2019   2020   1 year   135 000 000   167 000 000   45 200 000	-										6,9 %
Løvenskioldsgate 1 Invest AS         School         2011         2015         5 years         86 900 000         142 000 000         18 000 000         48 730 000         271 %         32,           Oslo Nord Eiendomsinvest KS         Office         2011         2016         4 years         121 250 000         139 250 000         25 900 000         20 430 000         79 %         15,           Eikveien Holding AS         Logistics         2011         2016         5 years         91 000 000         137 500 000         18 700 000         38 220 000         204 %         25,           Rogaland Logistikkinvest AS         Logistics         2011         2016         5 years         136 000 000         202 000 000         25 000 000         64 280 000         257 %         28,           Rogaland Logistikkinvest AS         Logistics         2011         2017         6 years         200 000 000         125 340 000         43 500 000         -38 500 000         -89 %         -65,           Pro Juventute KS         Retail         2013         2015         2 years         30 100 000         32 300 000         6 300 000         650 000         10 %         6,           Pro Juventute KS         Retail         2013         2015         2 years         30 100 000											11,9 %
Oslo Nord Eiendomsinvest KS         Office         2011         2016         4 years         121 250 000         139 250 000         25 900 000         20 430 000         79 %         15, Elkvelen Holding AS         Logistics         2011         2016         5 years         91 000 000         137 500 000         18 700 000         38 220 000         204 %         25, 25, 25, 25, 25, 25, 25, 25, 25, 25,	Nordania Eiendom AS	Logistics	2010	2018	7 years	328 000 000	296 000 000	93 460 000	51 660 000	55 %	7,4 %
Eikveien Holding AS         Logistics         2011         2016         5 years         91 000 000         137 500 000         18 700 000         38 220 000         204 %         25,           Haslevangen Invest KS         Office         2011         2016         5 years         136 000 000         202 000 000         25 000 000         64 280 000         257 %         28,           Rogaland Logistikkinvest AS         Logistics         2011         2017         6 years         200 000 000         125 340 000         43 500 000         -38 500 000         -89 %         -65,           Pro Juventute KS         Retail         2013         2015         2 years         30 100 000         32 300 000         6 300 000         650 000         10 %         66,           Drammen Handelsbygg KS         Retail         2013         2015         1 year         76 500 000         91 250 000         20 000 000         10 360 000         52 %         32,           Sarpsfossen Utvikling KS         Office         2013         2015         2 years         77 600 000         103 000 000         20 750 000         16 250 000         78 %         33,           Hoffsveien 48 AS         Office         2013         2018         5 years         47 250 000         64 400 000				2015	5 years	86 900 000					32,3 %
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Rogaland Logistikkinvest AS         Logistics         2011         2017         6 years         200 000 000         125 340 000         43 500 000         -89 %         -65,           Pro Juventute KS         Retail         2013         2015         2 years         30 100 000         32 300 000         6 300 000         650 000         10 %         6,           Drammen Handelsbygg KS         Retail         2013         2015         1 year         76 500 000         91 250 000         20 000 000         10 360 000         52 %         33,           Hoffsveien 48 AS         Office         2013         2016         4 years         140 000 000         160 000 000         20 750 000         16 250 000         77 %         17,           Arendal Logistikkinvest AS         Logistics         2013         2016         4 years         140 000 000         160 000 000         20 750 000         28 360 000         77 %         17,           Arendal Logistikkinvest AS         Logistics         2013         2018         5 years         47 250 000         64 400 000         12 500 000         24 390 000         195 %         27,           Torp Kontorinvest AS         Office         2014         2020         5 years         60 500 000         56 000 000         14 370 00	_										25,5 %
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Drammen Handelsbygg KS         Retail         2013         2015         1 year         76 500 000         91 250 000         20 000 000         10 360 000         52 %         32, 32, 32, 32, 32, 32, 32, 32, 32, 32,											-65,9 %
Sarpsfossen Utvikling KS         Office         2013         2015         2 years         77 600 000         103 000 000         20 750 000         16 250 000         78 %         33,           Hoffsveien 48 AS         Office         2013         2016         4 years         140 000 000         160 000 000         36 600 000         28 360 000         77 %         17,           Arendal Logistikkinvest AS         Logistics         2013         2018         5 years         47 250 000         64 400 000         12 500 000         24 390 000         195 %         27,           Torp Kontorinvest AS         Office         2014         2020         5 years         60 500 000         56 000 000         14 370 000         8 230 000         57 %         97           Sola Eiendomsinvest AS         Office         2014         2015         1 year         78 250 000         91 000 000         19 500 000         97 60 000         50 %         37,           Lahaugmoen Eiendomsinvest AS         Multi-purpose         2015         2018         3 years         197 750 000         216 000 000         41 200 000         42 620 000         103 %         29,           Hoveveien Eiendomsinvest AS         Multi-purpose         2016         2018         3 years         110 000 000											6,1 %
Hoffsveien 48 AS Office 2013 2016 4 years 140 000 000 160 000 000 28 360 000 77 % 17, Arendal Logistick Invest AS Logistics 2013 2018 5 years 47 250 000 64 400 000 12 500 000 24 390 000 195 % 27, Torp Kontorinvest AS Office 2014 2020 5 years 60 500 000 56 000 000 14 370 000 8 230 000 57 % 97, Sola Eiendomsinvest AS Office 2014 2015 1 year 78 250 000 91 000 000 19 500 000 9760 000 50 % 37, Lahaugmoen Eiendomsinvest AS Multi-purpose 2015 2018 3 years 197 750 000 216 000 000 41 200 000 42 620 000 103 % 29, Hoveveien Eiendomsinvest AS Multi-purpose 2016 2018 3 years 110 000 000 126 500 000 35 700 000 21 560 000 60 % 20, Handelseiendom Østlandet AS Big box 2016 2020 5 years 243 500 000 270 000 000 92 600 000 55 270 000 60 % 11, KombiEiendom Skien AS Retail 2017 2018 1 year 165 300 000 210 000 000 45 000 000 29 800 000 55 % 16, Trondheim Eiendomsinvest AS High street retail / Fi 2019 2020 1 year 135 000 000 167 000 000 45 000 000 71 % 52,											32,7 % 33,3 %
Arendal Logistikkinvest AS         Logistics         2013         2018         5 years         47 250 000         64 400 000         12 500 000         24 390 000         195%         27,           Torp Kontorinvest AS         Office         2014         2020         5 years         60 500 000         56 000 000         14 370 000         8 230 000         57 %         9,           Sola Eiendomsinvest AS         Office         2014         2015         1 year         78 250 000         91 000 000         19 500 000         9760 000         50 %         37,           Lahaugmoen Eiendomsinvest AS         Multi-purpose         2015         2018         3 years         197 750 000         216 000 000         41 200 000         42 620 000         103 %         29,           Hoveveien Eiendomsinvest AS         Multi-purpose         2016         2018         3 years         110 000 000         126 500 000         42 620 000         42 620 000         103 %         29,           Handelseiendom Østlandet AS         Big box         2016         2020         5 years         243 500 000         270 000 000         92 600 000         55 270 000         60 %         11,           KombiEiendom Skien AS         Retail         2017         2018         1 year         165 300 000	-										33,3 % 17,5 %
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Sola Eiendomsinvest AS         Office         2014         2015         1 year         78 250 000         91 000 000         19 500 000         9 760 000         50 %         37,           Lahaugmoen Eiendomsinvest AS         Multi-purpose         2015         2018         3 years         197 750 000         216 000 000         41 200 000         42 620 000         103 %         29,           Hoveveien Eiendomsinvest AS         Multi-purpose         2016         2018         3 years         110 000 000         126 500 000         35 700 000         21 560 000         60 %         20,           Handelseiendom Østlandet AS         Big box         2016         2020         5 years         243 500 000         270 000 000         92 600 000         55 270 000         60 %         11,           KombiEiendom Skien AS         Retail         2017         2018         1 year         165 300 000         217 000 000         40 500 000         48 090 000         119 %         80,           Trungasletta Invest AS         Big Box         2017         2020         3 years         185 100 000         210 000 000         54 200 000         29 800 000         55 %         16,           Trondheim Eiendomsinvest AS         High street retail / Fi         2019         2020         1 year					-						9,9 %
Lahaugmoen Eiendomsinvest AS         Multi-purpose         2015         2018         3 years         197 750 000         216 000 000         41 200 000         42 620 000         103 %         29,           Hoveveien Eiendomsinvest AS         Multi-purpose         2016         2018         3 years         110 000 000         126 500 000         35 700 000         21 560 000         60 %         20,           Handelseiendom Østlandet AS         Big box         2016         2020         5 years         243 500 000         270 000 000         92 600 000         55 270 000         60 %         11,           KombiEiendom Skien AS         Retail         2017         2018         1 year         165 300 000         217 000 000         40 500 000         48 090 000         119 %         80,           Tungasletta Invest AS         Big Box         2017         2020         3 years         185 100 000         210 000 000         54 200 000         29 800 000         55 %         16,           Trondheim Eiendomsinvest AS         High street retail / Fi         2019         2020         1 year         135 000 000         167 000 000         45 000 000         32 000 000         71 %         52,	•				-						37,1 %
Hoveveien Eiendomsinvest AS         Multi-purpose         2016         2018         3 years         110 000 000         126 500 000         35 700 000         21 560 000         60 %         20,           Handelseiendom Østlandet AS         Big box         2016         2020         5 years         243 500 000         270 000 000         92 600 000         55 270 000         60 %         11,           KombiEiendom Skien AS         Retail         2017         2018         1 year         165 300 000         217 000 000         40 500 000         48 990 000         119 %         80,           Tungasletta Invest AS         Big Box         2017         2020         3 years         185 100 000         210 000 000         54 200 000         29 800 000         55 %         16,           Trondheim Eiendomsinvest AS         High street retail / Fi         2019         2020         1 year         135 000 000         167 000 000         45 000 000         32 000 000         71 %         52,											29,4 %
KombiEiendom Skien AS         Retail         2017         2018         1 year         165 300 000         217 000 000         40 500 000         48 090 000         119 %         80,           Tungasletta Invest AS         Big Box         2017         2020         3 years         185 100 000         210 000 000         54 200 000         29 800 000         55 %         16,           Trondheim Eiendomsinvest AS         High street retail / Fi         2019         2020         1 year         135 000 000         167 000 000         45 000 000         32 000 000         71 %         52,											20,2 %
Tungasletta Invest AS         Big Box         2017         2020         3 years         185 100 000         210 000 000         54 200 000         29 800 000         55 %         16,           Trondheim Eiendomsinvest AS         High street retail / Fi         2019         2020         1 year         135 000 000         167 000 000         45 000 000         32 000 000         71 %         52,	Handelseiendom Østlandet AS	Big box	2016	2020	5 years	243 500 000	270 000 000	92 600 000	55 270 000	60 %	11,5 %
Trondheim Eiendomsinvest AS High street retail / Fi 2019 2020 1 year 135 000 000 167 000 000 45 000 000 32 000 000 71 % 52,	KombiEiendom Skien AS	Retail	2017	2018	1 year	165 300 000	217 000 000	40 500 000	48 090 000	119 %	80,0 %
											16,6 %
Sum/weighted average 101 concluded projects 5.0 years 16 340 000 000 19 434 000 000 3 018 000 000 113 % 32	Trondheim Eiendomsinvest AS	High street retail / F	2019	2020	1 year	135 000 000	167 000 000	45 000 000	32 000 000	71 %	52,4 %
	Sum/weighted average	101 concluded proi	ects		5,0 years	16 340 000 000	19 434 000 000	3 018 000 000	3 396 000 000	113 %	32,7 %

# Activity in 2020

### **Projects established 2020**

# Sold projects 2020





# Activity in 2020





















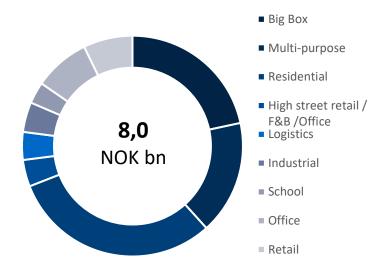




# **Current Portfolio**

			Building	Estimated property			<b>Estimated NAV</b>
Project	Established	Segment	area	value	Net yield	Gross rent 2021	per 1 %
Agder Kontorbygg AS	2012	Office	7 891	177 300 000	6,00 %	11 273 000	663 000
Avenyen Holding AS *	2017	Retail	26 321			31 633 000	
Avenyen Holding II AS *	2017	Retail	10 442			12 384 000	
Bogstadveien 48 Invest AS	2016	Retail	1 474	196 300 000	4,00 %	8 569 000	802 000
Bileiendom Invest AS	2020	Retail	14 868	274 600 000	6,20 %	18 376 000	830 000
Dyrskueveien 5 KS	2013	Retail	7 721	170 600 000	5,35 %	9 242 000	932 000
Eiendomsselskapet Vest-Sverige AS	2007	Residential	30 857	282 100 000	5,35 %	29 187 000	1 523 000
Glassverket Bolig AS	2017	Residential	5 299	209 200 000	n/a	n/a	250 000
Handelseiendom Gjøvik AS	2018	Retail	10 006	237 100 000	6,00 %	14 753 000	947 000
Handelseiendom Invest AS	2017	Retail	21 037	363 100 000	5,30 %	20 022 000	1 834 000
Handelseiendom Lillehammer AS	2017	Retail	9 575	178 200 000	5,60 %	10 663 000	741 000
Handelseiendom Vågsbygd AS	2019	Retail	4 587	77 300 000	6,00 %	5 144 000	311 000
Havnekvartalet Holding AS	2018	Office	11 877	362 300 000	6,00 %	21 294 000	1 083 000
Industrieiendom Sørlandet AS	2018	Industrial	19 528	243 700 000	6,20 %	15 963 000	1 073 000
Jakslandåsen Boligutvikling AS	2020	Residential	n/a	760 500 000	n/a	n/a	274 000
Kjøita Park 1 AS	2020	Office	30 377	482 000 000	5,57 %	29 625 000	1 132 000
Kombieiendom Østlandet AS	2015	Office	8 283	62 700 000	6,50 %	4 244 000	313 000
Kronogården Bolig AS	2016	Residential	9 288	78 600 000	5,25 %	9 497 000	168 000
Larvik Eiendomsinvest AS	2019	Multi-purpose	29 920	327 300 000	5,60 %	19 375 000	1 280 000
Lillestrøm Sentrumsbolig AS	2015	Residential	13 695	959 584 000	n/a	n/a	1 367 000
Markensgate 17 Invest AS	2018	Multi-purpose	2 662	118 600 000	5,30 %	5 044 000	387 000
Midtbyen Invest AS *	2018	Office	6 157			6 269 000	
Mjåvann Eiendomsinvest AS	2014	Industrial	3 665	56 400 000	6,25 %	3 776 000	309 000
R13 Holding AS	2020	Retail	5 861	114 600 000	6,75 %	8 461 000	288 000
Rjukan Næringspark KS *	2011	Industrial	46 106			11 825 000	
Rogaland Handelsinvest AS	2020	Office	11 600	190 000 000	6,30 %	12 500 000	598 000
Sagelva Brygge AS	2020	Residential	n/a	435 450 000	n/a	n/a	155 000
Sarpsborg Sentrumsbolig AS	2016	Residential	3 136	29 340 000	n/a	n/a	32 000
Ski Skolebygg KS	2006	School	7 667	167 600 000	8,75 %	15 082 000	980 000
Stavanger Property Invest AS *	2007	School	5 490			8 673 000	
Sørlandsparken Logistikkinvest AS	2012	Logistics	16 530	169 300 000	7,50 %	13 055 000	739 000
Vestfold Logistikkinvest AS	2018	Logistics	11 946	158 900 000	5,50 %	8 742 000	598 000
Østfoldbygg Invest AS	2015	Multi-purpose	17 731	90 800 000	9,25 %	9 920 000	388 000
Sum		33 current projects	411 597	8 033 000 000	·	374 591 000	23 418 000

<sup>\*</sup> Suspended



#### Estimated unrealised returns for the portfolio

Our current portfolio consists of approximately 65 properties spread across 33 projects, at an estimated value pr. 31.12.2020 of NOK 8,0 billion. NAV is estimated at NOK 2,34 billion, with unrealised return (IRR) estimated between 12 % and 20 %.











# THE PROJECTS



# Agder Kontorbygg AS









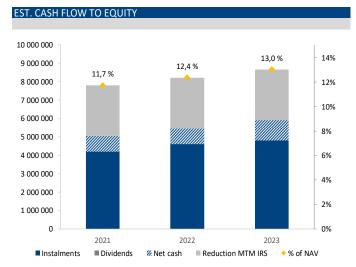




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PROJECT & COMPANY INFORMATION		
Established		10.12.2012
Currency		NOK
Initial property value		138 000 000
Net yield at establishment		6,5 %
Equity	Total	per 1 %
Initial paid in capital	30 850 000	308 500
Issue of new shares	0	0
Sum paid in capital	30 850 000	308 500
Accumulated dividend (% of paid in capital / NOK per 1 %)	12 %	35 500
Last traded (date / NOK per 1 %)	17.06.2019	545 000

EST. VALUE AT 31.12.202	0			
		High	Mid	Low
Net Yield		5,75 %	6,00 %	6,25 %
Annualised net rental income as pe	er 31.12.2020		10 619 000	
Property value		184 700 000	177 300 000	169 900 000
Tax discount	10,0 %	- 9 430 000	- 8 690 000	- 7 950 000
Value of loss carried forward	10,0 %	1 594 000	1 594 000	1 594 000
Value of plot		8 000 000	8 000 000	8 000 000
NPV other rental income/costs		-	-	-
Net debt		- 93 209 000	- 93 209 000	- 93 209 000
NAV ex. MTM IRS		91 655 000	84 995 000	78 335 000
MTM IRS (90 %)		- 18 661 000	- 18 661 000	- 18 661 000
NAV		72 994 000	66 334 000	59 674 000
NAV per 1%		730 000	663 000	597 000
Total return on equity (since proje	ect start)	209 % / 148 %	187 % / 127 %	165 % / 105 %
Return on equity p.a. (IRR since p	roject start)	16 % / 12 %	15 % / 11 %	13 % / 10 %
Est. cash flow to equity (avg. next	3 years)	11,3 %	12,4 %	13,8 %
Property value per sq.m.		23 400	22 500	21 500
LTV (property value)		50 %	53 %	55 %





**Project Broker** Axel Bendvold (+47) 40 46 00 04

Property value

**MNOK 177** 

**Business Manager** Regine Hjelmtvedt (+47) 48 15 86 54

6,3 yrs

663 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Office

31.12.2020

EDTV	INIEO	RMAT	ואחו
ENII	IINFO	NIVIA I	IUN

6,00 %

Location	Nygård 1, Lillesand
Tenant(s)	Nasjonal Kommunikasjonsmyndighet
Year of construction	2007
Building area (sq. m.)	7 891
Plot, freehold (sq. m)	16 258
Occupancy rate (sq. m)	100 %
Weighted CPI adjustment *	100 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	1 430

Fearnley Business Management AS **Business Management** Property Management Odd Rune Westin

\* Leien justeres med 100 % av KPI opp til 2,5 %, deretter 70 % av overstigende

Year	2021E	2022E	2023E
Gross rental income	11 273 000	11 498 000	11 728 000
Owner's costs	- 654 000	- 667 000	- 680 000
Net rental income	10 619 000	10 831 000	11 048 000
Other rental income/costs	-	-	-
Administration costs	- 504 000	- 514 000	- 525 000
Other costs	-	-	-
EBITDA	10 115 000	10 317 000	10 523 000
Net financial expenses	- 5 070 000	- 4 849 000	- 4 616 000
Taxes	-	-	-
Capital expenditures	-	-	-
Instalments	- 4 206 000	- 4 608 000	- 4 792 000
Other payments	-	-	-
Dividends	-	-	-
Net cash flow	839 000	860 000	1 115 000
Dividend yield (basis NAV (Mid))	0,0 %	0,0 %	0,0 %
Est. cash flow to equity (basis NAV (Mid))	11,7 %	12,4 %	13,0 %

Year	2020A	2021E	2022E	2023E
Current assets	1 226 000	2 064 000	2 923 000	4 037 000
Other assets	1 594 000	1 348 000	1 043 000	678 000
Property value <sup>1</sup>	168 610 000	168 610 000	168 610 000	168 610 000
Total assets	171 430 000	172 022 000	172 576 000	173 325 000
Total Liabilities	94 435 000	90 175 000	85 509 000	80 656 000
NAV ex. MTM IRS <sup>2</sup>	76 995 000	81 847 000	87 067 000	92 669 000

Note 1: after tax discount Note 2: after est. dividend

Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	47 %	82 988 000	5,73 %	16.10.2027
Tranche 2	2 %	3 750 000	3,17 %	03.01.2027
Tranche 4	4 %	6 400 000	3,17 %	15.04.2027
Long-term liabilities	53 %	93 138 000	5,45 %	6,7 yrs

The property is centrally located in Lillesand - close to E18, Kristiansand, Sørlandsparken and Kjevik airport. The property is let to Nasjonal Kommunikasjonsmyndighet (NKOM) as the single tenant. The property is the headquarter of NKOM. In addition, a neighbouring feehold plot of 2 780 sq.m. was acquired in July 2020.

Property value

Retail

Date of analysis 31.12.2020



Last traded (date / NOK per 1 %)

**EST. CASH FLOW TO EQUITY** 





milm



18.09.2019

1 698 770

Est. cash flow to equity (basis NAV (Mid))



**Project Broker** Axel Bendvold (+47) 40 46 00 04

PROPERTY INFORMATION

**Business Manager** Geir Åge Rønneberg (+47) 97 74 72 85

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Established		10.01.2017
Currency		NOK
Initial property value		395 000 000
Net yield at establishment		7,0 %
Equity	Total	per 1 %
Initial paid in capital	101 000 000	1 010 000
Issue of new shares	7 000 000	70 000
Sum paid in capital	108 000 000	1 080 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	9 %	100 000

	High	Mid	Lov
Net Yield			
Annualised net rental income as per 31.12.2020			
Property value			
Tax discount			
Value of loss carried forward			
NPV other rental income/costs			
Net debt			
NAV ex. MTM IRS			
MTM IRS (90 %)			
NAV			
NAV per 1%			
Total return on equity (since project start)			
Return on equity p.a. (IRR since project start)			
Est. cash flow to equity (avg. next 3 years)			
Property value per sq.m.			
LTV (property value)			

#### 24 000 000 12% 20 000 000 10% 16 000 000 8% 12 000 000 6% 8 000 000 4% 4 000 000 2% 0 2021 2022 2023 Dividends Reduction MTM IRS Instalments % of NAV Net cash



Location	Avenyen , Kristiansand
Tenant(s)	Bohus Sørlandsparken AS, Elkjøp Norge AS, Jula Norge AS, Jysk AS et al.
Year of construction	2009
Building area (sq. m.)	25 865
Plot, freehold (sq. m)	51 035
Occupancy rate (sq. m)	98 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased so	202 1 240
Business Management	Mosvold & Co AS / Fearnley Business Management AS
Property Man	Mosvold Eiendomsservice AS

CASH OW OP LAST			
	2021E	2022E	2023E
ss re. ome			
Ow r's costs			
Net regial income			
Other rental income/costs			
Administration costs			
Other costs			
EBITDA			
Net financial expenses			
Taxes			
Capital expenditures			
Instalments			
Other payments			
Dividends			
Net cash flow			
Dividend yield (basis NAV (Mid))			

BALANCE SHEET FORECAST				
Year	2020A	2021E	2022E	2023E
Current assets				
Other assets				
Property value <sup>1</sup>				
Total assets				
Total Liabilities				
NAV ex. MTM IRS <sup>2</sup>				

DEBT STRUCTURE AT 31.12.2020	LTV	Balance	Interest rate	Maturity
Loan	LIV	вагапсе	interest rate	Maturity
Tranche 1				
Tranche 2				

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1				
Swap 2				
Swap 3				
Sum swap				

## **COMMENTS**

Note 1: after tax discount

Note 2: after est. dividend

The project consists of 4 properties built in 2009, located in the well established retail and industrial park - Sørlandsparken. The property is let out to Bohus Sørlandsparken AS, Elkjøp Norge AS, Jula Norge AS, Jysk AS, Stoff og Stil Norge AS, Optimera AS, Gustav Pedersen AS et. al.

Retail

PROJECT & COMPANY INFORMATION

EST CASH FLOW TO FOLLITY













Established		26.05.2017
Currency		NOK
Initial property value		165 000 000
Net yield at establishment		8,4 %
Equity	Total	per 1 %
Initial paid in capital	10 000 000	100 000
Issue of new shares	0	0
Sum paid in capital	10 000 000	100 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	0 %	0
Last traded (date / NOK per 1 %)	18.09.2019	301 230

	High	Mid	Low
Net Yield			
Annualised net rental income as per 31.12.2020			
Property value			
Tax discount			
Value of loss carried forward			
NPV other rental income/costs			
Net debt			
NAV ex. MTM IRS			
MTM IRS (90 %)			
NAV			
NAV per 1%			
Total return on equity (since project start)			
Return on equity p.a. (IRR since project start)			
Est. cash flow to equity (avg. next 3 years)			
Property value per sq.m.			
LTV (property value)			

L31. C	ASITILOW	TO EQUIT				
8 000	000				1	
7 000	000				-	12%
6 000	000 -					
5 000	000 -				-	8%
4 000	000 -				-	4%
3 000	000 -					
2 000	000					0%
1 000	000 -				-	-4%
	0					
-1 000	000 -					-8%
-2 000	000				L	-12%
		2021	2022	2	023	
	Instalments	■ Dividends	Net cash	Reduction MTM IR	S % of NA	V



Project Broker Axel Bendvold (+47) 40 46 00 04

ASH OW OP

Net financial expenses

Business Manager Geir Åge Rønneberg (+47) 97 74 72 85

Secondhand trade **Project Sales** fpfsales@fearnleys.com

PER'	ΤY	INFORMATION	

Location	Sørlandsparken, Kristiansand, Norge
Tenant(s) Tesl	a Motors Norway AS, Lager 157, Elektroimportøren AS et al.
Year of construction	2009
Building area (sq. m.)	10 442
Plot, freehold (sq. m)	22 647
Occupancy rate (sq. m)	96 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased so 202	1 300
Business Management	Mosvold & Co AS / Fearnley Business Management AS
Property Map	Mosvold Eiendomsservice AS

	2021E	2022E	2023E
ss re. ome			
Ow r's costs			
Net regial income			
Other rental income/costs			
Administration costs			
Other costs			
EBITDA			

Capital expenditures Instalments Other payments Dividends Net cash flow

Dividend yield (basis NAV (Mid)) Est. cash flow to equity (basis NAV (Mid))

BALANCE SHEET FORECAS	Т			
Year	2020A	2021E	2022E	2023E
Current assets				
Other assets				
Property value <sup>1</sup>				
Total assets				
Total Liabilities				
NAV ex. MTM IRS <sup>2</sup>				
Note 1: after tax discount				
Note 2: after est. dividend				

<b>DEBT STRUCTURE AT 31.12.2020</b>	1			
Loan	LTV	Balance	Interest rate	Maturity
Tranche 1				
Tranche 2				
Long-term liabilities				

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1				
Sum swap				

### **COMMENTS**

The property is located in the well established retail and industrial park - Sørlandsparken, and let to Lager 157, Tesla Motors Norway AS, T.Hansen Gruppen AS, Elektroimportøren AS etc.

# **Bileiendom Invest AS**



Last traded (date / NOK per 1 %)





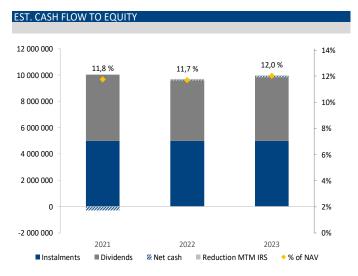




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No. of the	N	

Established		30.06.2020
Currency		NOK
Initial property value		270 000 000
Net yield at establishment		6,3 %
Equity	Total	per 1 %
Initial paid in capital	80 500 000	805 000
Issue of new shares	0	0
Sum paid in capital	80 500 000	805 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	0%	0

EST. VALUE AT 31.12.2020	)			
		High	Mid	Low
Net Yield		6,00 %	6,20 %	6,40 %
Annualised net rental income as per	31.12.2020		17 026 000	
Property value		283 800 000	274 600 000	266 000 000
Tax discount	10,0 %	- 12 920 000	- 12 000 000	- 11 140 000
Value of loss carried forward	10,0 %	-	-	-
NPV other rental income/costs	6,3 %	- 307 000	- 307 000	- 307 000
Net debt		- 178 777 000	- 178 777 000	- 178 777 000
NAV ex. MTM IRS		91 796 000	83 516 000	75 776 000
MTM IRS (90 %)		- 518 000	- 518 000	- 518 000
NAV		91 278 000	82 998 000	75 258 000
NAV per 1%		913 000	830 000	753 000
Total return on equity (since proje	ct start)	n/a	n/a	n/a
Return on equity p.a. (IRR since pro	oject start)	n/a	n/a	n/a
Est. cash flow to equity (avg. next 3	3 years)	10,8 %	11,8 %	13,0 %
Property value per sq.m.		19 100	18 500	17 900
LTV (property value)		64 %	66 %	68 %





**Project Broker** Nicolay Staff (+47) 22 93 64 58

Property value

**MNOK 275** 

**Business Manager** Geir Åge Rønneberg (+47) 22 93 64 53

9,5 yrs

NAV per 1%

830 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Retail

Date of analysis

31.12.2020

ED	TV	INIE	npr	MAT	ואחו	

6,20 %

Location	Tønsberg, Sandefjord, Moss, Lillehammer
Tenant	Bertel O. Steen Eiendomsdrift AS
Year of construction	Various
Building area (sq. m.)	14 868
Plot, freehold (sq. m)	31 988
Plot, leasehold (sq. m)	16 676
Occupancy rate (sq. m)	100 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	1 240
Rusiness Management	Fearnley Rusiness Management AS

**Business Management** Fearnley Business Management AS Property Management Property Management Norge AS

Troperty Management		roperty ividinagei	ment Horge 713
CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	18 376 000	18 743 000	19 118 000
Owner's costs	- 1 350 000	- 1 377 000	- 1 405 000
Net rental income	17 026 000	17 366 000	17 713 000
Other rental income/costs	- 312 000	-	-
Administration costs	- 775 000	- 791 000	- 806 000
Other costs	-	-	-
EBITDA	15 939 000	16 575 000	16 907 000
Net financial expenses	- 6 238 000	- 5 782 000	- 5 546 000
Taxes	-	- 1 131 000	- 1 427 000
Capital expenditures	-	-	-
Instalments	- 5 000 000	- 5 000 000	- 5 000 000
Other payments	-	-	-
Dividends	- 5 000 000	- 4 600 000	- 4 850 000
Net cash flow	- 299 000	62 000	84 000
Dividend yield (basis NAV (Mid))	6,0 %	5,5 %	5,8 %
Est. cash flow to equity (basis NAV (Mid))	11,8 %	11,7 %	12,0 %

Year	2020A	2021E	2022E	2023E
Current assets	2 823 000	2 524 000	2 587 000	2 672 000
Other assets	-307 000	0	0	0
Property value <sup>1</sup>	262 600 000	262 600 000	262 600 000	262 600 000
Total assets	265 116 000	265 124 000	265 187 000	265 272 000
Total Liabilities	181 600 000	177 731 000	173 027 000	168 203 000
NAV ex. MTM IRS <sup>2</sup>	83 516 000	87 393 000	92 160 000	97 069 000

Note 1: after tax discount Note 2: after est. dividend

DEBT STRUCTURE AT 31.12.2020							
Loan	LTV	Balance	Interest rate	Maturity			
Tranche 1	48 %	132 000 000	2,90 %	01.07.2030			
Tranche 2	10 %	28 000 000	5,10 %	01.07.2030			
Tranche 3	8 %	21 600 000	2,90 %	01.07.2030			
Long-term liabilities	66 %	181 600 000	3,24 %	9,5 yrs			

Fixed interest rate	% of loan	Amount	Fixed rate	Maturity
Fixed rate	51 %	92 050 000	3,45 %	01.07.2030
Sum swap	51 %	92 050 000	3,45 %	9,5 yrs

### **COMMENTS**

 $Four \,modern\,car\,dealerships\,in\,Lille hammer,\,Moss,\,T\emptyset nsberg;\,og\,Sandefjord.\,Sale-lease back\,with$ Bertel O. Steen.

# **Bogstadveien 48 Invest AS**



Last traded (date / NOK per 1 %)

Accumulated dividend (% of paid in capital / NOK per 1 %)







0 %



-422	20.00	

0

Established		25.10.2016
Currency		NOK
Initial property value		147 500 000
Net yield at establishment		4,2 %
Equity	Total	per 1 %
Initial paid in capital	46 000 000	460 000
Issue of new shares	5 000 000	50 000
Sum paid in capital	51 000 000	510 000

EST. VALUE AT 31.12.2020		High	Mid	Low
Net Yield		3,90 %	4,00 %	4,10 %
Annualised net rental income as per	31.12.2020	5,557	7 750 000	.,
Property value		201 400 000	196 300 000	191 600 000
Tax discount	10,0 %	- 13 210 000	- 12 700 000	- 12 230 000
Value of loss carried forward	10,0 %		-	-
NPV other rental income/costs	4,2 %	- 3 178 000	- 3 178 000	- 3 178 000
Net debt		- 98 971 000	- 98 971 000	- 98 971 000
NAV ex. MTM IRS		86 041 000	81 451 000	77 221 000
MTM IRS (84,5 %)		- 1 231 000	- 1 231 000	- 1 231 000
NAV		84 810 000	80 220 000	75 990 000
NAV per 1%		848 000	802 000	760 000
Total return on equity (since proje	ct start)	69 % / 66 %	60 % / 57 %	51 % / 49 %
Return on equity p.a. (IRR since project start)		14 % / 13 %	12 % / 12 %	11 % / 10 %
Est. cash flow to equity (avg. next 3 years)		2,1 %	2,2 %	2,3 %
Property value per sq.m.		136 600	133 200	130 000
LTV (property value)		48 %	49 %	51 %

EST. CASH FLOW	TO EQUITY			
5 000 000			5,3	%
4 000 000			,	- 5%
3 000 000		3,9 %		4%
3 000 000 -				- 3%
2 000 000 -				- 2%
1 000 000				- 1%
0				- 0%
-1 000 000 -				1%
-2 000 000 -	-2,7 %			2% 3%
-3 000 000				-4%
	2021	2022	20	23
■ Instalments	■ Dividends	Net cash     ■	Reduction MTM IRS	% of NAV



**Project Broker** Fredrik Honningsvåg (+47) 98 62 51 55 PROPERTY INFORMATION

4,00 %

Property value

**MNOK 196** 

Property Management

**Business Manager** Marianne Fossum (+47) 95 00 91 12

WAULT

5,1 yrs

NAV per 1%

802 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Property Management Norge AS

Retail

Date of analysis

31.12.2020

Location	Bogstadveien 48, Oslo, Norge
Tenant(s)	Norrøna, Kicks, JCDecaux
Building area (sq. m.)	1 474
Plot, freehold (sq. m)	527
Occupancy rate (sq. m)	100 %
Weighted CPI adjustment	100 %
Lease agreement(s)	Standard terms
WAULT - Retail	5,1
Average rent per sq.m. retail 2021	8 892
Business Management	Fearnley Business Management AS

CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	8 390 000	8 706 000	8 848 000
Owner's costs	- 819 000	- 749 000	- 760 000
Net rental income	7 571 000	7 957 000	8 088 000
Other rental income/costs	- 2 198 000	- 1 275 000	- 213 000
Administration costs	- 400 000	- 394 000	- 400 000
Other costs	- 230 000	- 150 000	-
EBITDA	4 743 000	6 138 000	7 475 000
Net financial expenses	- 3 001 000	- 2 938 000	- 2 862 000
Taxes	- 252 000	- 315 000	- 639 000
Capital expenditures	- 3 950 000	-	-
Instalments	1 520 000	- 1 940 000	- 1 940 000
Other payments	-	-	-
Dividends	-	-	-
Net cash flow	- 940 000	945 000	2 034 000
Dividend yield (basis NAV (Mid))	0,0 %	0,0 %	0,0 %
Est. cash flow to equity (basis NAV (Mid))	-2,7 %	3,9 %	5,3 %

Year	2020A	2021E	2022E	2023E
Current assets	2 042 000	1 082 000	2 028 000	4 062 000
Other assets	-3 531 000	-1 452 000	-210 000	0
Property value <sup>1</sup>	183 600 000	183 600 000	183 600 000	183 600 000
Total assets	182 111 000	183 230 000	185 418 000	187 662 000
Total Liabilities	101 013 000	99 122 000	97 493 000	95 854 000
NAV ex. MTM IRS <sup>2</sup>	81 098 000	84 108 000	87 925 000	91 808 00

Note 1: after tax discount Note 2: after est. dividend

DEBT STRUCTURE AT 31.12.2020				
Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	47 %	91 838 000	2,02 %	29.10.2021
Tranche 2	3 %	4 950 000	2,13 %	08.04.2023
Long-term liabilities	49 %	96 788 000	2,03 %	0,9 yrs

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	42 %	41 050 000	1,88 %	02.11.2026
Swap 4	57 %	55 555 000	1,22 %	17.09.2035
Sum swap	100 %	96 605 000	1,50 %	10,9 yrs

#### **COMMENTS**

The property consists of retail space (610 sq. m.) on the ground floor and 9 apartments (864 sq. m.) on floors 2-4, and undeveloped loft space.

# Dyrskueveien 5 KS













			(mm)	Y THE STATE OF THE		
PROJECT 8	& COMPAN	IY INFORM	ATION	3025	302-5	
Established						25.06.2013
Currency						NOK
Initial proper	ty value					105 000 000
Nink i ni ni na n	عدد مصماء: اما معم					7.00/

Net yield at establishment		7,0 %
Equity	Total	per 1 %
Initial paid in capital	31 700 700	317 007
Issue of new shares	0	0
Sum paid in capital	31 700 700	317 007

Accumulated dividend (% of paid in capital / NOK per 1 %)	102 %	322 808
Last traded (date / NOK per 1 %)	10.04.2017	770 000

		Himb	NA: J	1
		High	Mid	Low
Net Yield		5,00 %	5,25 %	5,50 %
Annualised net rental income as pe	r 31.12.2020		8 956 000	
Property value		179 100 000	170 600 000	162 800 000
Tax discount	10,0 %	- 10 610 000	- 9 760 000	- 8 980 000
Value of loss carried forward	10,0 %	-	-	-
NPV other rental income/costs		-	-	-
Net debt		- 67 112 000	- 67 112 000	- 67 112 000
NAV ex. MTM IRS		101 378 000	93 728 000	86 708 000
MTM IRS (92,89 %)		- 552 000	- 552 000	- 552 000
NAV		100 826 000	93 176 000	86 156 000
NAV per 1%		1 008 000	932 000	862 000
Total return on equity (since proje	ect start)	322 % / 320 %	297 % / 296 %	275 % / 274 %
Return on equity p.a. (IRR since pr	oject start)	27 % / 27 %	26 % / 26 %	25 % / 25 %
Est. cash flow to equity (avg. next	3 years)	7,1 %	7,6 %	8,3 %
Property value per sq.m.		23 200	22 100	21 100
LTV (property value)		38 %	40 %	42 %

EST. CASH FLOW	TO EQUITY			
8 000 000	7.4.0/	7,6 %	7,8 %	90/
7 000 000	7,4 %	.,e		- 8%
6 000 000				- 7%
5 000 000				- 6%
				- 5%
4 000 000				- 4%
3 000 000				- 3%
2 000 000 -				- 2%
1 000 000				- 1%
0				0%
	2021	2022	2023	
■ Instalments	■ Dividends	Net cash ■ Reductio	n MTM IRS 🔸 % of N	IAV



Project Broker Fredrik Honningsvåg (+47) 98 62 51 55

5,25 %

Property value

**MNOK 171** 

**Business Manager** Geir Åge Rønneberg (+47) 97 74 72 85

WAULT

6,4 yrs

NAV per 1%

932 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Retail

Date of analysis

31.12.2020

( 17 / 37 / 17 2 03	
	Dyrskueveien 5, Kløfta
	DNB Bank ASA, Megaflis AS
	2007
	7 721
	21 710
	100 %
	86 %
	Standard terms
	1 200
	Fearnley Business Management AS
	Property Management Norge AS
	(11)5111120

siness Management	Fearnley Business Management AS
pperty Management	Property Management Norge AS

2021E	2022E	2023E
9 242 000	9 396 000	9 535 000
- 286 000	- 292 000	- 298 000
8 956 000	9 104 000	9 237 000
-	-	-
- 455 000	- 464 000	- 473 000
-	-	-
8 501 000	8 640 000	8 764 000
- 1 877 000	- 1 611 000	- 1 316 000
- 96 000	- 118 000	- 129 000
-	-	-
- 4 250 000	- 3 400 000	- 3 400 000
=	-	-
- 2 800 000	- 2 800 000	- 2 800 000
- 522 000	711 000	1 119 000
3,0 %	3,0 %	3,0 %
7,4 %	7,6 %	7,8 %
	9 242 000 - 286 000 8 956 000 - 455 000 - 455 000 - 1877 000 - 96 000 4 250 000 - 2 800 000 - 522 000 3,0 %	9 242 000 9 396 000 - 286 000 - 292 000 8 956 000 9 104 000  - 455 000 - 464 000

Year	2020A	2021E	2022E	2023E
Current assets	1 999 000	1 477 000	2 187 000	3 307 000
Other assets	0	0	0	0
Property value <sup>1</sup>	160 840 000	160 840 000	160 840 000	160 840 000
Total assets	162 839 000	162 317 000	163 027 000	164 147 000
Total Liabilities	69 111 000	64 881 000	61 447 000	58 050 000
NAV ex. MTM IRS <sup>2</sup>	93 728 000	97 436 000	101 580 000	106 097 000

Note 1: after tax discount Note 2: after est. dividend

DEBT STRUCTURE AT 3	1.12.2020			
Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	40 %	68 850 000	2,05 %	01.06.2022
Long-term liabilities	40 %	68 850 000	2,05 %	1,4 yrs
Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	62 %	42 500 000	1,45 %	15.06.2022
Swap 2	22 %	15 000 000	0,87 %	04.07.2026
Sum swap	84 %	57 500 000	1,30 %	2,5 yrs

The Property is located at Kløfta, along the attractive logistics axis, Oslo - Gardermoen, with good exposure to the main highway E6. The Property was built in 2007 and is let out to DNB Bank AS  $\,$ (Autolease) and Megaflis AS.

# **Eiendomsselskapet Vest-Sverige AS**









	Project Broker
}	Fredrik Honningsvåg
,	(+47) 98 62 51 55

Property value

**MSEK 282** 

Yield

5,35 %

Business Manager Håvard Urberg (+47) 92 08 29 52

NAV per 1%

1 523 000

Residential 31.12.2020

Secondhand trade

Project Sales

fpfsales@fearnleys.com

Date of analysis

PROJECT 8	& COMPAI	NY INFORM <i>A</i>	ATION		
Established					18.06.2007
Currency					SEK
Initial proper	ty value				435 500 000
Net yield at e	stablishment				6,2 %
Equity				Total	per 1 %
Initial paid in	capital			81 863 000	818 630
Issue of new	shares			5 675 520	56 755
Sum paid in c	apital			87 538 520	875 385
Accumulated	dividend (%	of paid in capita	l / NOK per 1 %)	72 %	628 163
Last traded (c	date / NOK pe	r 1 %)		02.02.2021	1 150 000

Location	Trollhättan, Skövde, Lidköping
Tenant(s)	Varied
Year of construction	Varied
Building area (sq. m.)	30 857
Number of apartments	326
Occupancy rate (sq. m)	95 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	950
Business Management	Fearnley Business Management AS
Property Management	APF Management AB

		High	Mid	Low
Net Yield		5,00 %	5,35 %	5,70 %
Annualised net rental income as pe	er 31.12.2020		15 093 000	
Property value		301 900 000	282 100 000	264 800 000
Tax discount	7,0 %	- 14 460 000	- 13 070 000	- 11 860 000
Value of loss carried forward	10,0 %	1 400 000	1 400 000	1 400 000
NPV other rental income/costs		-	-	-
Net debt		- 118 095 000	- 118 095 000	- 118 095 000
NAV ex. MTM IRS		170 745 000	152 335 000	136 245 000
MTM IRS (0 %)		-	-	-
NAV		170 745 000	152 335 000	136 245 000
		1 707 000	1 523 000	1 362 000
NAV per 1%		1 /0/ 000		1 302 000
NAV per 1%		1707000		1 302 000
NAV per 1%  Total return on equity (since proje	ect start)	167 % / 167 %	146 % / 146 %	
NAV per 1%  Total return on equity (since proje Return on equity p.a. (IRR since pro			146 % / 146 %	127 % / 127 %
Total return on equity (since proje	roject start)	167 % / 167 %		127 % / 127 % 7 % / 7 % -1,8 %
Total return on equity (since proje Return on equity p.a. (IRR since pr	roject start)	167 % / 167 % 8 % / 8 %	7%/7%	127 % / 127 % 7 % / 7 %
Total return on equity (since proje Return on equity p.a. (IRR since pr	roject start)	167 % / 167 % 8 % / 8 %	7%/7%	127 % / 127 % 7 % / 7 %

Year	2021E	2022E	2023E
Gross rental income	29 252 000	29 836 000	30 284 000
Owner's costs	- 14 094 000	- 14 306 000	- 14 520 000
Net rental income	15 158 000	15 530 000	15 764 000
Other rental income/costs	- 3 170 000	- 3 170 000	- 3 170 000
Administration costs	- 2 669 000	- 2 709 000	- 2 750 000
Other costs	-	-	-
EBITDA	9 319 000	9 651 000	9 844 000
Net financial expenses	- 2 656 000	- 2 722 000	- 2 777 000
Taxes	-	-	-
Capital expenditures	- 11 200 000	- 10 000 000	- 10 000 000
Instalments	3 207 000	2 107 000	2 107 000
Other payments	1 000 000	1 000 000	1 000 000
Dividends	-	-	-
Net cash flow	- 330 000	36 000	174 000
Dividend yield (basis NAV (Mid))	0,0 %	0,0 %	0,0 %
Est. cash flow to equity (basis NAV (Mid))	-2,3 %	-1,4 %	-1,3 %

ST. CASH FLOW	TO EQUITY			
0				
-500 000				- 15%
1 000 000 -				
1 500 000 -				
2 000 000 -				- 5%
2 500 000 -				5%
3 000 000 -	-2,3 %	-1,4 %	-1,3 %	
3 500 000	7 -2,3 % Y 111114/11/11.	•	<b>*</b>	
1 000 000				-5%
	2021	2022	2023	
■ Instalments	■ Dividends	Net cash ■ Reduct	ion MTM IRS • % of	NAV

Year	2020A	2021E	2022E	2023E
Current assets	4 500 000	4 170 000	4 206 000	4 379 000
Other assets	1 400 000	872 000	315 000	C
Property value <sup>1</sup>	269 030 000	269 030 000	269 030 000	269 030 000
Total assets	274 930 000	274 072 000	273 551 000	273 409 000
Total Liabilities	122 595 000	125 816 000	127 932 000	130 617 000
NAV ex. MTM IRS <sup>2</sup>	152 335 000	148 256 000	145 619 000	142 792 000

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<b>DEBT STRUCTURE AT 31.12.202</b>	0			
Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	2 %	5 231 000	2,95 %	30.04.2030
Tranche 2	32 %	89 138 000	2,00 %	30.04.2030
Tranche 3	2 %	4 950 000	2,00 %	30.04.2030
Tranche 4	8 %	22 823 000	2,30 %	30.04.2030
Long-term liabilities	43 %	122 142 000	2,10 %	9,3 yrs

Instalments	■ Dividends	Met cash	Reduction MTM IRS	♦ % of NAV
			Take I	

#### COMMENTS

Note 2: after est. dividend

The portfolio consists of residential properties and some offices located in West Sweden, mainly in Trollhättan and Skövde. The portfolio sold two properties in 2019, in order to further focus the portfolio.

# **Glassverket Bolig AS**

#### Expected completion Q4 2021

Location

Web site

Project Manager

#### Paid in capital per 1 % 80 088

Residential 31.12.2020

Moss

EVR Norge AS

www.glassverket2.no/



Established













06.07.2017

**Project Broker** Fredrik Honningsvåg (+47) 22 93 64 59

**PROJECT DETAILS** 

**Business Management** 

**Business Manager** Regine Hjelmtvedt (+47) 22 93 63 37

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Feamley Business Management AS

#### **PROJECT & COMPANY INFORMATION**

Currency		NOK
Initial property value		33 500 000
Initial property value per sq.m. <sup>1</sup>		11 964
Equity	Total	per 1 %
Initial paid in capital	8 008 800	80 088
Capital paid in during project	0	0
Shareholders' guarantee	20 191 200	201 912
Paid in & guaranteed capital	28 200 000	282 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	0 %	0
Last traded (date / NOK per 1 %)	22.06.2020	220 000

Note 1: Per projected residential building area (sq.m.)

Year	31.12.2017	31.12.2018	31.12.2019	31.12.2020
Sold apartments	-	-	39	50
Delivered apartments	-	-	-	-
Unsold completed apartments	-	-	-	-
Total completed apartments	-	-	-	-
Accumulated sales revenue	-	-	137 950 000	209 155 000
Accumulated project cost	1 978 000	7 528 000	12 435 000	84 597 000

# Initial financial projections

Sales price apartments per sq.m.	54 000
Sales revenue	162 140 000
Project cost	140 780 000
Profit	21 360 000
Total return (before/after tax)	70% / 52%

#### **Current key figures**

current key ligares	
Achieved sales price per sq.m. (sold apt.)	63 400
Residential building area (BRA-s)	3 299
Number of apartments	50
Commercial building area (sq.m.)	2 000
Plot, freehold (sq.m)	5 200
Building period	2020-2021
Parking	50

#### Current timeline

Current timeline	
Building stages	1
Sales start of first building stage	Q2 2019
Building start of first building stage	Q1 2020
Expected completion	Q4 2021

# **PROJECT ILLUSTRATIONS**



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UPDATED FINANCIAL PROJECTIONS	
Last updated 27.10.2020	Total
Sales revenue	209 155 000
Building cost	147 908 000
Project development expenses	10 325 000
Project and business management	10 100 000
Site purchase	1
Sales and marketing expenses	3 375 000
Fees	2 480 000
Financial expenses	7 030 000
Project cost	181 218 000
Profit before tax	27 937 000
Profit margin before tax (%)	13 %

EST. Tax payable	0 140 000
Profit after tax	21 791 000
Profit margin after tax (%)	10 %

Paid in capital	8 008 800
Est. NAV at completion	29 799 800

# ESTIMATED PURCHASE NAV PR. 31.12.2020

Est. NAV at completion 29 799 800

Buyer's Required Return (IRR)	10,0 %	12,5 %	15,0 %
Est. Purchase NAV <sup>3</sup>	25 800 000	25 000 000	24 200 000
Est. Purchase NAV pr. 1 % <sup>3</sup>	258 000	250 000	242 000

Note 2: Site value MNOK 33,5. Offset by surrender of business premises, MNOK 33,8, to seller Note 3: Expected project completion payment date by 30.06.2022

### **COMMENTS**

Glassverket Bolig AS was established in 2017 in order to develop 50 apartments as well as retail sections on the ground floor, occupied by Bunnpris AS and Boots Norge AS. The project has a great location in Moss city centre. In the periode from July 2019 to December 2020, 49/50 apartments were sold. The last apartment was sold just after 31.12. Construction started in Q2 2020.

# Handelseiendom Gjøvik AS



Established

Equity

Initial property value

Initial paid in capital

Issue of new shares

Sum paid in capital

Net yield at establishment

Last traded (date / NOK per 1 %)

PROJECT & COMPANY INFORMATION

Accumulated dividend (% of paid in capital / NOK per 1 %)







Total

0%

72 000 000

72 000 000

22.01.2020



28.05.2018

224 240 000

NOK

6,0 %

per 1 %

720 000

720 000

745 000

0

**Project Broker** Per-Erik Amundsen (+47) 47 29 49 52

Property value

**MNOK 237** 

**Business Manager** Regine Hjelmtvedt (+47) 48 15 86 54

4,7 yrs

NAV per 1%

947 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Retail

Date of analysis

31.12.2020

	١.	.,,	.,	.5 52	
ΩPI	FR	ΥT	INF	ORMATION	

6,00 %

Kasper Andresens veg , Gjøvik
Rusta Retail AS, Elkjøp Norge AS, Norgesgruppen Innland AS, et al.
1999/2008/2014
10 006
22 831
98 %
100 %
Standard terms
21 1 500

**Business Management** Fearnley Business Management AS Property Management Property Management Norge AS

		High	Mid	Low
Net Yield		5,75 %	6,00 %	6,25 %
Annualised net rental income as pe	er 31.12.2020		14 226 000	
Property value		247 400 000	237 100 000	227 600 000
Tax discount	9,0 %	- 9 830 000	- 8 910 000	- 8 050 000
Value of loss carried forward	10,0 %	403 000	403 000	403 000
Value of plot		8 500 000	8 500 000	8 500 000
Net debt		- 140 314 000	- 140 314 000	- 140 314 000
NAV ex. MTM IRS		106 159 000	96 779 000	88 139 000
MTM IRS (90 %)		- 2 109 000	- 2 109 000	- 2 109 000
NAV		104 050 000	94 670 000	86 030 000
NAV per 1%		1 041 000	947 000	860 000
Total return on equity (since proje	ect start)	47 % / 45 %	34 % / 31 %	22 % / 19 %
Return on equity p.a. (IRR since pr	oject start)	16 % / 15 %	12 % / 11 %	8%/7%
Est. cash flow to equity (avg. next 3 years)		9,2 %	10,2 %	11,2 %
Property value per sq.m.		24 700	23 700	22 700
LTV (property value)		59 %	61 %	64 %

Year	2021E	2022E	2023E
Gross rental income	14 752 000	15 047 000	15 337 000
Owner's costs	- 527 000	- 537 000	- 548 000
Net rental income	14 225 000	14 510 000	14 789 000
Other rental income/costs	- 64 000	-	_
Administration costs	- 556 000	- 567 000	- 579 000
Other costs	- 141 000	- 144 000	- 146 000
EBITDA	13 464 000	13 799 000	14 064 000
Net financial expenses	- 4 574 000	- 4 421 000	- 4 031 000
Taxes	-	- 249 000	- 1 297 000
Capital expenditures	-	-	-
Instalments	- 4 665 000	- 4 665 000	- 4 665 000
Other payments	-	-	-
Dividends	-	-	-
Net cash flow	4 225 000	4 464 000	4 071 000
Dividend yield (basis NAV (Mid))	0,0 %	0,0 %	0,0 %
Est. cash flow to equity (basis NAV (Mid))	10,3 %	10,5 %	9,7 %

EST. CASH FLOW	/ TO EQUITY			
12 000 000				1200
10 000 000 -	10,3 %	10,5 %	9,7 %	- 12%
8 000 000 -				- 8%
6 000 000 -				- 6%
4 000 000				- 4%
2 000 000				- 2%
0				0%
■ Instalments	2021 ■ Dividends	2022 <b>%</b> Net cash ■ Reduction	2023 n MTM IRS ◆ % of	NAV

Year	2020A	2021E	2022E	2023E
Current assets	5 278 000	9 503 000	13 967 000	18 038 000
Current assets	5 2/8 000	9 503 000	13 967 000	18 038 000
Other assets	340 000	0	0	0
Property value <sup>1</sup>	228 190 000	228 190 000	228 190 000	228 190 000
Total assets	233 808 000	237 693 000	242 157 000	246 228 000
Total Liabilities	145 592 000	141 162 000	137 531 000	132 961 000
NAV ex. MTM IRS <sup>2</sup>	88 216 000	96 531 000	104 626 000	113 267 000

Note 1: after tax discount Note 2: after est. dividend

<b>DEBT STRUCTURE AT 3</b>	1.12.2020			
Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	61 %	145 173 000	2,45 %	30.10.2022
Long-term liabilities	61 %	145 173 000	2,45 %	1,8 yrs
Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	48 %	70 404 000	1,79 %	06.07.2023

48 %

70 404 000

1,79 %

2,5 yrs

Sum swap

Modern retail property centrally located in an established retail-area with good exposure towards one of the most trafficked roads in Innlandet county.



# **Handelseiendom Invest AS**







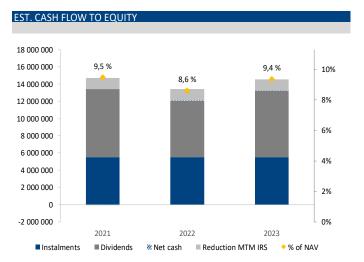






	15.12.2017
	NOK
	321 000 000
	5,6 %
Total	per 1 %
117 800 000	1 178 000
19 435 000	194 350
137 235 000	1 372 350
7 %	101 000
n.a.	n.a.
	117 800 000 19 435 000 137 235 000 7 %

EST. VALUE AT 31.12.2020	, 	High	Mid	Low
N - 1 - 2 - 1 - 1		High		
Net Yield		5,10 %	5,30 %	5,50 %
Annualised net rental income as pe	r 31.12.2020		19 245 000	
Property value		377 400 000	363 100 000	349 900 000
Tax discount	9 %	- 21 190 000	- 19 900 000	- 18 720 000
Value of loss carried forward	9 %	-	-	-
Net debt		- 178 719 000	- 178 719 000	- 178 719 000
NAV ex. MTM IRS		177 491 000	164 481 000	152 461 000
MTM IRS (90 %)		- 9 130 000	- 9 130 000	- 9 130 000
NAV ex. Handelseiendom Vågsbyg	d AS	168 361 000	155 351 000	143 331 000
NAV- Handelseiendom Vågsbygd A	AS (90 %)	28 010 000	28 010 000	28 010 000
NAV incl. Handelseiendom Vågsby	gd AS	196 371 000	183 361 000	171 341 000
NAV per 1% - Total		1 964 000	1 834 000	1 713 000
Total return on equity (since proje	ct start)	57 % / 50 %	48 % / 41 %	39 % / 32 %
Return on equity p.a. (IRR since pr	oject start)	18 % / 16 %	15 % / 13 %	13 % / 11 %
Est. cash flow to equity (avg. next :	3 years)	8,5 %	9,2 %	9,9 %
Property value per sq.m.		17 900	17 300	16 600
LTV (property value)		47 %	49 %	51 %





**Project Broker** Axel Bendvold (+47) 40 46 00 04

Property value

**MNOK 363** 

**Business Manager** Marianne Fossum (+47) 95 00 91 12

12,3 yrs

NAV per 1%

1 834 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Retail

Date of analysis

31.12.2020

(17) 10 10 00 01	
PROPERTY INFORMATION	

5,30 %

Location	Kristiansand, Jessheim and Notodden
Tenant(s)	Carlsen Fritzøe Handel AS
Year of construction	2008 -2014-1970/2011
Building area (sq. m.)	21 037
Plot, freehold (sq. m)	44 699
Occupancy rate (sq. m)	100 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	950
Business Management	Fearnley Business Management AS

usiness Management	Fearnley Business Management AS
operty Management	Hjertnes Eiendomsdrift AS

Year	2021E	2022E	2023E
Gross rental income	20 022 000	20 422 000	20 831 000
Owner's costs	- 777 000	- 793 000	- 808 000
Net rental income	19 245 000	19 629 000	20 023 000
Other rental income/costs	-	-	-
Administration costs	- 599 000	- 610 000	- 621 000
Other costs	-	-	-
EBITDA	18 646 000	19 019 000	19 402 000
Net financial expenses	- 5 670 000	- 5 616 000	- 5 524 000
Taxes	- 1 973 000	- 2 106 000	- 2 236 000
Financial income from investments	2 430 000	819 000	1 620 000
Instalments	- 5 535 000	- 5 535 000	- 5 535 000
Other payments	-	-	-
Dividends	- 7 900 000	- 6 500 000	- 7 700 000
Net cash flow	- 2 000	81 000	27 000
Dividend yield (basis NAV (Mid))	5,1 %	4,2 %	5,0 %
Est. cash flow to equity (basis NAV (Mid))	9,5 %	8,6 %	9,4 9

<b>BALANCE SHEET FOREC</b>	AST			
Year	2020A	2021E	2022E	2023E
Current assets	3 012 000	3 011 000	3 093 000	3 118 000
Other assets	0	0	0	0
Property value <sup>1</sup>	343 200 000	343 200 000	343 200 000	343 200 000
Total assets	346 212 000	346 211 000	346 293 000	346 318 000
Total Liabilities	181 731 000	176 313 000	170 885 000	165 484 000
NAV ex. MTM IRS <sup>2</sup>	164 481 000	169 898 000	175 408 000	180 834 000
Note 1: after tax discount				
Nata 2. after out dividend				

Note 2: after est. dividend

Balance	Interest rate	Maturity
178 519 000	1,78 %	09.01.2027
178 519 000	1,78 %	6 yrs
	178 519 000	178 519 000 1,78 %

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	75 %	134 500 000	2,10 %	19.01.2028
Sum swap	75 %	134 500 000	2,10 %	7,1 yrs

### **COMMENTS**

The project consist of three properties, in Sørlandsparken, Jessheim and Notodden. Project also has a  $90\,\%$  share of Handelseiendom Vågsbygd AS.

# Handelseiendom Lillehammer AS





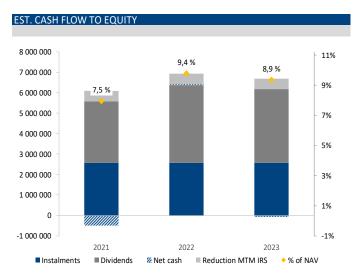






PROJECT & COMPANY INFORMATION		
Established		27.12.2017
Currency		NOK
Initial property value		158 000 000
Net yield at establishment		6,0 %
Equity	Total	per 1 %
Initial paid in capital	55 500 000	555 000
Issue of new shares	0	0
Sum paid in capital	55 500 000	555 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	15 %	83 000
Last traded (date / NOK per 1 %)	31.03.2020	590 000

EST. VALUE AT 31.12.202	0			
		High	Mid	Low
Net Yield		5,40 %	5,60 %	5,80 %
Annualised net rental income as per 31.12.2020			9 980 000	
Property value		184 800 000	178 200 000	172 100 000
Tax discount	9,0 %	- 6 220 000	- 5 630 000	- 5 080 000
Value of loss carried forward	10,0 %	188 000	188 000	188 000
NPV other rental income/costs		-	-	-
Net debt		- 94 981 000	- 94 981 000	- 94 981 000
NAV ex. MTM IRS		83 787 000	77 777 000	72 227 000
MTM IRS (90 %)		- 3 642 000	- 3 642 000	- 3 642 000
NAV		80 145 000	74 135 000	68 585 000
NAV per 1%		801 000	741 000	686 000
Total return on equity (since proje	ect start)	66 % / 59 %	55 % / 49 %	45 % / 39 %
Return on equity p.a. (IRR since pr	oject start)	19 % / 18 %	16 % / 15 %	14 % / 12 %
Est. cash flow to equity (avg. next	3 years)	8,0 %	8,6 %	9,3 %
Property value per sq.m.		19 300	18 600	18 000
LTV (property value)		52 %	54 %	56 %





**Project Broker** Nicolay Staff (+47) 97 70 80 00

5,60 %

Property value

**MNOK 178** 

Property Management

**Business Manager** Marianne Fossum (+47) 95 00 91 12

6,1 yrs

NAV per 1%

741 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Property Management Norge AS

Retail

Date of analysis

31.12.2020

( 11 / 31 / 0 00 00	( , 55 00 51 12	
PROPERTY INFORMAT	ION	
Location		Snekkerveien 7-13, Lillehammer
Tenant(s)	Jula Norge AS, Europris Butikkd	lrift AS, Bohus Lillehammer AS, Jysk AS
Year of construction		2014 / 2016
Building area (sq. m.)		9 575
Plot, freehold (sq. m)		12 057
Occupancy rate (sq. m)		100 %
Weighted CPI adjustment		100 %
Lease agreement		Standard terms
Average rent per leased sq.m.	. 2021	1 110
Rusiness Management		Fearnley Rusiness Management AS

CASH FLOW FORECAST Year	2021E	2022E	2023E
Gross rental income	10 663 000	10 823 000	10 985 000
Owner's costs	- 683 000	- 693 000	- 704 000
Net rental income	9 980 000	10 130 000	10 281 000
Other rental income/costs	-	-	_
Administration costs	- 429 000	- 435 000	- 441 000
Other costs	-	-	_
EBITDA	9 551 000	9 695 000	9 840 000
Net financial expenses	- 3 235 000	- 3 186 000	- 3 124 000
Taxes	-	- 91 000	- 613 000
Capital expenditures	- 1 244 000	-	-
Instalments	- 2 575 000	- 2 575 000	- 2 575 000
Other payments	-	-	-
Dividends	- 3 000 000	- 3 800 000	- 3 600 000
Net cash flow	- 503 000	43 000	- 72 000
Dividend yield (basis NAV (Mid))	4,0 %	5,1 %	4,9 %
Est. cash flow to equity (basis NAV (Mid))	7,5 %	9,4 %	8,9 %

Year	2020A	2021E	2022E	2023E
Current assets	1 661 000	1 158 000	1 200 000	1 128 000
Other assets	188 000	0	0	0
Property value <sup>1</sup>	172 570 000	172 570 000	172 570 000	172 570 000
Total assets	174 419 000	173 728 000	173 770 000	173 698 000
Total Liabilities	96 642 000	94 156 000	92 089 000	89 606 000
NAV ex. MTM IRS <sup>2</sup>	77 777 000	79 572 000	81 681 000	84 092 000

Note 1: after tax discount Note 2: after est. dividend

<b>DEBT STRUCTURE AT 3</b>	1.12.2020			
Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	54 %	95 919 000	2,28 %	10.01.2028
Long-term liabilities	54 %	95 919 000	2,28 %	7 yrs
Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	54 %	51 500 000	2,19 %	31.01.2028

#### **COMMENTS**

Sum swap

Modern retail property centrally located in a growing retail area north of Lillehammer city centre.

54 %

51 500 000

2,19 %

# Handelseiendom Vågsbygd AS



Last traded (date / NOK per 1 %)



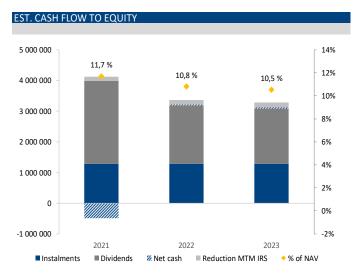






PROJECT & COMPANY INFORMATION		
Established		21.06.2019
Currency		NOK
Initial property value		74 400 000
Net yield at establishment		6,3 %
Equity	Total	per 1 %
Initial paid in capital	27 150 000	271 500
Issue of new shares	0	0
Sum paid in capital	27 150 000	271 500
Accumulated dividend (% of paid in capital / NOK per 1 %)	3 %	9 500

EST. VALUE AT 31.12.202	0			
		High	Mid	Low
Net Yield		6,00 %	6,20 %	6,40 %
Annualised net rental income as pe	er 31.12.2020		4 793 000	
Property value		79 900 000	77 300 000	74 900 000
Tax discount	10,0 %	- 4 460 000	- 4 200 000	- 3 960 000
Value of loss carried forward	10,0 %	86 000	86 000	86 000
NPV other rental income/costs		-	-	-
Net debt		- 40 837 000	- 40 837 000	- 40 837 000
NAV ex. MTM IRS		34 689 000	32 349 000	30 189 000
MTM IRS (90 %)		- 1 229 000	- 1 229 000	- 1 229 000
NAV		33 460 000	31 120 000	28 960 000
NAV per 1%		335 000	311 000	290 000
Total return on equity (since proje	ect start)	31 % / 27 %	23 % / 18 %	15 % / 10 %
Return on equity p.a. (IRR since pr	roject start)	20 % / 17 %	14 % / 12 %	9%/7%
Est. cash flow to equity (avg. next	3 years)	10,2 %	11,0 %	11,8 %
Property value per sq.m.		17 400	16 900	16 300
LTV (property value)		53 %	55 %	57 %





Project Broker Axel Bendvold (+47) 22 93 63 46

6,20 %

Property value

**MNOK 77** 

Business Manager Marianne Fossum (+47) 22 93 64 52

13 yrs

NAV per 1%

311 000

Secondhand trade Project Sales fpfsales@fearnleys.com

Retail

Date of analysis

31.12.2020

(17)22330310	( / 33 0 . 32	ipisares@icarrieysicorri
PROPERTY INFORMATION		
Location		Sagmyra 2, Kristiansand, Norge
Tenant(s)		Carlsen Fritzøe Handel AS
Year of construction		2009
Building area (sq. m.)		4 587
Plot, freehold (sq. m)		5 394
Occupancy rate (sq. m)		100 %
Weighted CPI adjustment		100 %
Lease agreement		Standard terms
Average rent per leased sq.m. 2021		1 120
Business Management		Fearnley Business Management AS
Property Management		Mosvold Eiendomsdrift AS

2021E	2022E	2023E
5 144 000	5 246 000	5 351 000
- 351 000	- 358 000	- 365 000
4 793 000	4 888 000	4 986 000
-	-	-
- 151 000	- 154 000	- 157 000
-	-	-
4 642 000	4 734 000	4 829 000
- 1 145 000	- 1 140 000	- 1 126 000
-	- 376 000	- 567 000
-	-	-
- 1 283 000	- 1 283 000	- 1 283 000
-	-	-
- 2 700 000	- 1 900 000	- 1 800 000
- 486 000	35 000	53 000
8,7 %	6,1 %	5,8 %
11,7 %	10,8 %	10,5 %
	5 144 000 - 351 000 4 793 000 - 151 000 - 4 642 000 - 1 145 000 1 283 000 2 700 000 - 486 000 8,7 %	5 144 000 5 246 000 - 351 000 - 358 000 4 793 000 4 888 000

<b>BALANCE SHEET FORE</b>	CAST			
Year	2020A	2021E	2022E	2023E
Current assets	1 634 000	1 148 000	1 184 000	1 237 000
Other assets	86 000	0	0	0
Property value <sup>1</sup>	73 100 000	73 100 000	73 100 000	73 100 000
Total assets	74 820 000	74 248 000	74 284 000	74 337 000
Total Liabilities	42 471 000	41 530 000	40 437 000	39 192 000
NAV ex. MTM IRS <sup>2</sup>	32 349 000	32 718 000	33 847 000	35 145 000

Note 1: after tax discount Note 2: after est. dividend

.2.2020			
LTV	Balance	Interest rate	Maturity
55 %	42 440 000	1,95 %	21.06.2029
55 %	42 440 000	1,95 %	8,5 yrs
% of loan	Amount	Swap rate	Maturity
53 %	22 300 000	1,90 %	26.06.2029
53 %	22 300 000	1 90 %	8,5 yrs
	LTV 55 % 55 % <b>% of loan</b> 53 %	LTV         Balance           55 %         42 440 000           55 %         42 440 000           % of loan         Amount           53 %         22 300 000	55% 42 440 000 1,95 % 55% 42 440 000 1,95 % % of loan Amount Swap rate

# **COMMENTS**

Project owned 90 % by Handelseiendom Invest AS.

# Havnekvartalet Eiendom AS





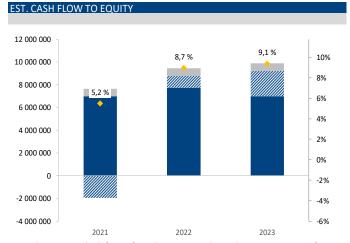






PROJECT & COMPANY INFORMATION		
Established		19.12.2018
Currency		NOK
Initial property value		352 500 000
Net yield at establishment		6,1 %
Equity	Total	per 1 %
Initial paid in capital	91 500 000	915 000
Issue of new shares	0	0
Sum paid in capital	91 500 000	915 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	0 %	0
Last traded (date / NOK per 1 %)	15.01.2020	804 000

		High	Mid	Low
Net Yield		5,75 %	6,00 %	6,25 %
Annualised net rental income as per	31.12.2020		21 728 000	
Property value		378 000 000	362 300 000	347 800 000
Tax discount	9,0 %	- 14 520 000	- 13 110 000	- 11 810 000
Value of loss carried forward	10,0 %	5 270 000	5 270 000	5 270 000
NPV other rental income/costs	6,1 %	127 000	127 000	127 000
Net debt		- 243 051 000	- 243 051 000	- 243 051 000
NAV ex. MTM IRS		125 826 000	111 536 000	98 336 000
MTM IRS (90 %)		- 3 187 000	- 3 187 000	- 3 187 000
NAV		122 639 000	108 349 000	95 149 000
NAV per 1%		1 226 000	1 083 000	951 000
Total return on equity (since project	ct start)	38 % / 34 %	22 % / 18 %	7%/4%
Return on equity p.a. (IRR since pro	ject start)	17 % / 15 %	10 % / 9 %	4%/2%
Est. cash flow to equity (avg. next 3	years)	6,8 %	7,7 %	8,8 %
Property value per sq.m.		31 800	30 500	29 300
LTV (property value)		65 %	68 %	71 %



■ Instalments ■ Dividends / Issue of new shares ※ Net cash ■ Reduction MTM IRS ◆ % of NAV



Project Broker Axel Bendvold (+47) 40 46 00 04

PROPERTY INFORMATION

6,00 %

Property value

**MNOK 362** 

**Business Manager** Monica Staff (+47) 92 23 12 89

5,5 yrs

NAV per 1%

1 083 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Office

Date of analysis

31.12.2020

Location	Vestre Strandgate 23-27-29, Kristiansand
Tenant(s)	Asplan Viak, Advokatfirma Tofte, Advokatfirma Wigemyr, et. al
Year of construction	1956-57, 1974
Building area (sq. m.)	11 877
Plot, freehold (sq. m)	2 466
Occupancy rate (sq. m)	91 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	2 090
Business Management	Fearnley Business Management AS / Forvaltningspartner AS
Property Management	Forvaltningspartner AS

CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	21 294 000	23 008 000	23 468 000
Owner's costs	- 854 000	- 871 000	- 888 000
Net rental income	20 440 000	22 137 000	22 580 000
Other rental income/costs	- 31 000	173 000	-
Missing rent (set-off against Seller's credit)	- 4 225 000	- 4 225 000	- 4 309 000
Market rent vacant area	- 1 288 000	- 1 314 000	- 1 340 000
Administration costs	- 813 000	- 819 000	- 835 000
Other costs	- 1 000 000	-	-
EBITDA	13 083 000	15 952 000	16 096 000
Net financial expenses	- 8 067 000	- 7 174 000	- 6 875 000
Taxes	-	-	-
Capital expenditures	-	-	-
Instalments	- 6 975 000	- 7 725 000	- 6 975 000
Dividends / Issue of new shares	-	-	-
Net cash flow	- 1 959 000	1 053 000	2 246 000
Dividend yield (basis NAV (Mid))	0,0 %	0,0 %	0,0 %
Est. cash flow to equity (basis NAV (Mid))	5,2 %	8,7 %	9,1 %

Year	2020A	2021E	2022E	2023E
Current assets	4 469 000	2 445 000	3 820 000	6 575 000
Other assets	5 397 000	5 005 000	3 963 000	2 988 000
Property value <sup>1</sup>	349 190 000	349 190 000	349 190 000	349 190 000
Total assets	359 056 000	356 640 000	356 973 000	358 753 000
Total Liabilities	247 520 000	236 438 000	224 114 000	212 349 000
NAV ex. MTM IRS <sup>2</sup>	111 536 000	120 202 000	132 859 000	146 404 00

Note 1: after tax discount Note 2: after est. dividend

<b>DEBT STRUCTURE AT 31.</b>	.12.2020			
Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	30 %	107 500 000	2,58 %	01.04.2035
Tranche 2	31 %	112 050 000	2,58 %	01.04.2035
Tranche 3	6 %	22 889 000	5,00 %	21.12.2025
Tranche 4	1%	3 000 000	2,80 %	30.06.2023
Long-term liabilities	68 %	245 439 000	2,81 %	13,2 yrs

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	23 %	56 803 100	1,81 %	10.01.2024
Swap 2	23 %	56 803 100	2,02 %	10.01.2029
Sum swap	46 %	113 606 200	1,91 %	5,5 yrs

### **COMMENTS**

Modern office property centrally located by the sea in Kristiansand city centre.

# Industrieiendom Sørlandet AS







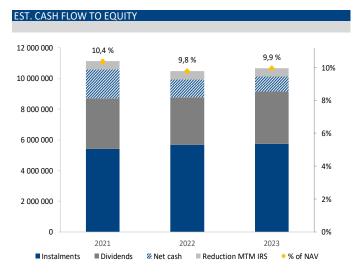






PROJECT & COMPANY INFORMATION		
Established		04.04.2018
Currency		NOK
Initial property value		204 800 000
Net yield at establishment		6,7 %
Equity	Total	per 1 %
Initial paid in capital	66 500 000	665 000
Issue of new shares	0	0
Sum paid in capital	66 500 000	665 000
Assess to be detailed to the ed (0) of social is executed (NO) as a 4.00	440/	02.000
Accumulated dividend (% of paid in capital / NOK per 1 %)	14 %	93 000
Last traded (date / NOK per 1 %)	26.05.2020	807 000

		High	Mid	Low
Net Yield		6,00 %	6,20 %	6,40 %
Annualised net rental income as per	31.12.2020		15 110 000	
Property value		251 800 000	243 700 000	236 100 000
Tax discount	10,0 %	- 13 880 000	- 13 070 000	- 12 310 000
Value of loss carried forward	10,0 %	58 000	58 000	58 000
NPV other rental income/costs	6,7 %	1 517 000	1 517 000	1 517 000
Net debt		- 121 025 000	- 121 025 000	- 121 025 000
NAV ex. MTM IRS		118 470 000	111 180 000	104 340 000
MTM IRS (90 %)		- 3 916 000	- 3 916 000	- 3 916 000
NAV		114 554 000	107 264 000	100 424 000
NAV per 1%		1 146 000	1 073 000	1 004 000
Total return on equity (since project	ct start)	92 % / 86 %	81 % / 75 %	71 % / 65 %
Return on equity p.a. (IRR since project start)		28 % / 27 %	25 % / 24 %	23 % / 21 %
Est. cash flow to equity (avg. next 3	years)	9,4 %	10,0 %	10,7 %
Property value per sq.m.		12 900	12 500	12 100
LTV (property value)		50 %	52 %	53 %





Project Broker Nicolay Staff (+47) 97 70 80 00

PROPERTY INFORMATION

Average rent per leased sq.m. 2021

6,20 %

Property value

**MNOK 244** 

Lease agreements

Business Manager Geir Åge Rønneberg (+47) 97 74 72 85

7,7 yrs

NAV per 1%

1 073 000

Secondhand trade Project Sales fpfsales@fearnleys.com

Standard terms (90/128) / Barehouse (226)

31.12.2020

Industrial

Location	Mjåvannsvegen 90/128/226, Kristiansand
Tenant(s)	Sørlandschips AS, Norsk Gjenvinning Miljøeiendommer AS, CEMO AS
Year of construction	2001/2016/2017
Building area (sq. m.)	19 528
Plot, freehold (sq. m)	49 347
Occupancy rate (sq. m)	100 %
Weighted CPI adjustment	100 %

Business Management: Mjåvannsparken Eiendomsdrift AS/Fearnley Business Management AS
Property Management: Mjåvannsparken Eiendomsdrift AS

2021E	2022E	20231
15 963 000	16 283 000	16 608 000
- 853 000	- 870 000	- 887 000
15 110 000	15 413 000	15 721 000
243 000	247 000	252 000
- 653 000	- 666 000	- 680 000
-	-	-
14 700 000	14 994 000	15 293 000
- 4 111 000	- 3 928 000	- 3 738 000
-	- 1 125 000	- 1 428 000
-	-	-
- 5 415 000	- 5 675 000	- 5 740 000
-	-	-
- 3 300 000	- 3 100 000	- 3 400 000
1 874 000	1 166 000	987 000
3,1%	2,9 %	3,2 9
10,4 %	9,8 %	9,99
	15 963 000 - 853 000 15 110 000 243 000 - 653 000 - 14 700 000 - 4 111 000 	15 963 000

Year	2020A	2021E	2022E	2023E
Current assets	5 027 000	6 901 000	8 067 000	9 054 00
Other assets	1 575 000	1 370 000	1 208 000	1 031 000
Property value <sup>1</sup>	230 630 000	230 630 000	230 630 000	230 630 000
Total assets	237 232 000	238 901 000	239 905 000	240 715 000
Total Liabilities	126 052 000	121 754 000	116 374 000	110 799 000
NAV ex. MTM IRS <sup>2</sup>	111 180 000	117 147 000	123 531 000	129 916 00

Note 1: after tax discount Note 2: after est. dividend

Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	52 %	125 865 000	2,40 %	15.03.2023
Long-term liabilities	52 %	125 865 000	2,40 %	2,2 yrs

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	50 %	62 313 000	2,17 %	15.03.2028
Sum swap	50 %	62 313 000	2,17 %	7,2 yrs

#### **COMMENTS**

The portfolio consists of modern production facilities for Sørlandschips and CEMO, and recycling facilities for Norsk Gjenvinning. The properties are located in the well established Mjåvann industrial area 7 km west of Kristiansand city centre.

# Jakslandåsen Boligutvikling AS

#### Pai

#### Paid in capital per 1 % **191 000**

#### Segment

Date of analysi

134 000

2022-2026

Residential 31.12.2020
Secondhand trade













<b>PROJECT</b>	&	<b>COMPANY</b>	INFORMATION

Established	22.01.2021
Currency	NOK
Initial property value	63 000 000
Initial property value per sq.m. <sup>1</sup>	2 890
Note 1: Per projected residential building area (sq.m.)	

Paid-in equity	Total	per 1 %
Initial paid in capital	19 100 000	191 000
Paid in capital	19 100 000	191 000
Remaining equity committment	Total	per 1 %
Equity for utilization based settlement of plot and construction	8 400 000	84 000

Equity committment	8 400 000	84 000
	,	
Equity	Total	per 1 %
Est. Total equity requirement	27 500 000	275 000

Accumulated dividend (% of paid in capital / NOK per 1 %)	0 %	0
Last traded (date / NOK per 1 %)	n.a.	n.a.

PROJECT STATUS				
Year	31.12.2020	31.12.2021	31.12.2022	31.12.2023
Sold apartments	-			
Delivered apartments	-			
Unsold completed apartments	-			
Total completed apartments	-			

#### PROJECT ILLUSTRATIONS

Accumulated sales revenue Accumulated project cost





Project Broker Nicolay Staff (+47) 22 93 64 58 Business Manager
NRE Norway AS

Secondhand trade Project Sales fpfsales@fearnleys.com

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NU.	JEC	T DI		NL.		

Expected completion

Q4 2026

Location	Asker kommune
Project Manager	NRE Norway AS
Business Management	NRE Norway AS
Web site	n/a
Initial financial projections	
Sales price townhouses per sq.m.	46 125
Sales revenue	760 535 000
Project cost	644 521 000
Profit before tax	116 014 000
Total return (before/after tax)	422 % / 260 %
Current key figures	
Achieved sales price per sq.m.	n/a
Residential building area (BRA)	21 810
Number of residential plots	30
Number of projected townhouses	130

#### Current timeline

Plot, freehold (sq.m)

Building period

Parking

Building stages	1
Sales start of first building stage	Q1 2022
Building start of first building stage	Q1 2022
Expected completion	Q4 2026

UPDATED FINANCIAL PROJECTIONS	
Last updated 31.12.2020	Total
Sales revenue	760 535 000
Building cost	503 806 000
Project development expenses	8 375 000
Project and business management	31 000 000
Site purchase	60 863 000
Sales and marketing expenses	12 893 000
Fees	6 700 000
Financial expenses	20 884 000
Project cost	644 521 000
Profit before tax	116 014 000
Profit margin before tax (%)	15 %

Est. Tax payable	44 610 000
Profit after tax	71 404 000
Profit margin after tax (%)	9 %
Est Equity requirement	27 500 000

Est. Equity requirement	27 500 000
Est. NAV at completion	98 904 000
'	

### ESTIMATED PURCHASE NAV PR. 31.12.2020

Est. NAV at completion

98 904 000

Buyer's Required Return (IRR)	15,0 %	20,0 %	25,0 %
Est. Purchase NAV <sup>2</sup>	36 700 000	27 400 000	20 400 000
Est. Purchase NAV pr. 1 %2	367 000	274 000	204 000

Note 2: Estimates 1 more round of equity raising, abt. NOK 84 000 pr. Q3 2021. Expected project completion payment date EOY 2026.

#### COMMENTS

A scenically located residential development plot in Røyken, a town in close to Drammen. The project will sell off ready-to-build villa plots and develop a townhouse area of abt. 130 units.



# Kjøita Park 1 AS





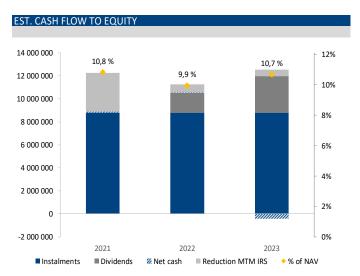






FROJECT & COMPANT INFORMATION		
Established		15.12.2020
Currency		NOK
Initial property value		482 000 000
Net yield at establishment		5,6 %
Equity	Total	per 1 %
Initial paid in capital	125 662 950	1 256 630
Issue of new shares	0	0
Sum paid in capital	125 662 950	1 256 630
Accumulated dividend (% of paid in capital / NOK per 1 %)	0 %	0
Last traded (date / NOK per 1 %)	n.a.	n.a.

		High	Mid	Low
Net Yield		5,25 %	5,57 %	5,75 %
Annualised net rental income as pe	r 31.12.2020		26 836 000	
Property value		511 400 000	482 000 000	466 900 000
Tax discount	10,0 %	- 33 030 000	- 30 090 000	- 28 580 000
Value of loss carried forward	10,0 %	2 842 000	2 842 000	2 842 000
NPV other rental income/costs		-	-	-
Net debt		- 333 550 000	- 333 550 000	- 333 550 000
NAV ex. MTM IRS		147 662 000	121 202 000	107 612 000
MTM IRS (90 %)		- 8 049 000	- 8 049 000	- 8 049 000
NAV		139 613 000	113 153 000	99 563 000
NAV per 1%		1 396 000	1 132 000	996 000
Total return on equity (since proje	ect start)	n/a	n/a	n/a
Return on equity p.a. (IRR since project start)		n/a	n/a	n/a
Est. cash flow to equity (avg. next 3 years)		8,5 %	10,5 %	11,9 %
Property value per sq.m.		22 200	20 900	20 200
LTV (property value)		65 %	69 %	72 %





**Project Broker** Axel Bendvold (+47) 40 46 00 04

Property value

**MNOK 482** 

**Business Manager** Marianne Fossum (+47) 95 00 91 12

4,3 yrs

NAV per 1%

1 132 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Retail

Date of analysis

31.12.2020

OPERTY INFORMATION

5,57 %

Location	Kjøita 6, 17, 19, 21, 25, Kristiansand, Norway
Tenant(s)	Telenor Norge AS, Nye Veier AS, Kristiansand municipality
Year of construction	2002/2004
Building area (sq. m.)	23 072
Plot, freehold (sq. m)	17 134
Occupancy rate (sq. m)	98 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	1 320
Pusiness Management	Masuald Flandamssanisa AS

usiness Management	Mosvold Elendomsservice AS
roperty Management	Mosvold Eiendomsservice AS

Year	2021E	2022E	2023E
Gross rental income	29 625 000	29 980 000	30 581 000
Owner's costs	- 2 829 000	- 2 886 000	- 2 943 000
Net rental income	26 796 000	27 094 000	27 638 000
Other rental income/costs	-	-	-
Administration costs	- 1 285 000	- 1 311 000	- 1 337 000
Other costs	-	-	-
EBITDA	25 511 000	25 783 000	26 301 000
Net financial expenses	- 14 618 000	- 13 206 000	- 12 773 000
Taxes	-	-	-
Capital expenditures	- 2 000 000	- 2 000 000	- 2 000 000
Instalments	- 8 793 000	- 8 793 000	- 8 793 000
Other payments	-	-	-
Dividends	-	- 1 720 000	- 3 170 000
Net cash flow	100 000	64 000	- 435 000
Dividend yield (basis NAV (Mid))	0,0 %	1,5 %	2,8 %
Est. cash flow to equity (basis NAV (Mid))	10,8 %	9,9 %	10,7 9

Year	2020A	2021E	2022E	2023E
Current assets	900 000	1 039 000	1 103 000	668 00
Other assets	2 842 000	2 375 000	1 691 000	870 00
Property value <sup>1</sup>	451 910 000	451 910 000	451 910 000	451 910 00
Total assets	455 652 000	455 324 000	454 704 000	453 448 00
Total Liabilities	334 450 000	325 657 000	316 863 000	308 070 00
NAV ex. MTM IRS <sup>2</sup>	121 202 000	129 667 000	137 841 000	145 378 00

Note 1: after tax discount Note 2: after est. dividend

Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	69 %	334 450 000	2,98 %	15.03.2022
Long-term liabilities	69 %	334 450 000	2,98 %	1,2 yrs

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	12 %	40 000 000	1,85 %	15.01.2026
Swap 2	18 %	60 000 000	5,32 %	15.01.2022
Swap 3	6 %	20 000 000	1,00 %	16.09.2030
Swap 4	7 %	25 000 000	2,72 %	03.01.2028
Swap 5	7 %	25 000 000	2,80 %	02.01.2030
Swap 6	15 %	50 000 000	1,00 %	18.01.2027
Swap 7	15 %	50 000 000	1,30 %	19.01.2032
Sum swap	81 %	270 000 000	2,47 %	6,4 yrs

#### COMMENTS

 $[\mathit{Insert\ short\ comment}\ ]$ 

# Kombieiendom Østlandet AS



Established

Equity

Initial property value

Initial paid in capital

Issue of new shares

Sum paid in capital

Net yield at establishment

Last traded (date / NOK per 1 %)



Accumulated dividend (% of paid in capital / NOK per 1 %)

**PROJECT & COMPANY INFORMATION** 







Total

416 %

71 800 000

71 800 000

13.11.2018



16.12.2015

215 000 000

9,0 %

per 1 %

718 000

718 000

2 985 000

1 350 000

**Project Broker** Fredrik Honningsvåg (+47) 98 62 51 55

Property value

**MNOK 63** 

**Business Manager** Marianne Fossum (+47) 95 00 91 12

3,4 yrs

NAV per 1%

313 000

31.12.2020 Office Secondhand trade **Project Sales** fpfsales@fearnleys.com

Date of analysis

(147) 30 02 31 33
PROPERTY INFORMATION

6,50 %

Location	Lienga 2, Kolbotn
Tenant(s)	Ford, Mazda, Imatech, m.fl.
Year of construction	1979
Building area (sq. m.)	8 283
Plot, freehold (sq. m)	19 818
Occupancy rate (sq. m)	45 %
Weighted CPI adjustment	93 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	1 130

**Business Management** Property Management Fearnley Business Management AS Property Management Norge AS

EST. VALUE AT 31.12.20	20	High	Mid	Low
Net Yield		6,25 %	6,50 %	6,75 %
Annualised net rental income as	per 31.12.2020		3 069 000	
Property value - Occupied		45 200 000	43 500 000	41 800 000
Property value - vacant	4 000	19 200 000	19 200 000	19 200 000
Property value		64 400 000	62 700 000	61 000 000
Tax discount	10,0 %	- 2 310 000	- 2 140 000	- 1 970 000
Net debt		- 29 302 000	- 29 302 000	- 29 302 000
NAV ex. MTM IRS		32 788 000	31 258 000	29 728 000
MTM IRS (0 %)			-	-
NAV		32 788 000	31 258 000	29 728 000
NAV per 1%		328 000	313 000	297 000
Total return on equity (since pro	oject start)	361 % / 361 %	359 % / 359 %	357 % / 357 %
Return on equity p.a. (IRR since	project start)	45 % / 45 %	45 % / 45 %	45 % / 45 %
Est. cash flow to equity (avg. ne	xt 3 years)	-6,5 %	-6,8 %	-7,2 %
Property value per sq.m.		7 800	7 600	7 400
LTV (property value)		67 %	69 %	71 %

CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	4 108 000	4 054 000	4 111 000
Owner's costs	- 1 175 000	- 1 192 000	- 1 210 000
Net rental income	2 933 000	2 862 000	2 901 000
Other rental income/costs	103 000	-	-
Administration costs	- 897 000	- 909 000	- 922 000
Other costs	- 2 806 000	- 3 148 000	- 2 891 000
EBITDA	- 667 000	- 1 195 000	- 912 000
Net financial expenses	- 1 229 000	- 1 215 000	- 1 172 000
Taxes	-	-	-
Capital expenditures	- 17 787 000	- 2 520 000	-
Instalments	- 1 500 000	- 1 500 000	- 1 500 000
Set-off cap. expenditures	17 787 000	2 520 000	-
Dividends	-	-	-
Net cash flow	- 3 396 000	- 3 910 000	- 3 584 000
Dividend yield (basis NAV (Mid))	0,0 %	0,0 %	0,0 %
Est. cash flow to equity (basis NAV (Mid))	-6,1 %	-7,7 %	-6,7 %

2 000 000				
				90%
L 000 000 -				- 70%
0				
000 000 -				- 50%
1 000 000				- 30%
2 000 000	-6.1 %		-6.7 % Z	10%
000 000	7-0,1 % Y			10%
000 000		-7,7 %		
000 000				30%
000 000	2024	2000		-50%
	2021	2022	2023	

20231	2022E	2021E	2020A	Year
2 955 00	6 539 000	12 969 000	34 152 000	Current assets
	0	0	100 000	Other assets
60 560 00	60 560 000	60 560 000	60 560 000	Property value <sup>1</sup>
63 515 00	67 099 000	73 529 000	94 812 000	Total assets
38 646 00	40 147 000	44 168 000	63 454 000	Total Liabilities
	40 147 000 26 952 000	44 168 000 29 361 000	63 454 000 31 358 000	Total Liabilities  NAV ex. MTM IRS <sup>2</sup>

Note 1: after tax discount Note 2: after est. dividend

<b>DEBT STRUCTURE AT 31.12</b>	.2020			
Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	99 %	43 125 000	2,70 %	26.06.2025
Long-term liabilities	99 %	43 125 000	2,70 %	4,5 yrs



#### **COMMENTS**

The project consists of one office building mainly let out to Mazda Motor Norge AS and Ford Motor Norge AS. The project originally consisted of 4 properties, 3 of which were sold in 2019.

# Kronogården Bolig AS



Established

Equity

Initial property value

Initial paid in capital

Issue of new shares

Sum paid in capital

Net yield at establishment

Last traded (date / SEK per 1 %)

**PROJECT & COMPANY INFORMATION** 

Accumulated dividend (% of paid in capital / SEK per 1 %)







Total

8 838 002

8 838 002

27.05.2020

0%



20.05.2016

65 000 000

7,1%

per 1 %

88 380

88 380

90 000

0

#### Project Broker Fredrik Honningsvåg (+47) 98 62 51 55

Property value

**MSEK 79** 

**PROP** 

Business Manager Håvard Urberg (+47) 92 08 29 52

NAV per 1%

168 000

Residential 31.12.2020

Secondhand trade

Project Sales

fpfsales@fearnleys.com

Date of analysis

(+4/) 98 62 51 55	
ERTY INFORMATION	

5,25 %

Location	Trollhättan, Sverige
Tenant(s)	Varied
Year of construction	1960/1966/1968
Building area (sq. m.)	9 288
Plot (sq. m)	32 721
Occupancy rate (sq. m)	92 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	1 050

Business Management Property Management Fearnley Business Management AS APF Management AB

567 1/11/5 17 64 46 6666				
EST. VALUE AT 31.12.2020				
		High	Mid	Low
Net Yield		5,00 %	5,25 %	5,50 %
Annualised net rental income as per 31.12	.2020		4 125 000	
Property value		82 500 000	78 600 000	75 000 000
Tax discount 10	0,0 %	- 4 580 000	- 4 190 000	- 3 830 000
Net debt		- 46 389 000	- 46 389 000	- 46 389 000
NAV ex. MTM IRS		31 531 000	28 021 000	24 781 000
MTM IRS (0 %)		-	-	-
NAV		31 531 000	28 021 000	24 781 000
Nav per 1% (100 % - Bodefarm AB)		315 000	280 000	248 000
NAV per 1% (60 % - Kronogården Bolig A	S)	189 000	168 000	149 000
Total return on equity (since project start	:)	114 % / 114 %	90 % / 90 %	69 % / 69 %
Return on equity p.a. (IRR since project st	art)	18 % / 18 %	15 % / 15 %	12 % / 12 %
Est. cash flow to equity (avg. next 3 years	)	3,0 %	3,4 %	3,8 %
Property value per sq.m.		8 900	8 500	8 100
LTV (property value)		57 %	60 %	63 %

CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	9 497 000	9 590 000	9 742 000
Owner's costs	- 5 593 000	- 5 649 000	- 5 705 000
Net rental income	3 904 000	3 941 000	4 037 000
Other rental income/costs	- 735 000	- 600 000	- 500 000
Administration costs	- 726 000	- 733 000	- 741 000
Other costs	- 448 000	- 452 000	- 457 000
EBITDA	1 995 000	2 156 000	2 339 000
Net financial expenses	- 905 000	- 890 000	- 875 000
Taxes	-	-	-
Capital expenditures	-	- 500 000	- 500 000
Instalments	- 755 000	- 755 000	- 755 000
Other payments	-	-	-
Dividends	-	-	-
Net cash flow	335 000	11 000	209 000
Dividend yield (basis NAV (Mid))	0,0 %	0,0 %	0,0 %
Est. cash flow to equity (basis NAV (Mid))	3,9 %	2,7 %	3,4 %

3,9 %			
		3,4 %	- 4% - 4%
	2,7 %		- 3%
			- 3% - 2%
			- 2%
			- 1% - 1%
			0%
	2021	<u>\</u>	

Year	2020A	2021E	2022E	2023E
Current assets	920 000	1 255 000	1 265 000	1 473 000
Other assets	0	0	0	0
Property value <sup>1</sup>	74 410 000	74 410 000	74 410 000	74 410 000
Total assets	75 330 000	75 665 000	75 675 000	75 883 000
Total Liabilities	47 309 000	46 550 000	45 791 000	45 103 000
NAV ex. MTM IRS <sup>2</sup>	28 021 000	29 115 000	29 884 000	30 780 000

Note 1: after tax discount Note 2: after est. dividend

DEBT STRUCTURE AT 31.	LTV	Balance	Interest rate	Maturity
LUUII	LIV	bulunce	interestrate	iviaturity
Tranche 1	30 %	23 736 000	2,12 %	03.11.2025
Tranche 2	28 %	21 949 000	2,12 %	03.11.2025
Tranche 3	2 %	1 400 000	0,00 %	03.11.2025
Long-term liabilities	60 %	47 085 000	1,87 %	4,8 yrs

#### **COMMENTS**

Kronogården Bolig AS owns 60 % of the shares in Bodefarm AB. Cash flow forecast, balance sheet forecast, estimated cash flow to equity, debt structure, estimated value and NAV per 1 % is on 100 % basis for Bodefarm AB. In addition we present NAV per 1 % for Kronogården Bolig AS.

# **Larvik Eiendomsinvest AS**





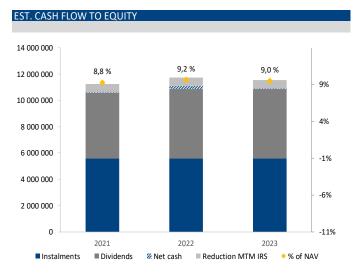






PROJECT & COMPANY INFORMATION		
Established		04.07.2019
Currency		NOK
Initial property value		318 000 000
Net yield at establishment		5,80 %
Equity	Total	per 1 %
Initial paid in capital	126 000 000	1 260 000
Issue of new shares	0	0
Sum paid in capital	126 000 000	1 260 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	4 %	50 000
Last traded (date / NOK per 1 %)	05.03.2021	1 330 000

EST. VALUE AT 31.12.2020				
		High	Mid	Low
Net Yield		5,40 %	5,60 %	5,80 %
Annualised net rental income as per	31.12.2020		17 770 000	
Property value		329 100 000	317 300 000	306 400 000
Development plot		10 000 000	10 000 000	10 000 000
Tax discount	9,0 %	- 14 200 000	- 13 140 000	- 12 160 000
NPV other rental income/costs	5,8 %	335 000	335 000	335 000
Net debt		- 181 117 000	- 181 117 000	- 181 117 000
NAV ex. MTM IRS		144 118 000	133 378 000	123 458 000
MTM IRS (90 %)		- 5 369 000	- 5 369 000	- 5 369 000
NAV		138 749 000	128 009 000	118 089 000
NAV per 1%		1 387 000	1 280 000	1 181 000
Total return on equity (since project	t start)	18 % / 14 %	10%/6%	2 % / -2 %
Return on equity p.a. (IRR since pro	ject start)	12 % / 9 %	7%/4%	1%/-2%
Est. cash flow to equity (avg. next 3	years)	8,3 %	9,0 %	9,7 %
Property value per sq.m.		11 000	10 600	10 300
LTV (property value)		55 %	57 %	59 %





**Project Broker** Axel Bendvold (+47) 40 46 00 04

PROPERTY INFORMATION

**Business Management** Property Management

5,60 %

Property value

**MNOK 327** 

**Business Manager** Håvard Urberg (+47) 92 08 29 52

10,8 yrs

1 280 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Hjertnes Eiendomsdrift AS

Multi-purpose

31.12.2020

Location	Øya 2, 6, 10, 30, 36, Larvik
Tenant(s)	Fritzøe Engros AS, Carlsen fritzøe Handel AS, Bertel O Steen Vestfold, m.fl.
Year of construction	1985/1991/2007/2014
Building area (sq. m.)	29 892
Plot, freehold (sq. m)	91 900
Occupancy rate (sq. m)	98 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq	.m. 2021 660
Business Management	Hjertnes Eiendomsdrift AS / Fearnley Business Management AS

CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	19 375 000	19 635 000	19 899 000
Owner's costs	- 1 605 000	- 1 637 000	- 1 670 000
Net rental income	17 770 000	17 998 000	18 229 000
Other rental income/costs	232 000	120 000	-
Administration costs	- 875 000	- 891 000	- 908 000
Other costs	-	-	-
EBITDA	17 127 000	17 227 000	17 321 000
Net financial expenses	- 5 136 000	- 4 745 000	- 4 611 000
Taxes	- 1 381 000	- 1 381 000	- 1 805 000
Capital expenditures	-	-	-
Instalments	- 5 576 000	- 5 576 000	- 5 576 000
Other payments	-	-	-
Dividends	- 5 000 000	- 5 300 000	- 5 300 000
Net cash flow	34 000	225 000	29 000
Dividend yield (basis NAV (Mid))	3,9 %	4,1 %	4,1 9
Est. cash flow to equity (basis NAV (Mid))	8,8 %	9,2 %	9,0 9

Year	2020A	2021E	2022E	2023E
Current assets	2 612 000	2 646 000	2 870 000	2 900 000
Other assets	335 000	117 000	0	0
Property value <sup>1</sup>	314 160 000	314 160 000	314 160 000	314 160 000
Total assets	317 107 000	316 923 000	317 030 000	317 060 000
Total Liabilities	184 064 000	178 415 000	173 146 000	167 597 000
NAV ex. MTM IRS <sup>2</sup>	133 043 000	138 508 000	143 884 000	149 463

Note 1: after tax discount Note 2: after est. dividend

Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	57 %	181 218 000	2,51 %	01.01.202
Long-term liabilities	57 %	181 218 000	2,51 %	4 yr

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	51 %	92 400 000	1,90 %	09.07.2029
Sum swap	51 %	92 400 000	1,90 %	8,5 yrs

The project is centrally located with easy access to the Larvik harbor and E18, and consists of 12 buildings used for retail, logistics and office purposes. Additionally, the project has a plot of 21 725  $\,$ sq.m. for future development.

# Lillestrøm Sentrumsbolig AS

# Expected completion Q4 2021

### Paid in capital per 1 % **450 000**

### Segment

Date of analys

Residential 31.12.2020
Secondhand trade

**Project Sales** 

fpfsales@fearnleys.com



Established













28 10 2015

	200		
PROJECT	& COMPAI	NY INFORI	MATION

Litabilistica		20.10.2013
Currency		NOK
Initial property value		105 500 000
Initial property value per sq.m. <sup>1</sup>		8 508
Equity	Total	per 1 %
Initial paid in capital	45 000 000	450 000
Capital paid in during project	0	0
Shareholder loan <sup>2</sup>	20 191 200	201 912
Paid in capital and shareholder loan	65 191 200	651 912
Accumulated dividend (% of paid in capital / NOK per 1 %)	0 %	0
Last traded (date / NOK per 1 %)	12.11.2018	875 000

Note 1: Per projected residential building area (sq.m.)

Note 2: Loan given pro rata by 50% of the shareholders, excluding Eiendomsgruppen Oslo AS.

PROJECT STATUS		
Year	31.12.2019	31.12.2020
Sold apartments	154	162
Delivered apartments	-	27
Unsold completed apartments	-	9
Total completed apartments	-	36
Accumulated sales revenue	619 391 000	688 500 000
Accumulated project cost	498 000 000	750 000 000

# PROJECT ILLUSTRATIONS





### (+47) 22 93 64 59 PROJECT DETAILS

Project Broker

Fredrik Honningsvåg

Location	Lillestrøm
Project Manager	Eiendomsgruppen Oslo AS
Business Management	Fearnley Business Management AS
Web site	www.dovrekvartalet.no

**Business Manager** 

Theo Thorkildsen

(+47) 22 93 63 43

# Initial financial projections

55 000
763 000 000
648 000 000
115 000 000
255% / 159%

### Current key figures

Achieved sales price per sq.m. (sold apt.)	60 000
Residential building area (BRA-s)	12 068
Number of apartments	193
Commercial building area (sq.m.)	1 895
Plot, freehold (sq.m)	4 882
Building period	2018-2021
Parking	125

### Current timeline

Building stages	3
Sales start of first building stage	Q2 2016
Projected building start of first building stage	Q4 2018
Expected completion	Q4 2021

# UPDATED FINANCIAL PROJECTIONS

Sales revenue	959 584 000
Building cost	568 976 000
Project development expenses	24 260 000
Project and business management	61 704 000
Site purchase	100 458 000
Sales and marketing expenses	12 688 000
Fees	11 522 000
Financial expenses	53 547 000
Project cost	833 155 000
Profit before tax	126 429 000
Profit margin before tax (%)	13 %
2	
Est. Tax payable <sup>3</sup>	17 575 000

Profit after tax	108 854 000
Profit margin after tax (%)	11 %
Paid in capital	45 000 000
Ect NAV at completion	152 954 000

### ESTIMATED PURCHASE NAV PR. 31.12.2020

Est. NAV at completion 153 854 000

Buyer's Required Return (IRR)	10,0 %	12,5 %	15,0 %
Est. Purchase NAV <sup>4</sup>	139 800 000	136 700 000	133 800 000
Est. Purchase NAV pr. 1 %4	1 398 000	1 367 000	1 338 000

Note 3: Tax estimate may change due to part conversion to housing cooperatives
Note 4: Expected project completion payment date by 31.12.2021

### COMMENTS

The project was established in the Q4 2015. Sales start for the first building stage was Q2 2016, as projected. The projected building start of the first building stage is Q1 2018. Expected completion of the project is Q4 2021.

# Markensgate 17 Invest AS



Established Currency

Equity

Initial property value

Initial paid in capital

Issue of new shares

Sum paid in capital

Net yield at establishment

Last traded (date / NOK per 1 %)

**PROJECT & COMPANY INFORMATION** 

Accumulated dividend (% of paid in capital / NOK per 1 %)









Total

0%

35 200 000

35 200 000



27.11.2018

110 000 000

NOK

5,5 %

per 1 %

352 000

352 000

0

**Project Broker** Axel Bendvold (+47) 40 46 00 04

Property value

**MNOK 119** 

387 000 **Business Manager** Monica Staff (+47) 92 23 12 89

WAULT

3,8 yrs

NAV per 1%

Mixed 31.12.2020 Secondhand trade **Project Sales** fpfsales@fearnleys.com

Date of analysis

Segment

### PROPERTY INFORMATION

5,30 %

Location	Markens gate 17, Kristiansand
Tenant(s)	Reitan Convenience Norway AS, Løplabbet AS, Randstad Norway AS, et al.
Year of construction	1894/2007
Building area (sq. m.)	2 662
Plot, freehold (sq. m)	733
Occupancy rate (sq. m)	84 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq.m	i. 2021 3 070

Mosvold & Co AS/Fearnley Business Management AS **Business Management** Property Management Mosvold Eiendomsservice AS

EST. VALUE AT 31.12.2020				
		High_	Mid	Low
Net Yield		5,10 %	5,30 %	5,50 %
Annualised net rental income as per	31.12.2020		6 287 000	
Property value		123 300 000	118 600 000	114 300 000
Tax discount	10,0 %	- 3 530 000	- 3 060 000	- 2 630 000
Value of loss carried forward	10,0 %	2 233 000	2 233 000	2 233 000
NPV other rental income/costs	5,5 %	- 26 000	- 26 000	- 26 000
Net debt		- 76 565 000	- 76 565 000	- 76 565 000
NAV ex. MTM IRS		45 412 000	41 182 000	37 312 000
MTM IRS (90 %)		- 2 440 000	- 2 440 000	- 2 440 000
NAV		42 972 000	38 742 000	34 872 000
NAV per 1%		430 000	387 000	349 000
Total return on equity (since project start)		29 % / 22 %	17 % / 10 %	6%/-1%
Return on equity p.a. (IRR since project start)		13 % / 10 %	n.a	n.a
Est. cash flow to equity (avg. next 3 years)		10,6 %	11,7 %	13,1 %
Property value per sq.m.		46 300	44 600	42 900
LTV (property value)		62 %	65 %	67 %

Year	2021E	2022E	2023E
Gross rental income	5 044 000	6 969 000	7 093 000
Owner's costs	- 545 000	- 556 000	- 567 000
Net rental income	4 500 000	6 413 000	6 526 000
Other rental income/costs	7 973 000	-	-
Administration costs	- 704 000	- 708 000	- 722 000
Other costs	- 4 242 000	-	-
EBITDA	7 527 000	5 705 000	5 804 000
Net financial expenses	- 2 804 000	- 2 539 000	- 2 479 000
Taxes	-	-	-
Capital expenditures	-	-	-
Instalments	- 1 986 000	- 2 648 000	- 2 648 000
Other payments	-	-	-
Dividends	- 210 000	- 500 000	- 700 000
Net cash flow	2 527 000	18 000	- 23 000
Dividend yield (basis NAV (Mid))	0,5 %	1,3 %	1,8 %
Est. cash flow to equity (basis NAV (Mid))	14.3 %	10.3 %	10.6 %

EST. CASH FLOW	/ TO EQUITY			
6 000 000	14,3 %			- 15% - 14% - 13% - 12%
4 000 000 -		10,3 %	10,6 %	- 11% - 10%
3 000 000 -				- 9% - 8%
2 000 000				- 7% - 6%
1 000 000 -				- 5% - 4% - 3%
0				- 2% - 1%
-1 000 000	2021	2022	2023	0%
■ Instalments	■ Dividends	Net cash ■ Reduction	on MTM IRS ◆ % o	f NAV

T			
2020A	2021E	2022E	2023E
442 000	2 969 000	2 987 000	2 964 000
2 207 000	1 866 000	1 648 000	1 408 000
115 540 000	115 540 000	115 540 000	115 540 000
118 189 000	120 375 000	120 175 000	119 912 000
77 007 000	74 986 000	72 334 000	69 654 000
41 182 000	45 389 000	47 841 000	50 258 000
	2020A 442 000 2 207 000 115 540 000 118 189 000 77 007 000	2020A         2021E           442 000         2 969 000           2 207 000         1 866 000           115 540 000         115 540 000           118 189 000         120 375 000           77 007 000         74 986 000	2020A         2021E         2022E           442 000         2 969 000         2 987 000           2 207 000         1 866 000         1 648 000           115 540 000         115 540 000         115 540 000           118 189 000         120 375 000         120 175 000           77 007 000         74 986 000         72 334 000

Note 1: after tax discount Note 2: after est. dividend

**DEBT STRUCTURE AT 31.12.2020** 

LTV	Balance	Interest rate	Maturity
65 %	76 800 000	3,77 %	06.12.2048
65 %	76 800 000	3,77 %	27,9 yrs
% of loan	Amount	Swap rate	Maturity
33 %	25 000 000	1,87 %	06.12.2023
33 %	25 000 000	2,32 %	06.12.2028
6E %	EU 000 000	2.00 %	5,4 yrs
	65 % 65 % <b>% of loan</b> 33 % 33 %	65% 76 800 000 65% 76 800 000 <b>% of loan Amount</b> 33% 25 000 000 33% 25 000 000	65% 76 800 000 3,77% 65% 76 800 000 3,77% <b>% of loan Amount Swap rate</b> 33% 25 000 000 1,87%



### **COMMENTS**

The property is centrally located in the main shopping street of Kristiansand

Property value

VAV per 1%

AULT

gment Date of analysis

31.12.2020















Project Broker Fredrik Honningsvåg (+47) 22 93 64 59 PROPERTY INFORMATIO Business Manager Soldi Regnskap AS soldi@soldi.no

Office

PROJECT & COMPANY INFORMATION		
Established		20.12.2018
Currency		NOK
Initial property value		0
Net yield at establishment		0,0 %
Equity	Total	per 1 %
Initial paid in capital	31 500 000	315 000
Issue of new shares	0	0
Sum paid in capital	31 500 000	315 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	0 %	0 %
Last traded (date / NOK per 1 %)		

	High	Mid	Low
Net Yield			
Est. annualised net rental income as per 31.12.2020			
Property value			
Tax discount			
Value of loss carried forward			
NPV other rental income/costs			
Net debt			
NAV ex. MTM IRS			
MTM IRS (0 %)			
NAV			
NAV per 1%			
Total return on equity (since project start)			
Return on equity p.a. (IRR since project start)			
Est. cash flow to equity (avg. next 3 years)			
Property value per sq.m.			
LTV (property value)			

EST. CASH FLOW TO	EQUITY		
1			
1 -			
1 -			
1 -			
1 -			
1 -			
0 -			
0 -			
0 -			
0 -			
0			

2022

2023



Location	Olva Tryggvasons gate 40, Trondheim, Norway
Tenant(s)	Bitistad AS, Bitastad AS, et. Al
Year of construction	1899
Building area (sq. m.)	6 641
Plot, freehold (sq. m)	1 010
Occupancy rate (sq. m)	44 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2	3 890
Business Management	Barga AS
Property Management	Barga AS
CASP FLC FORE AST	

Year	2021E	2022E	2023E
ren inco. me.			
Ne ental income			
Other rental income/costs			
dministration costs			
Other costs			
EBITDA			
Net financial expenses			
Taxes			
Capital expenditures			
Instalments			
Other payments			
Dividends			
Net cash flow			
Dividend yield (basis NAV (Mid))			
Est, each flow to aquity (basis NAV (Mid))			

BALANCE SHEET FORECAST		2021E	2022E	20225
Year	2020A	2021E	2022E	2023E
Current assets				
Other assets				
Property value <sup>1</sup>				
Total assets				
Total Liabilities				
NAV ex. MTM IRS <sup>2</sup>				

Loan	LTV	Balance	Interest rate	Maturity
Tranche 1				
Tranche 2				
Tranche 3				
Long-term liabilities				

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Sum swap				

### **COMMENTS**

Note 2: after est. dividend

Est. cash flow to equity (basis NAV (Mid))

The project comprises an office building located in Midtbyen. The property is currently being developed into prime office space.

2021

# Mjåvann Eiendomsinvest AS



Accumulated dividend (% of paid in capital / NOK per 1 %)

**PROJECT & COMPANY INFORMATION** 

Established

Equity

Initial property value

Initial paid in capital

Issue of new shares

Sum paid in capital

Net yield at establishment

Last traded (date / NOK per 1 %)







Total

52 %

0 10 800 000

10 800 000

06.04.2016



04.07.2014

40 500 000

NOK

7,5 %

per 1 %

108 000

108 000

56 000

166 000

Project Broker Nicolay Staff (+47) 97 70 80 00

Property value

**MNOK 56** 

Business Manager Monica Staff (+47) 92 23 12 89

WAULT

6,7 yrs

NAV per 1%

309 000

Industrial 31.12.2020

Secondhand trade
Project Sales

fpfsales@fearnleys.com

Date of analysis

(147)37700000	
PROPERTY INFORMATION	

6,25 %

Nor Tekstil AS
2007
3 665
8 964
100 %
100 %
Standard terms
1 030

Business Management Fearnley Business Management AS
Property Management Property Management Norge AS

EST. VALUE AT 31.12.2020				
		High	Mid	Low
Net Yield	6,00 %	6,25 %	6,50 %	
Annualised net rental income as per 31.12.2020			3 528 000	
Property value		58 800 000	56 400 000	54 300 000
Tax discount	9,0 %	- 2 810 000	- 2 600 000	- 2 410 000
Value of loss carried forward	10,0 %	-	-	-
NPV other rental income/costs	7,5 %	554 000	554 000	554 000
Net debt		- 22 852 000	- 22 852 000	- 22 852 000
NAV ex. MTM IRS		33 692 000	31 502 000	29 592 000
MTM IRS (90 %)		- 635 000	- 635 000	- 635 000
NAV		33 057 000	30 867 000	28 957 000
NAV per 1%		331 000	309 000	290 000
Total return on equity (since project	ct start)	264 % / 258 %	244 % / 238 %	226 % / 220 %
Return on equity p.a. (IRR since pro	ject start)	25 % / 24 %	24 % / 23 %	23 % / 22 %
Est. cash flow to equity (avg. next 3 years)		7,8 %	8,4 %	8,9 %
Property value per sq.m.		16 000	15 400	14 800
LTV (property value)		39 %	40 %	42 %

CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	3 776 000	3 851 000	3 928 000
Owner's costs	- 248 000	- 253 000	- 258 000
Net rental income	3 528 000	3 598 000	3 670 000
Other rental income/costs	74 000	101 000	103 000
Administration costs	- 239 000	- 243 000	- 247 000
Other costs	-	-	-
EBITDA	3 363 000	3 456 000	3 526 000
Net financial expenses	- 624 000	- 591 000	- 557 000
Taxes	- 310 000	- 398 000	- 438 000
Capital expenditures	-	-	-
Instalments	- 1 200 000	- 1 200 000	- 1 200 000
Other payments	-	-	-
Dividends	- 1 100 000	- 1 200 000	- 1 200 000
Net cash flow	129 000	67 000	131 000
Dividend yield (basis NAV (Mid))	3,6 %	3,9 %	3,9 %
Est. cash flow to equity (basis NAV (Mid))	8,2 %	8,3 %	8,6 %

EST. CASH FLOV	TO EQUITY			
3 000 000			8,6 %	
2 500 000	8,2 %	8,3 %		- 9% - 8%
2 000 000				- 7% - 6%
1 500 000				- 5%
1 000 000				- 4% - 3%
500 000				- 2% - 1%
0	2021	2022	2023	0%
■Instalments	■ Dividends		on MTM IRS • % o	f NAV

Year	2020A	2021E	2022E	2023E
Current assets	399 000	528 000	595 000	726 000
Other assets	554 000	493 000	426 000	352 000
Property value <sup>1</sup>	53 800 000	53 800 000	53 800 000	53 800 000
Total assets	54 753 000	54 821 000	54 821 000	54 878 000
Total Liabilities	23 251 000	22 132 000	20 964 000	19 791 000
NAV ex. MTM IRS <sup>2</sup>	31 502 000	32 689 000	33 857 000	35 087 000

Note 1: after tax discount Note 2: after est. dividend

Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	40 %	22 800 000	1,53 %	11.07.2021
Long-term liabilities	40 %	22 800 000	1,53 %	0,5 yrs
Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	100 %	22 800 000	1,50 %	10.10.2026
Sum swap	100 %	22 800 000	1,50 %	5,8 yrs

### The Property is

The Property is located in Mjåvann business park in Songdalen Municipality, approximately 7 km west of Kristiansand city centre. The industrial area is around 900 000 sq.m. and houses number of well-known businesses such as Sørlandschips, Kruse Smith, Netthandelen, Bygger'n, Volvo, Bertel O. Steen, Nettbuss. Mjåvann business park is located close to E39, the main road between Kristiansand and Stavanger, and approximately 10 minutes from Kristiansand.



# R13 Holding AS











Project Broker Fredrik Honningsvåg (+47) 98 62 51 55 PROPERTY INFORMATION

6,75 %

Property value

**MNOK 115** 

Business Manager Regine Hjelmtvedt (+47) 48 15 86 54

8,5 yrs

NAV per 1%

288 000

Secondhand trade Project Sales fpfsales@fearnleys.com

Retail

Date of analysis

31.12.2020

Suggest Sugges Suggest Suggest Suggest Suggest Suggest Suggest Suggest Suggest	""	
PROJECT & COMPANY INFORMATION		
Established		25.06.2020
Currency		NOK
Initial property value		108 000 000
Net yield at establishment		7,0 %
Equity	Total	per 1 %
Initial paid in capital	26 100 000	261 000
Issue of new shares	0	0
Sum paid in capital	26 100 000	261 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	0 %	0
Last traded (date / NOK per 1 %)	n.a.	n.a.
Issue of new shares Sum paid in capital Accumulated dividend (% of paid in capital / NOK per 1%)	0 26 100 000	

		High	Mid	Low
Net Yield		6,50 %	6,75 %	7,00 %
Annualised net rental income as per 31.12.2020		0,50 70	7 733 000	7,00 /0
Property value	51.12.2020	119 000 000	114 600 000	110 500 000
Tax discount	10,0 %	- 9 490 000	- 9 050 000	- 8 640 000
Value of loss carried forward	10,0 %	-	-	-
NPV other rental income/costs	7,0 %	- 389 000	- 389 000	- 389 000
Net debt		- 75 673 000	- 75 673 000	- 75 673 000
NAV ex. MTM IRS		33 448 000	29 488 000	25 798 000
MTM IRS (90,1 %)		- 726 000	- 726 000	- 726 000
NAV		32 722 000	28 762 000	25 072 000
NAV per 1%		327 000	288 000	251 000
Total return on equity (since project	ct start)	n/a	n/a	n/a
Return on equity p.a. (IRR since project start)		n/a	n/a	n/a
Est. cash flow to equity (avg. next 3 years)		13,2 %	15,0 %	17,2 %
Property value per sq.m.		18 100	17 500	16 800
LTV (property value)		67 %	70 %	73 %

<b>EST. CASH FLOW</b>	/ TO EQUITY			
7 000 000				20%
6 000 000				20%
5 000 000 -	16,2 %		14,8	3 %
4 000 000		14,0 %		15%
3 000 000 -				
2 000 000 -				- 10%
1 000 000				
0				
-1 000 000				- 5%
-2 000 000				
-3 000 000				0%
	2021	2022	202	23
■ Instalments	■ Dividends	Net cash     ■	Reduction MTM IRS	% of NAV



Location	Reevegen 13, Bryne
Tenant(s)	Sparkjøp AS m.fl.
Year of construction	1968
Building area (sq. m.)	6 561
Plot, freehold (sq. m)	11 004
Occupancy rate (sq. m)	89 %
Weighted CPI adjustment	99 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	1 440
Business Management	Fearnley Business Management AS
Property Management	Property Management Norge AS

CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	8 461 000	8 628 000	8 798 000
Owner's costs	- 728 000	- 743 000	- 757 000
Net rental income	7 733 000	7 885 000	8 041 000
Other rental income/costs	- 345 000	- 107 000	-
Administration costs	- 725 000	- 740 000	- 754 000
Other costs	-	-	-
EBITDA	6 663 000	7 038 000	7 287 000
Net financial expenses	- 2 421 000	- 2 395 000	- 2 315 000
Taxes	-	- 681 000	- 789 000
Capital expenditures	-	-	-
Instalments	-	- 2 732 000	- 2 974 000
Other payments	350 000	-	-
Dividends	- 4 000 000	- 3 000 000	-
Net cash flow	592 000	- 1 770 000	1 209 000
Dividend yield (basis NAV (Mid))	13,9 %	10,4 %	0,0 %
Est. cash flow to equity (basis NAV (Mid))	16,2 %	14,0 %	14,8 %

Year	2020A	2021E	2022E	2023E
Current assets	3 970 000	4 562 000	2 793 000	4 001 000
Other assets	-432 000	-103 000	0	0
Property value <sup>1</sup>	105 550 000	105 550 000	105 550 000	105 550 000
Total assets	109 088 000	110 009 000	108 343 000	109 551 000
Total Liabilities	79 643 000	80 324 000	77 717 000	64 946 000
NAV ex. MTM IRS <sup>2</sup>	29 445 000	29 685 000	30 626 000	44 605 000

Note 1: after tax discount Note 2: after est. dividend

Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	32 %	36 304 000	2,52 %	29.06.2030
Tranche 2	9 %	10 000 000	4,00 %	25.09.2023
Tranche 3	30 %	33 896 000	2,54 %	02.09.2030
Long-term liabilities	70 %	80 200 000	2,71 %	8,7 yrs

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	44 %	35 100 000	0,99 %	01.07.2030
Sum swap	44 %	35 100 000	0,99 %	9,5 yrs

### COMMENTS

The property is located in an estabslished commercial area, in close proximity to Bryne railway station, and is let to well-known retailers such as Rema, Europris and Spar.



**EST. CASH FLOW TO EQUITY** 











07.04.2011

NOK 39 375 000

11,5 %

Project Broker Nicolay Staff (+47) 97 70 80 00 PROPERTY INFORMATION

Dividend yield (basis NAV (Mid)) Est. cash flow to equity (basis NAV (Mid))

Business Manager Geir Åge Rønneberg (+47) 97 74 72 85

Secondhand trade **Project Sales** fpfsales@fearnleys.com

TROJECT	COMPANY I	INI ONIVIATIO	/IV	
Established				
Currency				
Initial propert	y value			
Net yield at e	stablishment			
Equity				Total

Equity	Total	per 1 %
Initial paid in capital	11 000 000	110 000
Issue of new shares	0	0
Sum paid in capital	11 000 000	110 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	295 %	324 800

Accumulated dividend (% of paid in capital / NOK per 1 %)	295 %	324 800
Last traded (date / NOK per 1 %)	23.11.2012	220 000

	High	Mid	Low
Net Yield			
Annualised net rental income as per 31.12.2020			
Property value			_ \
Tax discount			
Value of loss carried forward			
NPV other rental income/costs			
Net debt			
NAV ex. MTM IRS			
MTM IRS (0 %)			
NAV			
NAV per 1%			
Total return on equity (since project start)			
Return on equity p.a. (IRR since project start)			
Est. cash flow to equity (avg. next 3 years)			
Property value per sq.m.			
LTV (property value)			

5 000 000					
4 500 000					- 16%
4 000 000					- 14%
3 500 000					- 12%
3 000 000					- 10%
2 500 000					- 8%
2 000 000					
1 500 000					- 6%
1 000 000					- 4%
500 000					- 2%
0					0%
	2021	202	2	2023	
Instalments	Dividends	Net cash	■ Reduction MTN	1 IRS	% of NAV

Location	Rjukan
Tenant(s)	Nippon Gases Norge AS, Skarpenord AS, Assistco AS, m.fl.
Year of construction	1909/1990
Building area (sq. m.)	50 656
Plot, freehold (sq. m)	129 149
Occupancy rate (sq. m)	73 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq.m 202	320
Business Management	Fearnley Business Management AS
Property Manage 14	Rjukan Næringspark KS

CASIT OV ON AST			
	2021E	2022E	2023E
nso n come			
OV r's cos.			
Net la tal income			
cner rental income/costs			
Administration costs			
Other costs			
EBITDA			
Net financial expenses			
Taxes			
Capital expenditures			
Instalments			
Other payments			
Dividends			
Net cash flow			

<b>BALANCE SHEET FORECAST</b>				
Year	2020A	2021E	2022E	2023E
Current assets				
Other assets				
Property value <sup>1</sup>				
Total assets				
Total Liabilities				
NAV ex. MTM IRS <sup>2</sup>				
Note 1: after tax discount				
Note 2: after est. dividend				
DEBT STRUCTURE AT 31.12.	.2020			

Loan	LTV	Balance	Interest rate	Maturity
Tranche 1				
Long-term liabilities				

### **COMMENTS**

The property is Norsk Hydro ASA's former industrial plant at Rjukan.

# **Rogaland Handelsinvest AS**



Initial property value

Initial paid in capital

Issue of new shares

Sum paid in capital

Net yield at establishment

Last traded (date / NOK per 1 %)

Established Currency

Equity



**PROJECT & COMPANY INFORMATION** 

Accumulated dividend (% of paid in capital / NOK per 1 %)









Total

0%

64 800 000

64 800 000



05.01.2021

190 000 000

6,3 %

per 1 %

648 000

648 000

0

n.a.

	Project Broker
	Fredrik Honningsvåg
7	(+47) 98 62 51 55

Property value

**MNOK 191** 

Business Manager Regine Hjelmtvedt (+47) 48 15 86 54

12 yrs

NAV per 1%

598 000

Retail 31.12.2020

Secondhand trade

Project Sales

fpfsales@fearnleys.com

Date of analysis

		1.4	,,,	0 02	- 51	"			
2	OP	ER <sup>*</sup>	ΓΥΙ	INF	O	RM	ATI	ON	

6,25 %

Location	Ålgårdsheiå 2,4, Gjesdal, Norge
Tenant(s)	Coop, Skeidar, Evo, etc.
Year of construction	2013/2017
Building area (sq. m.)	11 600
Plot, freehold (sq. m)	16 573
Occupancy rate (sq. m)	100 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	1 080

Business Management Property Management Fearnley Business Management AS Property Management Norge AS

EST. VALUE AT 31.12.202	0			
2011112211102		High	Mid	Low
Net Yield		6,00 %	6,25 %	6,50 %
Annualised net rental income as pe	er 31.12.2020		11 909 000	
Property value		198 500 000	190 500 000	183 200 000
Tax discount	10,0 %	- 8 490 000	- 7 690 000	- 6 960 000
Value of loss carried forward	10,0 %	-	-	-
NPV other rental income/costs		-	-	-
Net debt		- 123 045 000	- 123 045 000	- 123 045 000
NAV ex. MTM IRS		66 965 000	59 765 000	53 195 000
MTM IRS (0 %)		-	-	-
NAV		66 965 000	59 765 000	53 195 000
NAV per 1%		670 000	598 000	532 000
Total return on equity (since proje	ect start)	n/a	n/a	n/a
Return on equity p.a. (IRR since pr		n/a	n/a	n/a
Est. cash flow to equity (avg. next	3 years)	11,7 %	13,1 %	14,7 %
Property value per sq.m.		17 100	16 400	15 800
LTV (property value)		62 %	65 %	67 %

CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	12 513 000	12 763 000	13 018 000
Owner's costs	- 604 000	- 616 000	- 628 000
Net rental income	11 909 000	12 147 000	12 390 000
Other rental income/costs	-	-	-
Administration costs	- 720 000	- 734 000	- 749 000
Other costs	-	-	-
EBITDA	11 189 000	11 413 000	11 641 000
Net financial expenses	- 2 368 000	- 3 146 000	- 3 092 000
Taxes	-	- 1 144 000	- 1 080 000
Capital expenditures	-	-	-
Instalments	-	- 3 650 000	- 3 650 000
Other payments	-	-	-
Dividends	- 7 000 000	- 4 000 000	- 3 500 000
Net cash flow	1 821 000	- 527 000	319 000
Dividend yield (basis NAV (Mid))	11,7 %	6,7 %	5,9 %
Est. cash flow to equity (basis NAV (Mid))	14,8 %	11,9 %	12,5 %

<b>EST. CASH FLOW</b>	TO EQUITY			
10 000 000	14,8 %			16%
8 000 000		<b>11,9 %</b>	12,5 %	- 14%
6 000 000		•	711116 <b>&gt;</b> 111116	- 12%
				- 10%
4 000 000				- 8%
2 000 000				- 6%
0				- 4%
0				- 2%
-2 000 000				0%
	2021	2022	2023	
■ Instalments	■ Dividends	Net cash ■ Reduction	on MTM IRS • % of I	VAV

BALANCE SHEET FORE	CAST			
Year	2020A	2021E	2022E	2023E
Current assets	455 000	2 276 000	1 749 000	2 068 000
Other assets	0	0	0	0
Property value <sup>1</sup>	182 810 000	182 810 000	182 810 000	182 810 000
Total assets	183 265 000	185 086 000	184 559 000	184 878 000
Total Liabilities	123 500 000	124 644 000	120 930 000	117 395 000
NAV ex. MTM IRS <sup>2</sup>	59 765 000	60 442 000	63 629 000	67 483 000

Note 1: after tax discount Note 2: after est. dividend

Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	55 %	104 500 000	2,72 %	08.01.2027
Tranche 2	10 %	19 000 000	1,50 %	08.01.2027
Long-term liabilities	65 %	123 500 000	2,53 %	6 yrs

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	0 %	0	0,00 %	00.01.1900
Sum swap	0 %	0	n/a	0



### COMMENTS

Centrally loacted in Ålgård with direct access to E39. Signifcant traffic from holidaymakers and an daily average traffic rate (ÅDT) of 16 200 past the property.

# Sagelva Brygge AS

527 000

### Expected completion

### Paid in capital per 1 %

# Residential

31.12.2020



# Project Broker

# 140 000

### Secondhand trade



Equity committment











52 700 000



Fredrik Honningsvåg
(+47) 22 93 64 59
PROJECT DETAILS

Q2 2024

Location

Business Manager NRE Norway AS

**Project Sales** fpfsales@fearnleys.com

Lillestrømmen kommune

		INFORMATION
FNOJECIA	COMPANI	INFUNIVIATION

Established	10.12.2020
Currency	NOK
Initial property value	68 100 000
Initial property value per sq.m.1	12 500
Note 1: Per projected residential building area (sq.m.)	

Paid-in equity	Total	per 1 %
Initial paid in capital	14 000 000	140 000
Paid in capital	14 000 000	140 000
Remaining equity committment	Total	per 1 %
Equity for utilization based settlement of plot	11 700 000	117 000
Construction equity	41 000 000	410 000

Total	per 1 %
66 700 000	667 000
0.94	0
	66 700 000 0 %

Accumulated dividend (% of paid in capital / NOK per 1 %)	0 %	0
Last traded (date / NOK per 1 %)	n.a.	n.a.

PROJECT STATUS				
Year	31.12.2020	31.12.2021	31.12.2022	31.12.2023
Sold apartments	=			
Delivered apartments	-			
Unsold completed apartments	=			
Total completed apartments	-			

Accumulated sales revenue	=	
Accumulated project cost	2 000 000	

### **PROJECT ILLUSTRATIONS**





ect Manager	
-------------	--

Project Manager	NRE Norway A
Business Management	NRE Norway A
Web site	n/a
Initial financial projections	

### Sales price apartments per sq.m.

Sales price apartments per sq.m.	75 000
Sales revenue	419 100 000
Project cost	352 147 000
Profit before tax	66 953 000
Total return (before/after tax)	100 % / 58 %

### **Current key figures**

Achieved sales price per sq.m. (sold apt.)	n/a
Residential building area (BRA-s)	5 448
Number of apartments	78
Commercial building area (sq.m.)	-
Plot, freehold (sq.m)	3 632
Building period	2022-2023
Parking	30

### **Current timeline**

Building stages	1
Sales start of first building stage	Q2 2022
Building start of first building stage	Q1 2023
Expected completion	Q2 2024

# **UPDATED FINANCIAL PROJECTIONS**

Last updated 31.12.2020	Total
Sales revenue	435 444 000
Building cost	249 247 000
Project development expenses	5 600 000
Project and business management	15 598 000
Site purchase	68 600 000
Sales and marketing expenses	5 504 000
Fees	1 300 000
Financial expenses	17 069 000
Project cost	362 918 000
Profit before tax	72 526 000
Profit margin before tax (%)	17 %

Est. Tax payable	30 795 000
Profit after tax	41 731 000
Profit margin after tax (%)	10 %

Est. Equity requirement	66 700 000
Est. NAV at completion	108 431 000

### ESTIMATED PURCHASE NAV PR. 31.12.2020

Est. NAV at completion	108 431 000

Buyer's Required Return (IRR)	15,0 %	20,0 %	25,0 %
Est. Purchase NAV <sup>2</sup>	22 100 000	15 500 000	10 400 000
Est. Purchase NAV pr. 1 %2	221 000	155 000	104 000

Note 2: Estimates 2 more rounds of equity raising, abt. NOK 117 000 pr. Q2 2021 and abt. NOK 410 000 pr. Q2-Q3 2023. Expected project completion payment date by EOY 2024.

### **COMMENTS**

Sagelva Brygge AS is a waterfront residential property development in Strømmen, adjacent to Nidelva. Done in partnership with NRE Norway AS (25 % ownership stake), an experienced development manager. Flexible purchase model of plot based on final buildable BRA-s.

# Sarpsborg Sentrumsbolig AS



Established

Initial property value

Initial paid in capital

Shareholder loan

Initial property value per sq.m.1

Capital paid in during project

Paid in capital and shareholder loan

Last traded (date / NOK per 1 %)

**PROJECT STATUS** 

Delivered apartments

Unsold completed apartments

Total completed apartments

Accumulated sales revenue

Accumulated project cost

Sold apartments

Accumulated dividend (% of paid in capital / NOK per 1 %)

Note 1: Per projected residential building area (sq.m.)

Currency



**PROJECT & COMPANY INFORMATION** 









Total

0

22 000 000

22 000 000

01.03.2021

109 %



18.03.2016

24 500 000

7 793

per 1 %

220 000

220 000

240 000

36 000

31.12.2020

92 518 000

123 708 000

27

27

11

38

### **Project Broker** Fredrik Honningsvåg (+47) 22 93 64 59

Q2 2018

Business Manager Geir Åge Rønneberg (+47) 22 93 64 53

Paid in capital per 1 %

220 000

Residential 31.12.2020

Secondhand trade
Project Sales
fpfsales@fearnleys.com

OIF	СТ	D	FT.	Α	Ш	S

Location	St. Marie gate 42, Sarpsborg
Project Manager	EVR Norge AS
Business Management	Fearnley Business Management AS
Web site	www.stmarieplass.no

### Initial financial projections

Sales price apartments per sq.m.	39 300
Sales revenue	123 190 000
Project cost	108 200 000
Profit	14 990 000
Total return (before/after tax)	68 % / 51 %

### **Key figures**

₩P	
Parking	40
Building period	2017-2018
Plot, freehold (sq.m)	2 358
Commercial building area (sq.m.)	-
Number of apartments	38
Residential building area (BRA-s)	3 136
Achieved sales price per sq.m. (sold apt.)	43 900

### Timeline

1
Q4 2016
Q2 2017
Q2 2018

### ESTIMATED NAV per 31.12.2020

	Total
Est. sales revenue remaining apartments	29 340 000
Cash	800 000
Other short term assets	250 000
Financial debt	-18 800 000
Other short term liabilities	-140 000
Working capital until liquidation	-6 000 000
Estimated NAV <sup>2</sup>	5 500 000
Estimated NAV per 1%	55 000

Note 2: Estimated NAV given project liquidation at analysis date

# PROJECT ILLUSTRATIONS





### ESTIMATED PURCHASE NAV PR. 31.12.2020

+ NAV at completion	5 500 000

Buyer's Required Return (IRR)	15,0 %	20,0 %	25,0 %
Est. Purchase NAV	3 600 000	3 200 000	2 800 000
Est. Purchase NAV pr. 1 %3	36 000	32 000	28 000

Note 3: IRR calculation payout date by 31.12.2023

### **COMMENTS**

The business plan is to build 38 apartments in Sarpsborg. Sales start was Q4 2016, as projected, and building start was Q2 2017. The project was completed Q2 2018.

Ski Skolebygg KS



Established

Equity

Initial property value

Initial paid in capital

Issue of new shares

Sum paid in capital

Net yield at establishment

Last traded (date / NOK per 1 %)

**PROJECT & COMPANY INFORMATION** 

Accumulated dividend (% of paid in capital / NOK per 1 %)





Total

18 %

36 100 000

2 000 000

38 100 000

30.04.2019



24.08.2006

173 000 000

NOK

6,1%

per 1 %

361 000

20 000

381 000

70 000

780 000



**Project Broker** Fredrik Honningsvåg (+47) 98 62 51 55

8,75 %

**Business Manager** Håvard Urberg (+47) 92 08 29 52

WAULT

4,5 yrs

NAV per 1%

980 000

31.12.2020 School Secondhand trade **Project Sales** fpfsales@fearnleys.com

Date of analysis

PROPERTY INFORMATION

Property value

**MNOK 168** 

Location	Dynamitveien 23 & 25, Anolitveien 10-12, Ski
Tenant(s)	Akershus Fylkeskommune
Year of construction	1986/2007/2008
Building area (sq. m.)	7 667
Plot, freehold (sq. m)	9 861
Occupancy rate (sq. m)	100 %
Weighted CPI adjustment	78 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	1 970

**Business Management** Property Management Fearnley Business Management AS Höegh Eiendom AS

EST. VALUE AT 31.12.202	0			
		High_	Mid	Low
Net Yield		8,50 %	8,75 %	9,00 %
Annualised net rental income as pe	er 31.12.2020		14 662 000	
Property value		172 500 000	167 600 000	162 900 000
Tax discount	10,0 %	- 8 150 000	- 7 660 000	- 7 190 000
Value of loss carried forward	10,0 %	-	-	-
NPV other rental income/costs		-	-	-
Net debt		- 61 962 000	- 61 962 000	- 61 962 000
NAV ex. MTM IRS		102 388 000	97 978 000	93 748 000
MTM IRS (0 %)		-	-	-
NAV		102 388 000	97 978 000	93 748 000
NAV per 1%		1 024 000	980 000	937 000
Total return on equity (since proje	ect start)	187 % / 187 %	176 % / 176 %	164 % / 164 %
Return on equity p.a. (IRR since project start)		8%/8%	8%/8%	7%/7%
Est. cash flow to equity (avg. next	3 years)	12,2 %	12,7 %	13,3 %
	-			
Property value per sq.m.		22 500	21 900	21 200
LTV (property value)		44 %	45 %	47 %

CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	15 082 000	15 318 000	15 558 000
Owner's costs	- 420 000	- 428 000	- 437 000
Net rental income	14 662 000	14 890 000	15 121 000
Other rental income/costs	75 000	75 000	75 000
Administration costs	- 616 000	- 628 000	- 641 000
Other costs	-	-	-
EBITDA	14 121 000	14 337 000	14 555 000
Net financial expenses	- 1 817 000	- 1 657 000	- 1 496 000
Taxes	- 218 000	- 224 000	- 235 000
Capital expenditures	-	-	-
Instalments	- 5 736 000	- 5 736 000	- 5 736 000
Other payments	-	-	-
Dividends	-	-	-
Net cash flow	6 350 000	6 720 000	7 088 000
Dividend yield (basis NAV (Mid))	0,0 %	0,0 %	0,0 %
Est. cash flow to equity (basis NAV (Mid))	12,3 %	12,7 %	13,1 %

EST. CASH FLOW	TO EQUITY			
14 000 000	12,3 %	12,7 %	13,1 %	14%
12 000 000				- 12%
10 000 000 -				- 10%
8 000 000 -				- 8%
6 000 000 -				- 6%
4 000 000				- 4%
2 000 000 -				- 2%
0	2021	2022	2023	0%
■ Instalments	■ Dividends			NAV

Year	2020A	2021E	2022E	2023E
Current assets	14 652 000	21 002 000	27 721 000	34 809 000
Other assets	0	0	0	0
Property value <sup>1</sup>	159 940 000	159 940 000	159 940 000	159 940 000
Total assets	174 592 000	180 942 000	187 661 000	194 749 000
Total Liabilities	76 614 000	70 851 000	65 092 000	59 333 000
NAV ex. MTM IRS <sup>2</sup>	97 978 000	110 091 000	122 569 000	135 416 000

Note 1: after tax discount Note 2: after est. dividend

<b>DEBT STRUCTURE AT 31.12.202</b>	0			
Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	45 %	76 002 000	2,48 %	15.01.2024
Long-term liabilities	45 %	76 002 000	2,48 %	3 yrs



### COMMENTS

The Property is centrally located approximately 2 km from Ski. The tenant is Akershus County Municipality (Drømtorp high school).

Location

Tenant(s)

2021E















**Project Broker** 

**Business Manager** Marianne Fossum (+47) 95 00 91 12

Secondhand trade **Project Sales** fpfsales@fearnleys.com

### **PROJECT & COMPANY INFORMATION**

Established		09.05.2007
Currency		NOK
Initial property value		247 000 000
Net yield at establishment		6,3 %
Equity	Total	per 1 %
Initial paid in capital	41 600 000	416 000
Issue of new shares	7 200 000	72 000
Sum paid in capital	48 800 000	488 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	2 %	10 000
Last traded (date / NOK per 1 %)	24 05 2019	235,000

Fredrik Honningsvag
(+47) 98 62 51 55
PROPERTY INFORMATION

Year of construction Building area (sq. m.) Plot, freehold (sq. m) Occupancy rate (sq. m) Weighted CPI adjustment Lease agreement

Average rent per lease

Tanke Sviladsgate 73 AS, Stavanger Rogaland Fylkeskommune 1960 / 2007 5 490 5 943 100 % 70 % Standard terms 1 600

Business Mana

Fearnley Business Management AS Skagen Eiendomsforvaltning AS

2023E

2022E

EST. VALUE AT 31.12.2020			
	High	Mid	Low
Net Yield			
Annualised net rental income as per 31.12.2020			
Property value			
Tax discount			
Value of loss carried forward			
NPV other rental income/costs			
Net debt			
NAV ex. MTM IRS			
MTM IRS (0 %)			
NAV			
NAV per 1%			
Total return on equity (since project start)			
Return on equity p.a. (IRR since project start)			•
Est. cash flow to equity (avg. next 3 years)			
Property value per sq.m.			
LTV (property value)			

rental income	

Net rental income

Other rental income/costs

Administration costs Other costs

EBITDA

Net financial expenses

Taxes

Capital expenditures

Instalments

Other payments

Dividends Net cash flow

Dividend yield (basis NAV (Mid))

Est. cash flow to equity (basis NAV (Mid))

**BALANCE SHEET FORECAST** 

EST. CASH FLO	OW TO EQUITY			
6 000 000				
0 000 000				10%
4 000 000				- 5%
2 000 000 -				- 0%
0				5%
0				10%
-2 000 000				15%
-4 000 000				20%
5 000 000				25%
-6 000 000				30%
-8 000 000	2024	2022	2022	-35%
	2021	2022	2023	

Net cash

Year	2020A	2021E	2022E	2023E
Current assets				
Other assets				
Property value <sup>1</sup>				
Total assets				

**Total Liabilities** 

NAV ex. MTM IRS<sup>2</sup>

Note 1: after tax discount Note 2: after est. dividend

DEBT STRUCTURE AT 31.12.2020				
Loan	LTV	Balance	Interest rate	Maturity



Reduction MTM IRS

% of NAV

### **COMMENTS**

Portfolio originally consisting of 5 properties. 4 properties have been sold. The remaining property, a school, is let out to Rogaland Fylkeskommune. Future lease terms are currently being clarified. Ongoing regulation for residential

Instalments

■ Dividends

# Sørlandsparken Logistikkinvest AS













_	_ `	
#	<b>#</b>	
###	####	
	_	

PROJECT & COMPANY INFORMATION		
Established		14.12.2012
Currency		NOK
Initial property value		152 100 000
Net yield at establishment		6,9 %
Equity	Total	per 1 %
Initial paid in capital	39 000 000	390 000
Issue of new shares	0	0
Sum paid in capital	39 000 000	390 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	51%	199 000
Last traded (date / NOK per 1 %)	02.04.2020	300 000

EST. VALUE AT 31.12.202	0			
		High	Mid	Low
Net Yield		7,00 %	7,50 %	8,00 %
Annualised net rental income as p	er 31.12.2020		12 695 000	
Property value		181 400 000	169 300 000	158 700 000
Tax discount	10,0 %	- 11 850 000	- 10 640 000	- 9 580 000
Tax discount profit/loss acc.	20,0 %	- 240 000	- 240 000	- 240 000
NPV other rental income/costs		-	-	-
Net debt		- 84 079 000	- 84 079 000	- 84 079 000
NAV ex. MTM IRS		85 231 000	74 341 000	64 801 000
MTM IRS (90 %)		- 441 000	- 441 000	- 441 000
NAV		84 790 000	73 900 000	64 360 000
NAV per 1%		848 000	739 000	644 000
Total return on equity (since project start)		170 % / 168 %	142 % / 141 %	117 % / 116 %
Return on equity p.a. (IRR since project start)		16 % / 16 %	14 % / 14 %	13 % / 13 %
Est. cash flow to equity (avg. next	3 years)	5,0 %	5,8 %	6,6 %
Property value per sq.m.		11 000	10 200	9 600
LTV (property value)		50 %	53 %	57 %

EST. CASH FLOW	/ TO EQUITY			
10 000 000	11,7 %			
8 000 000				12%
6 000 000		<b>5</b> ,7 % <b>-</b>		- 8%
4 000 000		<b>*</b>		- 6%
2 000 000			0,0 %	- 4% - 2%
0			•,• 10	- 0%
-2 000 000		<i>Innum.</i>		2% 4%
-4 000 000				-6%
	2021	2022	2023	
■ Instalments	■ Dividends	Net cash ■ Reduction	on MTM IRS • % of	NAV



**Project Broker** Axel Bendvold (+47) 40 46 00 04

Property value

**MNOK 169** 

**Business Manager** Regine Hjelmtvedt (+47) 48 15 86 54

WAULT

1,7 yrs

NAV per 1%

739 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Logistics

Date of analysis

31.12.2020

OPERTY	INFORMATION

7,50 %

Location	Buråsen 35, Kristiansand, Norge
Tenant(s)	Rema Distribusjon Import AS
Year of construction	2008
Building area (sq. m.)	16 530
Plot, freehold (sq. m)	30 466
Occupancy rate (sq. m)	100 %
Weighted CPI adjustment	100 %
Lease agreement	Barehouse
Average rent per leased sq.m. 2021	790

Business Management Fearnley Business Management AS Property Management Mosvold Eiendomsdrift AS

CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	13 055 000	8 878 000	-
Owner's costs	- 360 000	- 367 000	-
Net rental income	12 695 000	8 511 000	-
Other rental income/costs	-	-	-
Administration costs	- 479 000	- 489 000	-
Other costs	-	-	-
EBITDA	12 216 000	8 022 000	-
Net financial expenses	- 2 889 000	- 2 238 000	_
Taxes	- 1 150 000	- 1 576 000	-
Capital expenditures	-	-	-
Instalments	- 5 250 000	- 5 250 000	- 2 438 000
Other payments	-	-	-
Dividends	-	-	-
Net cash flow	2 927 000	- 1 042 000	- 2 438 000
Dividend yield (basis NAV (Mid))	0,0 %	0,0 %	0,0 %
Est. cash flow to equity (basis NAV (Mid))	11,7 %	5,7 %	0,0 %

Year	2020A	2021E	2022E	2023E
Current assets	8 100 000	11 028 000	0	0
Other assets	0	0	233 000	233 000
Property value <sup>1</sup>	158 660 000	158 660 000	158 660 000	158 660 000
Total assets	166 760 000	169 688 000	158 893 000	158 893 000
Total Liabilities	92 179 000	87 112 000	1 091 000	0
NAV ex. MTM IRS <sup>2</sup>	74 581 000	82 576 000	157 802 000	158 893 000

Note 1: after tax discount Note 2: after est. dividend

Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	47 %	79 000 000	2,67 %	15.01.2023
Tranche 2	7 %	11 313 000	2,67 %	30.12.2022
Long-term liabilities	53 %	90 313 000	2,67 %	2 yrs

Interest Rate Swaps	% of loan	Amount	Swap rate	Maturity
Swap 1	43 %	39 250 000	2,92 %	15.04.2021
Sum swap	43 %	39 250 000	2,92 %	0,3 yrs

The property was built in 2008 and is located in the well established retail and industrial park - $S \not or land sparken. \ The \ property \ is \ let \ to \ Rema \ Distribusjon \ Import \ AS \ on \ a \ barehouse \ contract.$ 

# Vestfold Logistikkinvest AS











Project Broker Fredrik Honningsvåg (+47) 98 62 51 55

Location

Tenant(s)

Year of construction

Building area (sq. m.)

Plot, freehold (sq. m)

Lease agreement

Occupancy rate (sq. m)

Business Management

Property Management

Weighted CPI adjustment

Average rent per leased sq.m. 2021

Property value

**MNOK 159** 

5,50 %

PROPERTY INFORMATION

Business Manager Håvard Urberg (+47) 92 08 29 52

11,6 yrs

598 000

Logistics 31.12.2020

Secondhand trade

Project Sales

fpfsales@fearnleys.com

Fearnley Business Management AS

Property Management Norge AS

Borgeskogen 73, Sandefjord

Løvenskiold Handel AS

2019

11 946

21 000

100 %

100 %

730

Barehouse

Date of analysis

PROJECT & COMPANY INFORMATION		
Established		14.12.2018
Currency		NOK
Initial property value		150 000 000
Net yield at establishment		5,7 %
Equity	Total	per 1 %
Initial paid in capital	50 500 000	505 000
Issue of new shares	0	0
Sum paid in capital	50 500 000	505 000

Accumulated dividend (% of paid in capital / NOK per 1 %)	8 %	40 000
Last traded (date / NOK per 1 %)	17.11.2020	600 000

		High	Mid	Low
Net Yield		5,25 %	5,50 %	5,75 %
Annualised net rental income as pe	er 31.12.2020		8 742 000	
Property value		166 500 000	158 900 000	152 000 000
Tax discount	10,0 %	- 7 700 000	- 6 940 000	- 6 250 000
Value of loss carried forward	10,0 %	893 000	893 000	893 000
NPV other rental income/costs		-	-	-
Net debt		- 93 088 000	- 93 088 000	- 93 088 000
NAV ex. MTM IRS		66 605 000	59 765 000	53 555 000
MTM IRS (0 %)		-	-	-
NAV		66 605 000	59 765 000	53 555 000
NAV per 1%		666 000	598 000	536 000
Total return on equity (since proje	ect start)	40 % / 40 %	26 % / 26 %	14 % / 14 9
Return on equity p.a. (IRR since p	roject start)	18 % / 18 %	12 % / 12 %	n/a
Est. cash flow to equity (avg. next 3 years)		8,9 %	9,9 %	11,0 %
Property value per sq.m.		13 900	13 300	12 700
LTV (property value)		57 %	60 %	63 9

CASH FLOW FORECAST			
Year	2021E	2022E	2023E
Gross rental income	8 742 000	8 917 000	9 095 000
Owner's costs	-	-	-
Net rental income	8 742 000	8 917 000	9 095 000
Other rental income/costs	-	-	-
Administration costs	- 409 000	- 417 000	- 425 000
Other costs	-	-	-
EBITDA	8 333 000	8 500 000	8 670 000
Net financial expenses	- 2 688 000	- 2 598 000	- 2 509 000
Taxes	-	-	-
Capital expenditures	-	-	-
Instalments	- 2 000 000	- 2 000 000	- 2 000 000
Other payments	-	-	-
Dividends	- 3 200 000	- 3 900 000	- 4 000 000
Net cash flow	445 000	2 000	161 000
Dividend yield (basis NAV (Mid))	5,4 %	6,5 %	6,7 %
Est. cash flow to equity (basis NAV (Mid))	9,4 %	9,9 %	10,3 %

0	2021	2022	2023	0%
L 000 000 -				- 2%
2 000 000				- 4%
3 000 000				- 6%
000 000				
5 000 000				- 8%
5 000 000	9,4 %	9,9 %	10,5 %	- 10%
000 000			10,3 %	

<b>BALANCE SHEET FORECAST</b>	Γ			
Year	2020A	2021E	2022E	2023E
Current assets	2 076 000	2 522 000	2 523 000	2 684 000
Other assets	893 000	718 000	492 000	217 000
Property value <sup>1</sup>	151 960 000	151 960 000	151 960 000	151 960 000
Total assets	154 929 000	155 200 000	154 975 000	154 861 000
Total Liabilities	95 164 000	93 159 000	91 153 000	89 148 000
NAV ex. MTM IRS <sup>2</sup>	59 765 000	62 041 000	63 822 000	65 713 000

Note 1: after tax discount Note 2: after est. dividend

<b>DEBT STRUCTURE AT 31.1</b>	12.2020			
Loan	LTV	Balance	Interest rate	Maturity
Tranche 1	52 %	82 500 000	2,59 %	15.09.2024
Tranche 2	8 %	12 500 000	4,41 %	15.09.2024
Long-term liabilities	60 %	95 000 000	2,83 %	3,7 yrs



### **COMMENTS**

New regional warehouse and logistics center for Maxbo's outlets in the region. Completed in August 2010

# Østfoldbygg Invest AS







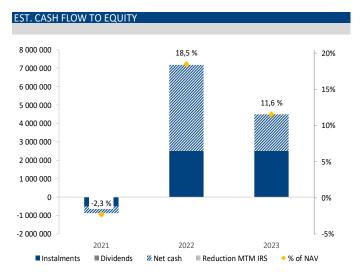




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PROJECT & COMPANY INFORMATION		
Established		08.05.2015
Currency		NOK
Initial property value		88 900 000
Net yield at establishment		8,1 %
Equity	Total	per 1 %
Initial paid in capital	19 300 000	193 000
Issue of new shares	0	0
Sum paid in capital	19 300 000	193 000
Accumulated dividend (% of paid in capital / NOK per 1 %)	8%	15 000
Last traded (date / NOK per 1 %)	21.06.2019	224 694

		High	Mid	Low
Net Yield		9,05 %	9,25 %	9,45 %
Annualised net rental income as per	r 02.07.2021		8 397 000	
Property value		92 800 000	90 800 000	88 900 000
Tax discount	10,0 %	- 4 470 000	- 4 270 000	- 4 080 000
Value of loss carried forward	10,0 %	-	-	-
NPV other rental income/costs	8,1 %	- 446 000	- 446 000	- 446 000
Net debt		- 47 311 000	- 47 311 000	- 47 311 000
NAV ex. MTM IRS		40 573 000	38 773 000	37 063 000
MTM IRS (0 %)		-	-	-
NAV		40 573 000	38 773 000	37 063 000
NAV per 1%		406 000	388 000	371 000
Total return on equity (since project start)		118 % / 118 %	109 % / 109 %	100 % / 100 %
Total return on equity (since proje			140//140/	13 % / 13 %
Total return on equity (since proje Return on equity p.a. (IRR since pro		15 % / 15 %	14 % / 14 %	13 /0 / 13 /0
1 / 1 /	oject start)	15 % / 15 % 8,9 %	9,3 %	
Return on equity p.a. (IRR since pro	oject start)			9,7 %
Return on equity p.a. (IRR since pro	oject start)			





**Project Broker** Per-Erik Amundsen (+47) 47 29 49 52

Property value

MNOK 91

**Business Manager** Håvard Urberg (+47) 92 08 29 52

5,6 yrs

NAV per 1%

388 000

Secondhand trade **Project Sales** fpfsales@fearnleys.com

Multi-purpose

Date of analysis

31.12.2020

INFORMATION

9,25 %

Location	Vestengveien 40 / Iseveien 2, Sarpsborg
Tenant(s)	Europris Butikkdrift AS, Sarpsborg Kommune et al.
Year of construction	1950/1960/1970/1990/2000/2007
Building area (sq. m.)	18 255
Plot, freehold (sq. m)	13 690
Plot, leasehold (sq. m)	33 234
Occupancy rate (sq. m)	91 %
Weighted CPI adjustment	100 %
Lease agreement	Standard terms
Average rent per leased sq.m. 2021	610
Pusiness Management	Fournity Pusiness Management AS

**Business Management** Fearnley Business Management AS Property Management Property Management Norge AS

Year	2021E	2022E	20238
			00_
Gross rental income	9 920 000	11 694 000	11 928 000
Owner's costs	- 1 654 000	- 1 424 000	- 1 444 000
Net rental income	8 266 000	10 270 000	10 484 000
Other rental income/costs	- 374 000	- 101 000	-
Administration costs	- 1 152 000	- 827 000	- 859 000
Other costs	- 5 408 000	- 800 000	- 2 890 000
EBITDA	1 332 000	8 542 000	6 735 000
Net financial expenses	- 1 447 000	- 1 356 000	- 1 278 000
Taxes	- 763 000	-	- 964 000
Capital expenditures	-	-	-
Instalments	500 000	- 2 500 000	- 2 500 000
Other payments	-	-	-
Dividends	-	-	-
Net cash flow	- 378 000	4 686 000	1 993 000
Dividend yield (basis NAV (Mid))	0,0 %	0,0 %	0,0 %
Est. cash flow to equity (basis NAV (Mid))	-2,3 %	18,5 %	11,69

Year	2020A	2021E	2022E	2023E
Current assets	563 000	186 000	4 873 000	6 865 000
Other assets	-446 000	51 000	0	92 000
Property value <sup>1</sup>	86 530 000	86 530 000	86 530 000	86 530 000
Total assets	86 647 000	86 767 000	91 403 000	93 487 000
Total Liabilities	47 874 000	47 604 000	46 062 000	43 727 000
NAV ex. MTM IRS <sup>2</sup>	38 773 000	39 163 000	45 341 000	49 760 000

Note 1: after tax discount Note 2: after est. dividend

DEBT STRUCTURE AT 31.12.2020								
Loan	LTV	Balance	Interest rate	Maturity				
Tranche 1	50 %	45 000 000	2,91 %	06.12.2040				
Tranche 2	2 %	2 000 000	0,00 %	31.12.2021				
Tranche 3	0 %	0	0,00 %	Floating				
Long-term liabilities	52 %	47 000 000	2,79 %					

### **COMMENTS**

The project consists of one retail property and one property for combined purposes. Both properties are located in Sarpsborg.



# **SHIPPING & OFFSHORE**



# About | Fearnley Securities - Direct Investments, Shipping & Offshore

Fearnley Project Finance, established in 1981, was the first project broker in the Norwegian market. Increased demand for direct investments amongst investors coupled with limited access to capital for ship owners were key drivers for the setup. 40 years later, these elements are still essential in the service offering. After the merger with Fearnley Securities in 2020, Fearnley Project Finance was rebranded Direct Investments.

The right solution for an investment project is to balance the risk and reward for the investor with a competitive cost of capital and structure for the shipowner. Solutions range from sale-leasebacks and private lending, to pure equity investments or a combination of these. For the shipowner, this means a tailor-made financial product with up to 100% financing. The investors on the other hand have an asset-backed investment with a balanced risk and reward.

Fearnley Securities Direct Investments has a large base of experienced investors located in Norway and abroad. The shipping and offshore team consists of 4 employees with long and wide experience in shipping, offshore and financing. The prevailing portfolio has 28 projects consisting of 33 vessels and a project value of approx. USD 423 million. The 33 vessels vary from commodity-based shipping such as dry bulk, container and tank, to offshore and more industrial segments.

Fearnley Securities Direct Investments has, since 1998, established and concluded projects containing 170 vessels with an average duration of 5 years and a money multiple above of 1.8x a weighted average return of 16 % per year.

### Tailor made services

### **Equity / JV**

- Asset plays
- Joint ventures
- Club deals

### Sale & Leaseback

- Traditional syndication
- Institutional investors
- Asian leasing

### **Debt Structures**

- Private loan structures
- Private bonds
- Institutional lending

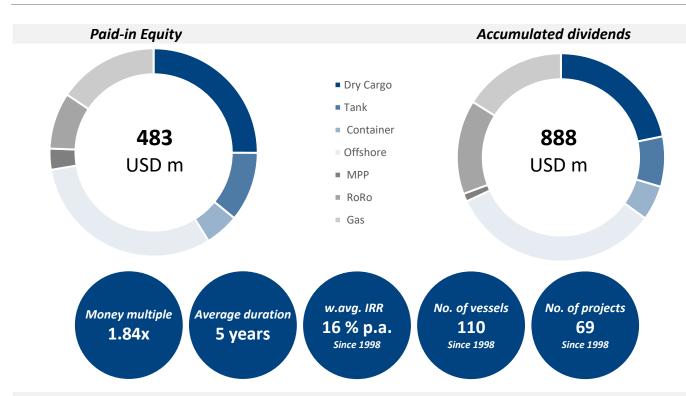
### **Advisory**

- Mergers & Acquisitions
- Restructuring
- Initial listing

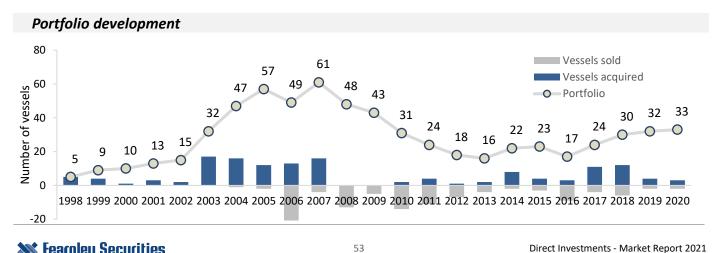


MV Okee Cuno – Owned by Okee Cuno AS. Arranged and managed by Fearnley Securities (established in 2020) 2008 built, Wenchong Container ship

# **Concluded Projects**



Concluded projects by year								
			Paid-in	Accumulated	Weighted			
			equity	dividends	avg. IRR p.a.	Money		
Year concluded	# Projects	Avg. Duration	(USD)	(USD)	(project currency)	Multiple		
2020	2	4 years	10,947,500	5,840,884	-20 %	0.53x		
2019	1	5 years	16,075,000	21,260,500	7 %	1.32x		
2018	5	4 years	48,245,000	58,561,536	24 %	1.21x		
2017	5	4 years	41,650,176	8,801,594	-43 %	0.21x		
2016	6	5 years	20,431,807	42,380,368	26 %	2.07x		
2015	3	5 years	15,342,129	14,364,145	2 %	0.94x		
2014	2	6 years	3,810,000	10,105,000	24 %	2.65x		
2013	2	5 years	7,590,068	14,982,257	18 %	1.97x		
2012	7	10 years	89,955,759	178,166,850	19 %	1.98x		
2011	5	8 years	48,250,683	120,156,039	10 %	2.49x		
2010	3	3 years	28,546,196	15,759,633	-19 %	0.55x		
2009	3	7 years	10,130,099	29,664,759	17 %	2.93x		
2008	8	3 years	33,834,467	106,212,594	24 %	3.14x		
2007	10	3 years	55,305,231	114,699,276	17 %	2.07x		
2006	5	3 years	41,944,128	112,353,425	72 %	2.68x		
2005	2	4 years	10,905,533	34,943,882	91 %	3.20x		
Total/average	66	5 years	482,963,776	888,252,743	16 %	1.84x		



# **Concluded Projects**

Project	Segment	Employment		Concluded	Duration	Paid-in equity (USD)	Acc. dividends (USD)	IRR p.a.	Multiple
Artic Combiship DIS	Dry Cargo	BB	04.06.2012	18.03.2016	3.8 years	4 862 101	5 970 025	16 %	1.23
Artic Express 1 DIS	Dry Cargo	BB	03.05.2007	23.12.2013	6.6 years	5 090 068	11 939 607	17 %	2.35
Artic Fjord DIS	Dry Cargo	BB	15.03.2014	18.03.2016	2.0 years	4 567 626	5 290 830	30 %	1.16
Artic Lady DIS	Dry Cargo	BB	29.11.2013	18.03.2016	2.3 years	4 531 551	5 891 463	29 %	1.30
Atlantic Kamsarmax DIS	Dry Cargo	NB	01.05.2017	19.12.2018	1.6 years	7 045 000	7 924 500	10 %	1.12
Atlantic Minibulk DIS	Dry Cargo	BB	01.11.2006	01.03.2010	3.3 years	3 114 374	2 936 942	-10 %	0.94
Atlantic Panamax 1 DIS	Dry Cargo	BB	01.06.2015	29.12.2017	2.6 years	5 016 000	1 355 000	-53 %	0.27
Atlantic Panamax 2 DIS	Dry Cargo	BB	01.06.2015	02.06.2017	2.0 years	5 720 000	679 505	-75 %	0.12
Atlantic RTI DIS	Dry Cargo	BB	01.11.2007	01.10.2008	0.9 years	3 260 000	800 000	-87 %	0.25
Atlantic Sofrana DIS	Dry Cargo	BB	03.07.2007	02.05.2016	8.8 years	1 734 000	2 353 131	10 %	1.36
Atlantic Supramax DIS	Dry Cargo	TC/Pool	20.10.2016	12.07.2018	1.7 years	8 300 000	12 170 719	25 %	1.47
Atlantic Trader DIS	MPP	BB	03.06.2006	08.10.2014	8.4 years	1 810 000	7 230 000	30 %	3.99
Bergshav Cape KS	Dry Cargo	BB	01.11.2002	29.10.2009	7.0 years	3 000 000	7 435 786	22 %	2.48
Bergshav Car Carrier KS	RoRo	BB	01.06.1998	31.12.2012	14.6 years	3 852 756	20 234 552	22 %	5.25
Bergshav Container Ships KS	Container	BB	01.06.1999	08.09.2011	12.3 years	9 567 964	26 563 768	29 %	2.78
Cedar Car Carrier DIS	RoRo	BB	01.07.2014	19.01.2017	2.6 years	9 050 000	2 717 417	-59 %	0.30
Chemtrans KS	Tank	BB	01.06.2001	03.12.2007	6.5 years	1 476 244	10 939 503	66 %	7.41
DIS Dyviships XII	RoRo	TC/Pool	03.02.2000	31.12.2012	12.9 years	3 245 943	16 650 000	31 %	5.13
Dyvi Cable Ship DIS	Offshore	BB	03.02.2006	30.06.2016	10.4 years	4 406 000	22 000 028	26 %	4.99
Eastern Car Carrier II KS	RoRo	BB	01.02.1998	21.04.2009	11.2 years	3 129 139	17 437 354	24 %	5.57
Eastern Car Carrier KS	RoRo	BB	01.03.1998	17.08.2011	13.5 years	3 129 139	15 650 000	19 %	5.00
Edda Gas KS	Gas	Spot	01.03.2005	29.06.2012	7.3 years	55 150 000	71 304 235	6 %	1.29
Edda King KS	Offshore	BB	01.04.2004	16.12.2008	4.7 years	4 335 000	20 268 960	46 %	4.68
EDT Kennedy DIS	Offshore	BB	08.01.2014	01.09.2020	6.7 years	7 100 000	1 158 508	-37 %	0.16
Eide Carrier AS	Offshore	BB	01.05.2014	07.10.2015	1.4 years	5 302 048	6 145 950	11 %	1.16
Eidsiva Car Carrier KS	RoRo	TC/Pool	01.02.2003	10.05.2007	4.3 years	2 141 600	8 950 000	41 %	4.18
Eidsiva RoRo KS	RoRo	TC/Pool	01.08.2003	11.08.2008	5.0 years	4 888 164	315 657	-19 %	0.06
Finland RoRo KS	RoRo	TC/Pool	01.10.2003	02.04.2012	8.5 years	8 565 747	21 964 835	35 %	2.56
Havila Fortress KS	Offshore	Spot	01.03.2005	22.02.2006	1.0 years	8 578 470	12 698 285	71 %	1.48
Havila Fortune KS	Offshore	Spot	01.09.2005	22.06.2007	1.8 years	4 127 620	11 270 568	181 %	2.73
Havila Neptun KS	Offshore	Spot	01.03.2006	01.11.2007	1.7 years	4 465 364	29 129 945	215 %	6.52
Havila Saturn KS	Offshore	Spot	01.12.2005	25.11.2011	6.0 years	10 250 127	36 840 543	39 %	3.59
Norwegian Car Carrier KS	RoRo	BB	01.08.1998	01.01.2007	8.4 years	1 561 600	15 180 000	34 %	9.72
Ocean Carrier KS	Offshore	Spot	01.02.2005	21.02.2007	2.1 years	7 580 034	16 177 858	55 %	2.13
Ocean Commander KS	Offshore	BB	01.12.2004	17.01.2011	6.1 years	6 872 454	30 320 810	38 %	4.41
Ocean Lanhoy KS	Offshore	Spot	04.09.2006	13.12.2017	11.3 years	17 389 176	3 859 672	-7 %	0.22
Ocean Mainport KS	Offshore	Spot	15.05.2006	29.03.2012	5.9 years	3 384 071	8 295 372	104 %	2.45
Ocean Ness DIS	Offshore	BB	03.08.2011	25.06.2015	3.9 years	5 211 435	6 976 426	20 %	1.34
Ocean Rescue KS	Offshore	Spot	03.10.2006	02.11.2015	9.1 years	4 828 645	1 241 770	-26 %	0.26
Ocean Scotsman KS	Offshore	Spot	01.01.2007	22.12.2009	3.0 years	4 000 960	4 791 619	8 %	1.20
Oro Combiship DIS	Dry Cargo	BB	01.03.2015	18.03.2016	1.0 years	330 529	874 891	164 %	2.65
Owner Bulk DIS	Dry Cargo	BB	03.09.2011	15.09.2014	3.0 years	2 000 000	2 875 000	19 %	1.44
Panamax Invest AS	Dry Cargo	Spot	12.04.2017	15.06.2018	1.2 years	2 500 000	6 832 810	162 %	2.73
President Bulker DIS	Dry Cargo	BB	02.12.2010	14.10.2013	2.9 years	2 500 000	3 042 650	20 %	1.22
Ross Bulk II KS	Dry Cargo	BB	01.05.2003	30.03.2006	2.9 years	4 820 000	11 000 000	59 %	2.28
Ross Bulk III KS	Dry Cargo	TC/Pool	01.03.2004	14.11.2005	1.7 years	4 000 000	13 026 791	196 %	3.26
Ross Bulk IS	Dry Cargo	BB	15.09.2002	30.06.2012	9.8 years	7 211 718	26 254 007	71 %	3.64
Ross Bulk IV DIS	Dry Cargo	BB	01.10.2007	19.03.2010	2.5 years	9 243 400	6 050 000	-19 %	0.65
Ross Chemical DIS	Tank	BB	27.03.2006	18.06.2007	1.2 years	9 084 100	858 284	-86 %	0.03
Ross Chiaro DIS	Tank	BB	01.11.2007	07.12.2007	0.1 years	7 579 337	838 284	-100 %	0.00
Ross Cochin DIS	Dry Cargo	BB	01.11.2007	21.02.2011	3.3 years	18 431 000	10 780 918	-27 %	0.58
Ross Liner KS	MPP	TC/Pool	15.12.2003	01.06.2007	3.5 years	8 907 332	2 631 898	-41 %	0.30
Ross Reefer KS	Dry Cargo	BB	01.12.2003	30.11.2006	3.0 years	5 080 237	7 545 661	20 %	1.49
					3.0 years				
Ross Tank KS	Tank	BB	01.06.2004	15.06.2007		8 382 000	19 561 219	59 %	2.33
Ross Wisconsin AS	MPP	BB	05.07.2018	18.09.2020	2.2 years	3 847 500	4 682 376 190 000	12 %	1.22
Sam Purpose DIS	Tank	BB	01.07.2016	30.06.2017	1.0 years	4 475 000		-96 %	0.04
Seacor Supplyships 1 KS	Offshore	Spot	03.04.2007	19.12.2018	11.7 years	19 700 000	31 595 335	37 %	1.60
Sigloo Gas KS	Gas	Spot	01.03.2004	20.02.2006	2.0 years	20 530 000	70 546 808	96 %	3.44
South Pacific II KS	Dry Cargo	BB	01.03.2005	05.03.2008	3.0 years	2 650 000	4 800 498	27 %	1.81
South Pacific KS	Dry Cargo	BB TC/DI	01.02.2004	08.12.2008	4.9 years	4 290 000	31 657 429	66 %	7.38
Stavanger Bay KS	Tank	TC/Pool	15.06.2003	31.12.2012	9.6 years	8 545 525	13 463 849	6 %	1.58
Stavanger Breeze KS	Tank	TC/Pool	01.12.1999	30.09.2005	5.8 years	6 905 533	21 917 091	30 %	3.17
Stavanger Car Carrier KS	RoRo	BB	01.10.1998	29.12.2006	8.2 years	2 935 421	10 562 671	22 %	3.60
Thor Dahl Container DIS	Container	BB	10.12.2014	31.12.2019	5.1 years	16 075 000	21 260 500	7 %	1.32
Tradebulk DIS	Dry Cargo	BB	01.05.2007	28.05.2008	1.1 years	2 100 000	2 860 000	42 %	1.36
Trym Titan KS	Offshore	Spot	01.05.2005	12.12.2008	3.6 years	6 430 369	43 405 050	95 %	6.75
Vega PSV 1 DIS	Offshore	NB	01.11.2014	31.12.2018	4.2 years	10 700 000	38 172	-24 %	0.00
Viking Troll DIS	Offshore	Spot	01.07.2007	15.02.2010	2.6 years	16 188 422	6 772 691	-21 %	0.42
Zarepta Chemical KS	Tank	BB	01.05.2004	31.12.2008	4.7 years	5 880 935	2 105 000	-14 %	0.36
Sum/weighted average					4.96	482 963 776	888 252 743	16 %	1.84

Money multiple 1.84x

Average duration
5 years

w.avg. IRR 16 % p.a. Since 1998 No. of vessels 110 Since 1998 No. of projects 69 Since 1998

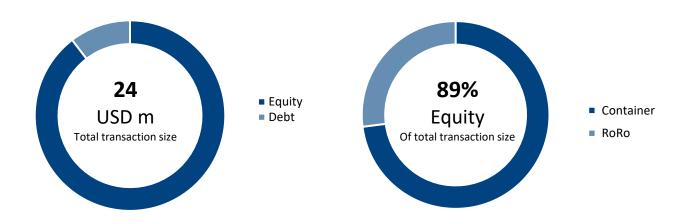
### Activity in 2020

2020 was in many ways a special year, with the global pandemic providing an uncertain environment, especially in the first half of 2020. Direct Investments Shipping & Offshore arranged 3 transactions with a total value of USD 24 million in 2020. These projects will be managed under Fearnley Business Management ("FBM").

The container vessel in Okee Cuno AS, as well as two private club deals in the PCTC- and Container-segment were established in the second half of 2020

In 2020, the MPP project Ross Wisconsin AS and the PSV project EDT Kennedy DIS were sold.

### Established projects 2020





Private Container IV AS. Private club deal arranged and managed by Fearnley Securities. Established in 2020 3,500 TEU Container Vessel

# Activity in 2020

## **Transactions in 2020**

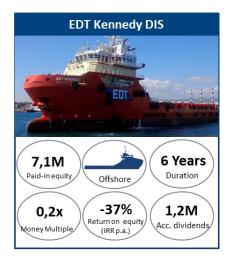






# Sold projects in 2020





## **Current Portfolio**



### Portfolio development

Our current portfolio consists of 33 vessels spread across 28 projects, a gross increase of 1 vessels and 1 project from 2019.

During 2020, the total portfolio value decreased by USD 7m to USD 423 million. The new projects established were diversified between the container and rorosegment.

CURRENT PORTFOLIC										
Project	Established	Segment	Employment	Currency	Paid-in equity	Accumulated dividends	NAV	EV	IRR p.a.	Multiple
Atlantic Bridge AS	June 2018	Tank	TC/Pool	USD	7 500 000	-	8 636 558	13 236 558	6 %	1,15
Atlantic Discoverer AS	Aug 2017	Container	Spot	USD	4 000 000	1 300 000	7 352 517	9 352 517	28 %	2,16
Atlantic MPP AS	Jun 2018	MPP	BB	USD	5 935 000	1 981 200	11 639 078	18 139 078	15 %	2,29
Atlantic Pinara AS	Dec 2017	Container	Spot	USD	4 175 000	-	5 180 474	7 031 474	2 %	1,24
Atlantica Bay AS	Dec 2018	Tank	TC/Pool	USD	8 100 000	1 200 000	6 361 237	12 136 237	-4 %	0,93
Atlantica Breeze AS	Apr 2019	Tank	TC/Pool	USD	8 400 000	1 300 000	6 126 071	12 251 071	-7 %	0,88
Burgundy Container AS	May 2019	Container	Spot	USD	9 440 000	1 000 000	12 691 864	12 691 864	24 %	1,45
Danubia Tanker AS	Dec 2018	Tank	TC/Pool	USD	9 225 000	3 520 200	9 611 859	9 611 859	21 %	1,42
Dyvi Cable Ship II DIS	Jan 2016	Offshore	BB	USD	9 850 000	8 050 000	8 314 899	13 064 899	13 %	1,66
Greenbarge DIS	Dec 2011	Offshore	TC/Pool	USD	7 000 000	600 000	510 896	2 793 496	-11 %	0,16
Jane Offshore LTD	May 2015	Offshore	BB	USD	39 022 500	22 380 400	17 174 418	36 000 000	1 %	1,01
Nippon Supra AS	Aug 2019	Dry Cargo	TC/Pool	USD	3 300 000	-	304 382	12 425 382	-85 %	0,09
Njord Container AS	Oct 2018	Container	TC/Pool	USD	5 865 000	293 500	4 842 396	7 520 396	-8 %	0,88
Njord Handy AS	Aug 2017	Dry Cargo	Spot	USD	12 165 000	1 400 000	11 491 858	20 041 858	-3 %	1,06
Njord Julie AS	Mar 2018	Dry Cargo	TC/Pool	USD	7 040 000	800 000	4 221 357	8 600 107	-21 %	0,71
NOCC Atlantic DIS	Feb 2007	RoRo	TC/Pool	USD	51 600 000	37 800 000	21 177 940	37 817 940	2 %	1,14
Ocean Scout DIS	May 2013	Offshore	TC/Pool	NOK	143 067 500	24 500 000	31 254 154	80 569 154	-21 %	0,39
OKEE Cuno AS	Nov 2020	Container	Spot	USD	3 250 000	-	5 698 239	8 198 239	75 %	1,75
Private Car Carrier I	Oct 2020	RoRo	Spot	USD	6 500 000		6 612 602	6 612 602	0 %	1,02
Private Container I	Jun 2017	Container	Spot	USD	23 392 947	2 000 000	34 433 169	34 433 169	13 %	1,56
Private Container II	Mar 2018	Container	TC/Pool	USD	28 196 000	-	29 886 968	29 886 968	1 %	1,06
Private Container III	Jun 2018	Container	TC/Pool	USD	28 275 000	5 300 000	37 582 756	37 582 756	18 %	1,52
Private Container IV	Dec 2020	Container	TC/Pool	USD	11 820 000		11 820 000	11 820 000	0 %	1,00
Private Dry I	Oct 2017	Dry Cargo	TC/Pool	USD	11 040 000	200 000	10 475 061	10 475 061	-5 %	0,97
Rán Barge DIS	Dec 2017	Offshore	Spot	USD	3 980 000	-	4 033 802	4 033 802	-3 %	1,01
Rem Aquarius AS	Aug 2018	Offshore	TC/Pool	USD	9 240 000	500 000	13 719 937	18 912 247	22 %	1,54
Ross Car Carrier Ltd	Jul 2019	RoRo	ВВ	USD	4 250 000	389 600	7 714 953	13 087 159	10 %	1,91
Ross Magdeburg AS	Oct 2017	Container	Spot	USD	3 740 000	204 500	4 167 257	5 967 257	4 %	1,17
Sum/weighted average (USI	D)				350 867 452	94 426 275	305 445 459	423 166 505	3 %	1,14



MV Voge Emma – Owned by Njord Handy (established in 2017)

An asset play project containing 2x Handysize dry bulk vessels



# THE PROJECTS



# **Atlantic Bridge AS**

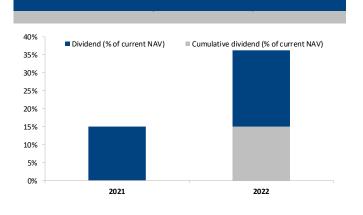
MR Product Tanker: Ice Classed, Korean built Trading in the Norient Product Pool

PROJECT & COMPANY INFORMATION

Established			Jul-18
Currency			USD
Vessel(s) purchase price			11,900,000
Initial financing			
Long-term debt			6,000,000
Seller's credit			-
Equity			7,500,000
Project price			13,500,000
Equity			
Paid in equity			7,500,000
Paid in equity per 1 %			75,000
Accumulated dividends (since	e establishment) per 1 %		-
Accumulated dividends in % of	of paid in equity		0 %
Next estimated dividend per	1 %	Q2 2021	8,000
Last traded per 1 %		30.04.2020	55,000
Vessel(s) valuation	Source	Date	Value
Last valuation on vessel (*)	Avg. of selected brokers (**)	28.01.2021	10.000.000
(*) Charter free basis	5 ( )		-,,-00
(**) Associated Shipbrokers &	k Howe Robinson		
ESTIMATED NAV PER 3			
	High case	Base case	Low case

High case	Base case	Low case
11,000,000	10,000,000	9,000,000
	1,676,368	
	1,560,190	
	13,236,558	
	4,600,000	
	-	
	4,600,000	
9,636,558	8,636,558	7,636,558
96,366	86,366	76,366
10 %	6 %	1 %
28 %	15 %	2 %
	9,636,558 96,366	11,000,000 10,000,000 1,676,368 1,560,190 13,236,558 4,600,000 4,600,000 9,636,558 8,636,558 96,366 86,366 10 % 6 %

EST. RETURN SENSITIVIES* (BASIS CURRENT NAV)							
Comment	Residual value	Date of sale <b>31.12.2021</b>	31.12.2022				
Future High Case	13,000,000	35 %	29 %				
Future Base case	11,500,000	16 %	21 %				
Future Low case *IRR p.a.	10,000,000	-2 %	12 %				



Vessel(s) value NAV per 1% Charter party Charter expiry Segment Date of analysis

USD 10,0m USD 86k Pool Pool Tank 31.12.2020

 Project Broker
 Business Manager

 Andreas Thorvildsen
 Tone Haugland

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Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

VESSEL(S) INFORMATION

Name of vessel(s)	Atlantica Bridge
Type of vessel(s)	MR Product Tanker (Ice Class)
Year built	2005
Ship yard	STX Shipbuilding, S. Korea
Class	DNV GL
Flag	Malta
Deadweight	51,000
Lightweight	11,100
Cubic meters	51,500

**Project Managers** 

 Managing Owner / Lead Investor
 Atlantica Shipping AS

 Commercial Manager
 Atlantica Shipping AS

 Technical Manager
 Ahrenkiel Shipmanagement GmbH

 Business Manager
 Fearnley Business Management AS

Vessel(s) employment

Charter party Pool Pool Operator Norient Product Pool

CASH FLOW FORECAST (BASE CASE)	13.07.1905	14.07.1905
Year	2021E	2022E
Operating income	4,062,277	4,977,000
Operating expenses	- 2,670,252	- 2,511,508
Dry dock / survey	- 1,192,115	-
Admin / start-up expenses	- 129,227	- 132,458
EBITDA	70,684	2,333,034
Change in other working capita	1,170,596	389,594
CapEx (purchase/sale)	=	11,500,000
Net financial expenses	- 240,273	- 201,459
Change in bank debt	- 700,000	- 3,900,000
Cash flow to equity	301,007	10,121,169
Dividends	1,300,000	10,798,544
Est. FCF to equity (basis current NAV)	3 %	117 %
Est. dividend yield (basis current NAV)	15 %	125 %
Avg. TCE p.d. assump. (gross)	12,466	14,000
On-hire days assumption per vessel	330	360

<b>BALANCE SHEET FORECAST (VALU</b>	E ADJUSTED,	BASE CASE)	
Date	31.12.2020E	31.12.2021E	31.12.2022E
Cash	1,676,368	677,375	-
Other working capital	1,560,190	389,594	-
Vessel(s) value	10,000,000	10,750,000	-
Total assets	13,236,558	11,816,969	-
Long-term debt	4,600,000	3,900,000	-
Seller's credit	-	-	-
Value adjusted equity	8,636,558	7,916,969	-
Total equity and liabilities	13,236,558	11,816,969	-

Est. future IRR p.a. (basis current NAV)	7 %	21 %
Est. future nom. return (basis current NAV)	7 %	40 %



# **Atlantic Discoverer AS**

2,755 TEU Container Vessel purchased in October 2017 Currently employed to reputable charterer until April 2021

PROJECT & COMPANY INFORMATION	V		
Established			Oct-17
Currency			USD
Vessel(s) purchase price			6 000 000
Initial financing			
Long-term debt			3 000 000
Seller's credit			-
Equity			4 000 000
Project price			7 000 000
Equity			
Paid in equity			4 000 000
Paid in equity per 1 %			40 000
Accumulated dividends (since establishment) per	r 1 %		13 000
Accumulated dividends in % of paid in equity	. 170		33 %
Next estimated dividend per 1 %		Q4 2022	106 869
Trent estimated dividend per 175		Q. 2022	100 003
Last traded per 1 %		20.12.2019	44 670
Vessel valuation	Source	Date	Value
Last valuation on vessel (*)	Clarksons	31.12.2020	8 750 000
(*) Charter free basis	2.2.100110		2.30000

ESTIMATED NAV PER 31.12.2020			
	High case	Base case	Low case
Vessel(s) value	10 250 000	8 750 000	7 250 000
Cash (incl DD reserve)		477 517	,
Restricted Cash		250 000	
Other working capital		- 125 000	
Total assets	10 852 517	9 352 517	7 852 517
Long-term debt		2 000 000	
Total liabilities	2 000 000	2 000 000	2 000 000
NAV	8 852 517	7 352 517	5 852 517
NAV per 1 %	88 525	73 525	58 525
Est. IRR p.a. since establishment	35 %	28 %	21 %
Est. nominal return since establishment	154 %	116 %	79 %

EST. RETURN SENSITI	VIES (IRR P.A.)	(BASIS CURRENT NAV)	
Comment	Residual	Date of sale	
	value		31.10.2022
Future High Case	10 750 000		35 %
Future Base case	8 750 000		23 %
Future Low case	6 750 000		10 %

Vessel/s) value NAV per 1% Charter party Charter expiry Segment Date of analys

USD 8,75m USD 74k Spot / TC Q2 2021 Container 31.12.2020

Project Broker Business Manager
Andreas Thorvildsen Martin Ranhoff
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VESSEL(S) INFORMATION

Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

Name of vessel(s)	Atlantic Discoverer
Type of vessel(s)	Geared container vessel
Year built	2004
Ship yard	Shipyard Stocznia, Poland
Class	GL
Flag	Malta
Deadweight	35 600
Lightweight	12 600
TEU capacity	2 755
Reefer capacity	400
Cranes	1x SWL 35 tons, 3x SWL 45 tones

Project Managers	
Managing Owner / Lead Investor	Atlantica Shipping AS
Commercial Manager	Atlantica Shipping AS
Technical Manager	A.M. Nomikos
Business Manager	Fearnley Business Management AS

Vessel(s) employment	
Charter party	Spot/TC
Charterer	CMA CGM
Current charter rate per day (gross)	8 750
Charter party expiry (max date)	14.04.2021

Year Operating income Operating expenses Dry dock / survey Admin / start-up expenses EBITDA Change in net working capital CapEx (purchase/sale)	<b>2021E</b> 4 727 067 - 2 018 824	4 058 328 - 1 723 467
Operating expenses Dry dock / survey Admin / start-up expenses EBITDA Change in net working capital		
Dry dock / survey Admin / start-up expenses EBITDA Change in net working capital	- 2 018 824	- 1 723 467
Admin / start-up expenses EBITDA Change in net working capital		1 /23 40/
EBITDA Change in net working capital	-	- 1 200 000
Change in net working capital	- 182 129	- 103 712
- ·	2 526 114	1 031 148
CanEx (nurchaso (salo)	- 125 000	
captx (purchase/sale)	-	8 750 000
Net financial expenses	- 111 416	- 111 416
Change in bank debt	-	- 2 000 000
Free cash flow to equity	2 289 697	7 669 732
Dividends	-	10 686 944
Est. free cash flow to equity (basis NAV)	31 %	104 %
Est. dividend yield (basis NAV)	0 %	145 %
Avg. TCE p.d. assump. (gross)	13 914	16 000
On-hire days assumption per vessel		

BALANCE SHEET FORECAST (VALU	JE ADJUSTED)		
Date	31.12.2020E	31.12.2021E	31.10.2022E
Cash (incl DD reserve)	477 517	2 767 213	-
Restricted Cash	250 000	250 000	-
Other working capital	- 125 000	-	-
Vessel(s) value	8 750 000	8 750 000	-
Total assets	9 352 517	11 767 213	-
Long-term debt	2 000 000	2 000 000	-
Value adjusted equity	7 352 517	9 767 213	-
Total equity and liabilities	9 352 517	11 767 213	-
Est. future IRR p.a. (basis NAV)		33 %	23 %
Est. future nominal return (basis NAV)	-	33 %	45 %



NAV per 1%
USD 116k

Project Broker

Eilert H. Lund

Cranes

Charter party

Charter party expiry

Est. Div. yield, A sh., basis paid-in equity

Est. Div. yield, A sh., basis current NAV

Charterer

Charter part BB Charter expiry

Q2 2023

Segment

2 x Cranes SWL 150 t & 1 x Crane SWL 80 t

Secondhand trade

Jakob Ismar Gulbrandsen

31.12.2020

Bareboat

3 800 04.06.2023

134 %

127 %

Marin Bulk Ltd.

2 x MPP vessels on a Bareboat contract, serving in the Condor Liner service (50 % sub-ordinated equity)

PROJECT & COMPANY INFORMATION		
Established		Jun-18
Currency		USD
Vessel(s) purchase price		20 000 000
Initial financing		
Long-term debt		9 500 000
Seller's credit		-
Equity (Total A and B shares, 50/50 split)		11 870 000
Project price		21 370 000
A share equity		
Paid in equity (A shares)*		5 935 000
Paid in equity per 1 % (A shares)*		59 350
A constitution of the state of		10.013
Accumulated dividends (since establishment) per 1 % (A shares)*		19 812
Accumulated dividends in % of paid in equity (A shares)*		33 %
Next estimated dividend per 1 % (A shares)*	Q2 2021	3 858
Last traded per 1 % (A shares)*	10.01.2020	65 000

Source

Weselmann

Date

07.01.2021

Value

18 200 000

Vessel(s) valuation (Charter free):

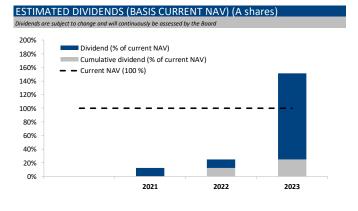
Last valuation on vessel(s)

	High case	Base case	Low case
Est. future IRR p.a.	10 %	20 %	30 %
Free cash		540 516	
Net working capital		500 000	
Implied vessel(s) value	19 695 776	17 098 562	15 146 665
Total assets	20 736 292	18 139 078	16 187 181
Long-term debt Seller's credit		6 500 000	
Total liabilities	_	6 500 000	
Current Net Asset Value of total equity	14 236 292	11 639 078	9 687 181
Current NAV per 1 % of total equity	142 363	116 391	96 872
Current NAV per 1 % of A shares*	76 217	62 652	52 432
Est. IRR p.a. since establishment (A sh.)	23 %	15 %	9 %
Est. Nom. ret. since establishment (A sh.)	62 %	39 %	22 %

 $<sup>*1\,\%</sup>$  of the A-shares is equivalent of to 0.5 % of the total equity. The diffence in pricing of A and B shares is due to different coupon rates

EST. RETURN SENSITIVIES (BASIS CURRENT NAV) (A sh.)					
Comment	Residual value	Date	IRR p.a.	Nominal return	
High case (NB parity per IM)	27 100 000	30.06.2023	41 %	122 %	
Future Base case	18 200 000	30.06.2023	20 %	51 %	
Put option (end year 5)*	15 000 000	30.06.2023	11 %	26 %	

<sup>\*</sup> The A-Shareholders have a put option to sell their shares to the B-Shareholder at par value. The residual value og USD 15m is the implied vessel value for the put option to be at-themoney



(+47) 99 57 00 93	(+47) 45 83 91 01
Condor Bilbao	Condor Valparaiso
Multi-Purpose Vessel	Multi-Purpose Vessel
2011	2012
Tongfang Shipyard, China	Tongfang Shipyard, China
LR	LR
Cyprus	Cyprus
17 257	17 257
6 500	6 500
904	904
	Condor Bilbao Multi-Purpose Vessel 2011 Tongfang Shipyard, China LR Cyprus 17 257 6 500

**Business Manager** 

Mats Wikholm

roject ivianagers	
Managing Owner / Lead Investor	Atlantica Shipping AS
Commercial Manager	Atlantica Shipping AS

Technical Manager Marin Shipmanagement Ltd
Business Manager Fearnley Business Management AS

Vessel(s) employment

Current charter rate per vessel per day (decl. 140/day semi-annually)

CASH FLOW FORECAST (BASE CASE)		14.07.1905	15.07.1905
Year	2021E	2022E	2023E
Operating income	2 722 480	2 518 080	1 027 080
Operating expenses	-	-	-
Dry dock / survey	-	-	-
Admin / start-up expenses	- 170 201	- 174 456	- 88 305
EBITDA	2 552 279	2 343 624	938 775
Change in net working capital	-	-	500 000
CapEx (purchase/sale)	-	-	18 200 000
Net financial expenses	- 325 975	- 324 698	- 138 196
Change in bank debt	- 1 000 000	- 1 000 000	- 4 500 000
Free cash flow to equity	1 226 304	1 018 926	15 000 579
Dividends to A shares	771 550	771 550	7 928 100
Dividends to B shares	296 750	296 750	7 721 624

13 %

12 %

13 %

12 %

Date	31.12.2020E	31.12.2021E	31.12.2022E	30.06.20231
Free cash	540 516	698 520	649 145	
Net working capital	500 000	500 000	500 000	
Implied Vessel(s) value	17 098 562	17 539 137	17 979 712	
Total assets	18 139 078	18 737 657	19 128 857	
Long-term debt	6 500 000	5 500 000	4 500 000	
Seller's credit	-	-	-	
Value adjusted equity	11 639 078	13 237 657	14 628 857	
Total equity and liabilities	18 139 078	18 737 657	19 128 857	



Vessel(s) value NAV per 1% Charter party Charter expiry Segment Date of analysis USD 6.5m USD 52k Spot / TC Q1 2021 Container 31.12.2020

Project Broker **Business Manager** Eilert H. Lund Tone Haugland (+47) 90 78 77 27 (+47) 92 25 63 33

Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

### VESSEL(S) INFORMATION

Name of vessel(s)	MV Pinara
Type of vessel(s)	Feeder container vessel
Year built	2004
Ship yard	Guangzhou Wenchong Shipyard, China
Class	DNV GL
Flag	Liberia
Deadweight	23,400
Lightweight	8,841
TEU capacity	1,740
Reefer capacity	300
Cranes	2x SWL 45 tones

### **Project Managers**

Managing Owner / Lead Investor Atlantica Shipping AS Commercial Manager Atlantica Shipping AS Technical Manager Reederei F. Laeisz GmbH Fearnley Business Management AS Business Manager

### Vessel(s) employment

Charter party	Spot/TC	Spot/TC
Charterer	CMA CGM	CMA CGM
Current charter rate per day (gross)	6000	8250
Charter party expiry (max date)	15.02.2021	15.06.2021 (*

Charter party expiry (max date)		13.02.2021	13.00.2021
(*) Optional period (15.02 - 15.06) at USD 8500 I	nas been exer	cised by CMA C	GM
CASH FLOW FORECAST (BASE CASE)		14.07.1905	15.07.1905
Year	2021E	2022E	2023E
Operating income	3,217,484	3,722,400	2,957,475
Operating expenses	- 2,000,737	- 2,050,755	- 2,102,024
Dry dock / survey	-	- 400,000	- 735,000
Admin / start-up expenses	- 110,381	- 113,141	- 115,969
EBITDA	1,106,365	1,158,504	4,481
Change in other working capita	- 89,680	-	-
CapEx (purchase/sale)	-	=	-
Net financial expenses	- 100,063	- 91,135	- 73,310
Change in bank debt	- 300,000	- 300,000	- 1,000
Free cash flow to equity	616,622	767,368	- 69,829
Dividends	600,000	600,000	-
The first and flower with the discount NAVO		45.0/	4.04
Est. free cash flow to equity (basis current NAV)		15 %	-1 %
Est. dividend yield (basis current NAV)	12 %	12 %	0 %
Avg. TCE p.d. assump. (gross)	9,448	11,000	8,740
On-hire days assumption per vessel	362	360	360

<b>BALANCE SHEET FORE</b>	CAST (VALUE	ADJUSTED,	BASE CASE)	
Date	31.12.2020E	31.12.2021E	31.12.2022E	31.12.2023E
Free cash	309,228	325,850	493,218	423,389
Restricted cash	250,000	250,000	250,000	250,000
Other working capital	- 27,754	61,926	61,926	61,926
Vessel(s) value	6,500,000	6,181,250	5,862,500	5,543,750
Total assets	7,031,474	6,819,026	6,667,644	6,279,065
Long-term debt**	1,851,000	1,551,000	1,251,000	1,325,000
Value adjusted equity	5,180,474	5,268,026	5,416,644	4,954,065
Total equity and liabilities	7,031,474	6,819,026	6,667,644	6,279,065
**Debt matures YE 2020, assumed refinanced. Incl. short term debt to the tech. manager				
Est. future IRR p.a. (basis cur	rent NAV)	13 %	14 %	7 %
Est. future nominal return (ba	sis current NAV)		28 %	19 %

	<b>1</b>	
Comments of the Comments of th	PRIARA	3

### 1,740 TEU geared container workhorse delivered in December 2017

PROJECT & COMPANY INFORMATION			
Established			Dec-17
Currency			USD
Vessel(s) purchase price			6,060,000
Initial financing			
Long-term debt			3,000,000
Seller's credit			-
Equity			4,175,000
Project price			7,175,000
Equity			
Paid in equity			4,975,000
Paid in equity per 1 %			49,750
Accumulated dividends (since	establishment) per 1 %		-
Accumulated dividends in % of	paid in equity		0 %
Next estimated equity paymen	t per 1 %	Q4 2021	6,000
Last traded per 1 %		04.11.2019	20,000
Vessel(s) valuation	Source	Date	Value
Last valuation on vessel(s) (*)	Avg. of selected brokers (**)	31.12.2020	6,500,000
(*) Charter free basis			
(**) Associated Shipbrokers, To	oepfer, Howe Robinson & Clarks	ons	

ESTIMATED NAV PER 31.12.2020			
	High case	Base case	Low case
Vessel(s) value	7,500,000	6,500,000	5,500,000
Free cash		309,228	
Restricted cash		250,000	
Other working capital		- 27,754	
Total assets		7,031,474	
Long-term debt**		1,851,000	
Total liabilities		1,851,000	
Current Net Asset Value (NAV)	6,180,474	5,180,474	4,180,474
Current NAV per 1 %	61,805	51,805	41,805
Est. IRR p.a. since establishment	9 %	2 %	-7 %
Est. nominal return since establishment	29 %	5 %	-19 %
·			

EST. RETURN SENSITIVIES* (BASIS CURRENT NAV)				
Comment	Residual	Date of sale		
Comment	value	31.12.2021	31.12.2022	31.12.2023
Future High Case	6,725,000	24 %	22 %	14 %
Future Base case	5,225,000	-5 %	8 %	5 %
Future Low case	3,725,000	-34 %	-8 %	-7 %
*IRR p.a.				

## **Atlantica Bay AS**

Korean-built MR product tanker trading on a TC-contract expiring min/max Feb/May 2021

PROJECT & COMPANY INFORMATION		
Established		Feb-19
Currency		USD
Vessel(s) purchase price		13,450,000
Initial financing		
Long-term debt		7,000,000
Seller's credit		-
Equity		8,100,000
Project price		15,100,000
Equity		
Paid in equity		8,100,000
Paid in equity per 1 %		81,000
Accumulated dividends (since establishment) per 1 %		12,000
Accumulated dividends in % of paid in equity		15 %
Next estimated dividend per 1 %	Q3 2021	3,000
Last traded per 1 %	26.03.2020	65,000

Source

Date

28.01.2021

Value

11,250,000

(**) Associated Shipbrokers & Howe Robinson			
ESTIMATED NAV PER 31.12.2020			
	High case	Base case	Low case
Vessel(s) value	12,250,000	11,250,000	10,250,000
Cash		751,343	
Other working capital		134,894	
Total assets		12,136,237	
Long-term debt		5,775,000	
Seller's credit		-	
Total liabilities		5,775,000	
Current Net Asset Value (NAV)	7,361,237	6,361,237	5,361,237
Current NAV per 1 %	73,612	63,612	53,612
Est. IRR p.a. since establishment	3 %	-4 %	-11 %
Ect. nominal roturn since establishment	6 %	-7 %	-10 %

Avg. of selected brokers (\*\*)

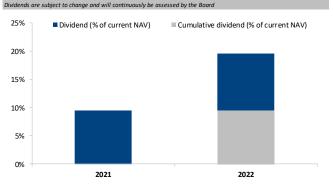
Vessel(s) valuation

(\*) Charter free basis

Last valuation on vessel (\*)

EST. RETURN SENSITIVIES* (BASIS CURRENT NAV)				
Comment	Comment Residual value	Date of sale		
Comment		31.12.2021	30.06.2022	
Future High Case	14,000,000	62 %	48 %	
Future Base case	12,500,000	38 %	34 %	
Future Low case	11,000,000	14 %	20 %	
*IRR p.a.				

### ESTIMATED DIVIDEND YIELD (BASIS CURRENT NAV)



Vessel(s) value NAV per 1% Charter party Charter expiry Segment Date of analysis

USD 11,3m USD 64k TC Q2 2021 Tank 31.12.2020

Project Broker Andreas Thorvildsen (+47) 92 09 65 60 Business Manager Tone Haugland (+47) 22 93 63 45 Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

VESSEL(S	) INFORMATION

Atlantica Bay
MR Product Tanker
2007
Sungdong Shipbuilding, S. Korea
American Bureau of Shipping
Marshall Island
46,763
9,488
51,439

### **Project Managers**

 Managing Owner / Lead Investor
 Atlantica Shipping AS

 Commercial Manager
 Atlantica Shipping AS

 Technical Manager
 Ahrenkiel Shipmanagement GmbH

 Business Manager
 Fearnley Business Management AS

Vessel(s) employment

On-hire days assumption per vessel

\*Remainder of the year from date of analysis

Est. future nominal return (basis current NAV)

63

 Charter party
 Long-term TC

 Charterer
 ST shipping and Transport

 Current charter rate per day (gross)
 13,000

 Charter party expiry (max date)
 12.05.2021

CASH FLOW FORECAST (BASE CASE)	13.07.1905	14.07.1905
Year	2021E	2022E
Operating income	4,123,312	2,436,805
Operating expenses	- 2,534,948	- 1,240,195
Dry dock / survey	-	-
Admin / start-up expenses	- 126,075	- 64,613
EBITDA	1,462,289	1,131,997
Change in other working capita	- 245,134	380,028
CapEx (purchase/sale)	-	12,500,000
Net financial expenses	- 305,738	- 137,231
Change in bank debt	- 700,000	- 5,075,000
Free cash flow to equity	211,417	8,799,794
Dividends	600,000	9,162,553
Est. free cash flow to equity (basis current NAV)	3 %	138 %
Est. dividend yield (basis current NAV)	9 %	144 %
Avg. TCE p.d. assump. (gross)	11,634	14,000

BALANCE SHEET FORECAST (VALU	JE ADJUSTED,	BASE CASE)	
Date	31.12.2020E	31.12.2021E	30.06.2022E
Cash	751,343	362,760	-
Other working capital	134,894	380,028	-
Vessel(s) value	11,250,000	12,083,333	-
Total assets	12,136,237	12,826,121	-
Long-term debt	5,775,000	5,075,000	-
Seller's credit	-	-	-
Value adjusted equity	6,361,237	7,751,121	-
Total equity and liabilities	12,136,237	12,826,121	-
Est. future IRR p.a. (basis current NAV)	<u> </u>	32 %	34 %

363

31 %

179

53 %



### **Atlantica Breeze AS**

Korean-built MR product tanker currently trading on a Time Charter with expiration min/max July/sept 2021

\*\*!!/!!EGB\*\*\*

Vessel(s) valuation

(\*) Charter free basis

Last valuation on vessel (\*)

PROJECT & COMPANY INFORMATION		
Established		Jun-19
Currency		USD
Vessel(s) purchase price		14,000,000
Initial financing		
Long-term debt		7,000,000
Seller's credit		-
Equity		8,400,000
Project price		15,400,000
Equity		
Paid in equity		8,400,000
Paid in equity per 1 %		84,000
Accumulated dividends (since establishment) per 1 %		13,000
Accumulated dividends in % of paid in equity		15 %
Next estimated dividend per 1 %	Q2 2021	6,000
Last traded per 1 %	22.09.2020	50,000

(**)Associated Shipbrokers & Howe Robinson			
ESTIMATED NAV PER 31.12.2020			
	High case	Base case	Low case
Vessel(s) value	12,250,000	11,250,000	10,250,000
Cash		652,542	
Other working capital		348,529	
Total assets		12,251,071	
Long-term debt		6,125,000	
Seller's credit		-	
Total liabilities		6,125,000	
Current Net Asset Value (NAV)	7,126,071	6,126,071	5,126,071
Current NAV per 1 %	71,261	61,261	51,261
Est. IRR p.a. since establishment	0 %	-7 %	-15 %
Est. nominal return since establishment	0 %	-12 %	-23 %

Source

Avg. of selected brokers(\*\*)

Date

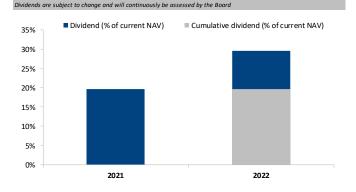
28.01.2021

Value

11,250,000

EST. RETURN SENSITIVIES* (BASIS CURRENT NAV)				
Comment	Residual	Date of sale		
Comment	value	3	31.12.2021	30.06.2022
Future High Case	14,000,000		75 %	57 %
Future Base case	12,500,000		50 %	42 %
Future Low case	11,000,000		24 %	27 %
*IRR p.a.				

### ESTIMATED DIVIDEND YIELD (BASIS CURRENT NAV)



Vessel(s) value NAV per 1% Charter party Charter expiry Segment Date of analysis USD 11,3m USD 61k TC Q3 2021 31.12.2020 Tank

Project Broker **Business Manager** Andreas Thorvildsen Tone Haugland (+47) 90 78 77 27 (+47) 92 09 65 60

Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

VESSEL(S) INFORMATION

Name of vessel(s)	Atlantica Breeze
Type of vessel(s)	MR
Year built	2007
Ship yard	Sungdong Shipbuilding, S. Korea
Class	ABS
Flag	Marshall Islands
Deadweight	46,846
Lightweight	9,404
Cubic meters	52,680

**Project Managers** 

Managing Owner / Lead Investor Atlantica Shipping AS Commercial Manager Atlantica Shipping AS Technical Manager Ahrenkiel Tankers GmbH Business Manager Fearnley Business Management AS

Vessel(s) employment

Charter party Long-term TC Charterer P&C 14,250 Current charter rate per day (gross) Charter party expiry (max date) 15.09.2021

Charter party expiry (max date)		13.03.2021
CASH FLOW FORECAST (BASE CASE)	13.07.1905	14.07.1905
Year	2021E	2022E
Operating income	4,739,074	2,436,805
Operating expenses	- 2,635,214	- 1,240,331
Dry dock / survey	- 25,000	-
Admin / start-up expenses	- 126,075	- 64,613
EBITDA	1,952,785	1,131,861
Change in other working capit	49,000	299,529
CapEx (purchase/sale)	-	12,500,000
Net financial expenses	- 333,706	- 167,271
Change in bank debt	- 700,000	- 5,425,000
Free cash flow to equity	968,080	8,339,120
Dividends	1,200,000	8,759,740
Est. FCF to equity (basis current NAV)	16 %	136 %
Est. dividend yield (basis current NAV)	20 %	143 %
Avg. TCE p.d. assump. (gross)	14,515	14,000
On-hire days assumption per vessel	344	179

BALANCE SHEET FORECAST (VALUE	<u> ADJUSTED,</u>	<b>BASE CASE)</b>	
Date	31.12.2020E	31.12.2021E	30.06.2022E
Cash	652,542	420,621	-
Other working capital	348,529	299,529	-
Vessel(s) value	11,250,000	12,083,333	-
Total assets	12,251,071	12,803,483	-
Long-term debt	6,125,000	5,425,000	-
Seller's credit	-	-	-
Value adjusted equity	6,126,071	7,378,483	-
Total equity and liabilities	12,251,071	12,803,483	-
Est. future IRR p.a. (basis current NAV)		42 %	42 %
Est. future nom.return (basis current NAV)		40 %	63 %





# **Burgundy Container AS**

3,426 TEU container vessel, trading spot/TC

PROJECT & COMPANY INFORMATION	
Established	May-19
Currency	USD
Vessel(s) purchase price	8,315,000
Initial financing	
Long-term debt	-
Seller's credit	-
Equity	9,440,000
Project price	9,440,000
Fauity	

Seller's credit	-
Equity	9,440,000
Project price	9,440,000
Equity	
Paid in equity	9,440,000
Paid in equity per 1 %	94,400
Accumulated dividends (since establishment) per 1 %	10,000
Accumulated dividends in % of paid in equity	11 %
Next estimated dividend per 1 %	

Last traded per 1 %

Vessel(s) valuation (Charter Free)	Source	Date	Value (USD)
Last valuation on vessel(s)	Clarksons	31.12.2020	12,500,000
Time charter adjustment			- 500,000

ESTIMATED NAV PER 31.12.2020	USD	NOK	NOK
	Base case	Base case	Money Back
Vessel(s) value	12,000,000	102,391,200	75,776,015
Free cash	775,171	6,614,224	6,614,224
Other working capital	- 83,307	- 710,825	- 710,825
Total assets	12,691,864	108,294,599	81,679,414
Long-term debt	-	-	-
Seller's credit	-	-	-
Total liabilities	-	-	-
Current Net Asset Value (NAV)	12,691,864	108,294,599	81,679,414
Current NAV per 1 %	126,919	1,082,946	816,794
Est. IRR p.a. since establishment	26 %	24 %	0 %
Est. nominal return since establishment	45 %	32 %	0 %

EST. RETURN SENSITIVIES* (BASIS CURRENT NAV) (USD)				
Comment Residual Date of sale				
Comment	value		31.12.2021	
Future High Case	14,000,000		19 %	
Future Base case	12,000,000		3 %	
Future Low case	10,000,000		-13 %	
*IRR p.a.				

vessel(s) value	IVAV PEI 1/0	Charter party	Charter expiry	Seyment	Dute of unulysis
IISD 12 Em	HSD 127k	Snot / TC	02 2021	Containor	21 12 2020

Business Manager Martin Ranhoff (+47) 91 64 21 66

Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

### VESSEL(S) INFORMATION

Name of vessel(s)	MV Burgundy
Type of vessel(s)	Feeder Container Vessel
Year built	2008
Ship yard	TKMS Nordseewerke, Germany
Class	DNV GL
Flag	Marshall Island
Deadweight	42,566
Lightweight	13,665
TEU capacity	3,426
Reefer capacity	500

### Project Managers

Managing Owner / Lead Investor

On-hire days assumption per vessel

Commercial Manager Contchart Hamburg Leer GmbH
Technical Manager Ahrenkiel Steamship GmbH
Business Manager Fearnley Business Management AS

### Vessel(s) employment

Charter party	Spot/TC
Charterer	CMA CGM
Current charter rate per day (gross)	16,350
Charter party expiry (max date)	16.06.2021

Charter party expiry (max date)	16.06.2021
CASH FLOW FORECAST (BASE CASE) (USD)	13.07.1905
Year	2021E
Operating income	4,720,502
Operating expenses	- 2,846,133
Dry dock / survey	- 1,417,500
Admin / start-up expenses	- 78,797
EBITDA	378,072
Change in other working capita	- 83,307
CapEx (purchase/sale)	12,000,000
Net financial expenses	-
Change in bank debt	-
Free cash flow to equity	12,294,765
Dividends	13,069,935
Est. FCF to equity (Basis current NAV)	11 %
Est. dividend yield (Basis current NAV)	12 %
Avg. TCE p.d. assump. (gross)	14,974

BALANCE SHEET FORECAST (VALUE ADJUSTED,	BASE CASE)	(USD)
Date	31.12.2020E	31.12.2021E
Free cash	775,171	-
Other working capital	- 83,307	-
Vessel(s) value	12,000,000	-
Total assets	12,691,864	-
Long-term debt	-	-
Seller's credit	-	-
Value adjusted equity	12,691,864	-
Total equity and liabilities	12,691,864	-

Est. future IRR p.a. (Basis current NAV)	
Est. future nom. return (Basis current NAV)	



332

# **Dyvi Cable Ship II DIS**

Cable layer on long term bareboat charter to an industrial player The DIS has additional security in MV Wave Sentinel

•		
PROJECT & COMPANY INFORMATION		
Established		Jan-16
Currency		USD
Vessel(s) purchase price		18,250,000
Initial financing		
Long-term debt		4,200,000
Seller's credit		4,750,000
Equity		9,850,000
Project price		18,800,000
Equity		
Paid in equity		9,850,000
Paid in equity per 1 %		98,500
Accumulated dividends (since establishment) per 1 %		80,500
Accumulated dividends in % of paid in equity		82 %
Next estimated dividend per 1 %	Q2 2021	12,000
Last traded per 1 %	29.05.2019	114,000

Source

Date

31.12.2020

Value

11,000,000

ESTIMATED NAV PER 31.12.2020		Base case	
Return on equity requirement p.a.	8 %	11.5 %	15 %
Free cash		135,704	
Net working capital		· -	
Implied vessel(s) value	13,571,463	12,929,195	12,362,989
Total assets	13,707,167	13,064,899	12,498,693
Long-term debt		-	
Seller's credit		4,750,000	
Total liabilities		4,750,000	
Current Net Asset Value (NAV)	8,957,167	8,314,899	7,748,693
Current NAV per 1 %	89,572	83,149	77,487
Est. IRR p.a. since establishment	14 %	13 %	12 %
Est. nominal return since establishment	73 %	66 %	60 %

Fearnley Offshore Supply

**Vessel valuation** 

Last valuation on vessel (\*)

(\*) Charter free value basis

EST. RETURN SENSITIV  Comment	IES (BASIS C Residual value	URRENT NA\ Date	/, IRR p.a.) IRR p.a.	Nominal return
		***************************************		
Base (Purchase obligation)	4,750,000	31.05.2025	12 %	30 %

ESTIMA <sup>-</sup>	TED DIVID	ENDS (BASIS	NAV)		
		,	y be assessed by the E	Board	
140%	Div	vidend (% of NAV)			
120% -	Cu	mulative dividend	I (% of NAV)		
100%	NA	V (100 %)		· <b></b>	
80% -					
60%					
40%					
20% -					
0%					
	2021	2022	2023	2024	2025

Vessel(s) value NAV per 1% Charter party Charter expiry Segment Date of analysi
USD 11.0m USD 83k BB Q2 2025 Offshore 31.12.2020

 Project Broker
 Business Manager

 Eilert H. Lund
 Tone Haugland

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 (+47) 90 78 77 27

Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

### VESSEL(S) INFORMATION

Name of vessel(s)	C/S Cable Innovator
Type of vessel(s)	Stern-working cable layer
Year built	1995
Ship yard	Kvarner Masa, Finland
Class	ABS
Flag	UK
Deadweight	7,500

**Project Managers** 

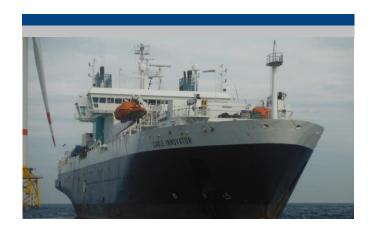
Managing Owner / Lead Investor Dyvi AS
Business Manager Fearnley Business Management AS

Vessel(s) employment

Charter partyBareboatChartererGlobal Marine Systems Ltd.Current charter rate per day (gross)6,900Charter party expiry (max date)31.05.2025

CASH FLOW FORECAST (BASE CAS	SE)		
Year	2021E	2022E	2023E
Operating income	2,518,500	2,518,500	2,518,500
Operating expenses	-	-	-
Dry dock / survey	-	-	-
Admin / start-up expenses	- 99,000	- 101,475	- 104,012
EBITDA	2,419,500	2,417,025	2,414,488
Change in net working capital	-	-	-
CapEx (purchase/sale)	-	-	-
Net financial expenses	-	-	-
Change in bank debt	-	-	-
Free cash flow to equity	2,419,500	2,417,025	2,414,488
Dividends	2,400,000	2,450,000	2,400,000
Est. FCF to equity (basis current NAV)	29 %	29 %	29 %
Est. dividend yield (basis current NAV)	29 %	29 %	29 %

BALANCE SHEET FORECAST (VALUE ADJUSTED, BASE CASE)						
Date	31.12.2020E	31.12.2021E	31.12.2022E	31.12.2023E		
Free cash	135,704	155,204	122,230	136,718		
Net working capital	-	-	-	-		
Implied Vessel(s) value	12,929,195	11,077,302	9,225,409	7,373,516		
Total assets	13,064,899	11,232,506	9,347,639	7,510,234		
Long-term debt	-	-	-	-		
Seller's credit	4,750,000	4,750,000	4,750,000	4,750,000		
Value adjusted equity	8,314,899	6,482,506	4,597,639	2,760,234		
Total equity and liabilities	13,064,899	11,232,506	9,347,639	7,510,234		



# **Greenbarge DIS**

2x North Sea Barges trading in a pool

PROJECT & COMPANY INFORMATION		
Established		Dec-11
Currency		USD
Vessel(s) purchase price		9,795,764
Initial financing		
Long-term debt		5,700,000
Seller's credit		-
Equity		7,000,000
Project price		12,700,000
<b>Equity</b> Paid in equity (excl. capital issues) Paid in equity (excl. capital issues) per 1 %		7,000,000 70,000
Accumulated dividends (since establishment) per 1 % Accumulated dividends in % of paid in equity Next estimated dividend per 1 %		6,000 9 %
Last traded per 1 %	15.01.2021	3,207
Vessels valuation Source Last valuation on barges (en bloc) (*) Colebrook Offshore (*) Charter free value basis	<b>Date</b> 31.12.2020	<b>Value</b> 5,000,000

ESTIMATED NAV PER 31.12.2020			
	High case	Base case	Low case
Vessel(s) value (as per capital issue 29.12.20		2,600,000	
Free cash		33,808	
Other working capital		159,688	
Total assets		2,793,496	
Long-term debt		2,282,600	
Seller's credit		-	
Total liabilities		2,282,600	
Current Net Asset Value (NAV)		510,896	·
Current NAV per 1 %		5,109	

<b>EST. RETURN SENSIT</b>	IVIES (IRR P.A.)	(BASIS CUR	RENT NAV)	
Comment	Residual	Residual		
Comment	value		31.12.2022	
Future High Case	4,200,000			137 %
Future Base case	3,200,000			91 %
Future Low case	2,200,000			30 %



resser(s) raide	pc. 2/0	cirarici party	charter expiry	ocgc.iic	Dute of analys
USD 5,0m	USD 5k	Pool	Pool	Offshore	31.12.2020

Project Broker	<b>Business Manager</b>	Secondhand trade
Eilert H. Lund	Tone Haugland	Jakob Ismar Gulbrandsen
(+47) 92 25 63 33	(+47) 90 78 77 27	(+47) 45 83 91 01
VESSEL(S) INFORMATION	N	
1 1		

Name of vessel(s)	Greenbarge 4	Greenbarge 3
Type of vessel(s)	North Sea Barge	North Sea Barge
Year built	2013	2013
Ship yard	Dalian, China	Dalian, China
Class	DNV GL	DNV GL
Flag	NOR	NOR
Deadweight	-	-
Lightweight	2,361	2,361
Design	-	-
Deck area (sq. m)	2,508	2,508
Uniform deck load (per sq. m)	25t	25t
Project Managers		
Managing Owner / Lead Investor		

Business Manager	Fearnley Business Management AS	
Vessel(s) employment		
Charter party	Pool	
Pool Operator	Rán Offshore AS	
Current pool earnings per day	=	

Rán Offshore AS

Rán Offshore AS

4 %

0 %

2,989

365 %

2,735

360

Commercial Manager

Est. FCF to equity (Basis NAV)

Est. dividend yield (Basis NAV)

Avg. TCE p.d. assump. (gross)

On-hire days assumption per vessel

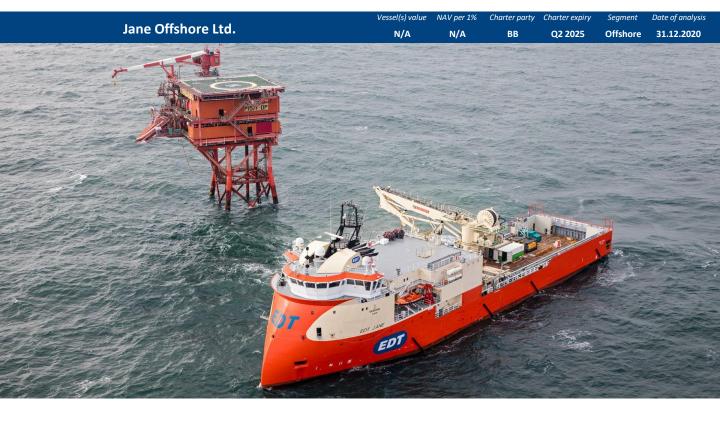
Technical Manager

CASH FLOW FORECAST (BASE CASE)	13.07.1905	14.07.1905
Year	2021E	2022E
Operating income	915,678	915,678
Operating expenses	- 323,363	- 331,447
Dry dock / survey	=	-
Admin / start-up expenses	- 100,220	- 102,725
EBITDA	492,095	481,506
Change in other working capita	27,607	132,081
CapEx (purchase/sale)	=	3,200,000
Net financial expenses	- 117,308	- 103,502
Change in bank debt	- 380,432	- 1,902,168
Free cash flow to equity	21,962	1,807,917
Dividends	-	1,863,685

BALANCE SHEET FORECAST (VALUE ADJUSTED)				
Date	31.12.2020E	31.12.2021E	31.12.2022E	
Free cash	33,808	55,768	-	
Other working capital	159,688	132,081	-	
Vessel(s) value	2,600,000	2,900,000	-	
Total assets	2,793,496	3,087,849	-	
Long-term debt	2,282,600	1,902,168	-	
Seller's credit	-	-	-	

Value adjusted equity	510,896	1,185,681	-
Total equity and liabilities	2,793,496	3,087,849	-
Est. future IRR p.a. (Basis NAV)		132 %	91 %
Est. future nominal return (Basis NAV)		132 %	265 %





2013 built PSV trading on an Offshore Bareboat Charter with 4 years remaining

Private Deal – Please contact FS for more information

**Business Manager**Martin Ranhoff

(+47) 22 93 63 41

# Nippon Supra AS

Japanese built Supramax Vessel financed through a Japanese lease

PROJECT & COMPANY INFORMATION	
Established	Aug-19
Currency	USD
Vessel(s) purchase price	14 500 000
Initial financing	
Financial lease	12 800 000
Seller's credit	-
Equity	3 300 000
Project price	16 100 000

Shareholders'	capita
---------------	--------

Paid in Shareholders' capital	3 700 000
Paid in Shareholders' capital per 1 %	37 000
Accumulated distributions (since establishment) per 1 %	-

Last traded per 1 %

Accumulated distributions in % of paid in equity

Vessel(s) valuation (Charter Free):	Source	Date	Value
Last valuation on vessel(s)	Nordic Shipping	31.12.2020	11 500 000

	High case	Base case	Low case
Vessel(s) value	13 500 000	11 500 000	9 500 000
Free cash		634 918	
Net working capital		290 464	
Total assets		12 425 382	
Financial lease		12 121 000	
Shareholders loan		400 000	
Total liabilities		12 521 000	
Current NAV (incl Shareholders' loan)	2 304 382	304 382	- 1 695 618
Current NAV per 1 %	23 044	3 044	- 16 956

USD 11,5m USD 3k Spot / TC

Spot / TC Q2 2021

Business Manager

Martin Ranhoff

(+47) 91 64 21 66

Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

31.12.2020

(+47) 92 09 65 60	
VESSEL(S) INFORMATION	

Project Broker

Andreas Thorvildsen

Name of vessel(s)	Lista
Type of vessel(s)	IHI-56 Supramax dry bulk
Year built	2011
Ship yard	I.H.I Yokohama shipyard
Class	NKK
Flag	Marshall Island
Deadweight	55 868
Lightweight	9 992
Cranes	4x SWL 30 tonnes

**Project Managers** 

Managing Owner / Lead Investor	A/S J. Ludwig Mowinckels Rederi
Commercial Manager	A/S J. Ludwig Mowinckels Rederi
Technical Manager	Union Commercial Inc.
Business Manager	Fearnley Business Management AS

Vessel(s) employment	Current Charter
Charter party	Spot/TC
Charterer	Pacific Basin
Current charter rate per day (gross)	9 500
Charter party expiry (max date)	11.05.2021

CASH FLOW FORECAST (BASE CASE)	13.07.1905	14.07.1905
Year	2021E	2022E
Operating income	3 320 009	3 102 938
Operating expenses	- 1 910 775	- 1 958 544
Dry dock / survey	-	- 1 100 000
Admin / start-up expenses	- 115 569	- 177 687
EBITDA	1 293 665	- 133 294
Change in net working capital	- 249 702	540 167
CapEx (purchase/sale)	-	11 500 000
Bareboat payments	- 1 250 125	- 1 250 125
Issue / repayment of financial lease	-	- 11 021 000
Interest and repayment of Shareholders' loan		- 408 922
Free cash flow to equity	- 215 084	- 364 252
Shareholders' distribution	-	55 581

Avg. TCE p.a. assump. (gross)	9 659	9 /50
On-hire days assumption per vessel	362	335

BALANCE SHEET FORECAST (VALU	JE ADJUSTED, B	ASE CASE)	
Date	31.12.2020E	31.12.2021E	31.12.2022E
Free cash	634 918	419 833	-
Net working capital	290 464	540 167	-
Vessel(s) value	11 500 000	11 500 000	-
Total assets	12 425 382	12 460 000	-
Financial lease	12 121 000	11 571 000	11 021 000
Shareholders loan	400 000	400 000	-
Current NAV (incl Shareholders' loan)	304 382	889 000	- 11 021 000
Total equity and liabilities	12 825 382	12 860 000	-



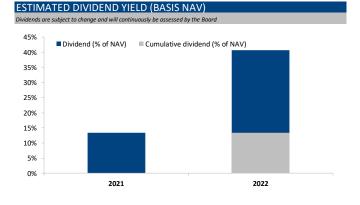
# **Njord Container**

On TC to MSC until 3Q22 earning USD 13,000/day (gross) Njord Container owns 50 % of Palmaille 75 KG (vessel owning company)

<b>PROJECT &amp; COMPANY INFORMATIO</b>	N		
Established			Oct-18
Currency			USD
Vessel(s) purchase price			7 800 000
Initial financing			
Long-term debt			3 200 000
Seller's credit			-
Equity			5 865 000
Project price			9 065 000
Equity			
Paid in Shareholders' Capital			6 115 000
Paid in Shareholders' Capital per 1 %			61 150
Accumulated distributions (since establishment)	per 1 %		2 935
Accumulated distributions in % of paid in equity			5 %
Next estimated distribution per 1 %		Q1 2021	2 500
Last traded per 1 % (Njord Container AS)		08.03.2019	18 364
Vessel(s) valuation (charter free) Last valuation on vessel(*)	<b>Source</b> Clarksons	<b>Date</b> 31.12.2020	<b>Value</b> 7 250 000

High case	Base case	Low case
8 250 000	7 250 000	6 250 000
	323 200	
	- 52 804	
	7 520 396	
	2 678 000	
	250 000	
	2 928 000	
5 842 396	4 842 396	3 842 396
58 424	48 424	38 424
29 212	24 212	19 212
0 %	-8 %	-18 %
0 %	-17 %	-34 %
	5 842 396 58 424 29 212 0%	8 250 000 7 250 000 323 200 - 52 804 7 520 396 2 678 000 2 50 000 2 928 000 5 842 396 4 842 396 58 424 48 424 29 212 24 212 0 % -8 %

EST. RETURN SENSITIVIES* (BASIS CURRENT NAV)				
Comment Residual value	Residual	Date of sale	Date of sale	
	value	31.12.2021	30.06.2022	
Future High Case	8 000 000	60 %	51 %	
Future Base case	6 000 000	16 %	25 %	
Future Low case	4 000 000	-28 %	-4 %	
*IRR n a				



Vessel(s) value NAV per 1% Charter party Charter expiry Segment Date of analysis

USD 7.3m USD 48k Spot / TC Q4 2022 Container 31.12.2020

Project Broker

Jørgen F. Sandnes
(+47) 93 81 38 31

VESSEL(S) INFORMATION

Business Manager
Mats Wikholm
(+47) 99 57 00 93

Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

Name of vessel(s)	AS Pamira
Type of vessel(s)	Feeder Container Vessel
Year built	2002
Ship yard	SSW, Germany
Class	DNV GL
Flag	Malta
Deadweight	34 414
Lightweight	11 842
TEU capacity	2 495
Reefer capacity	342
Cranes	3 x electro-hydraulic cranes

Project Managers

 Managing Owner / Lead Investor
 Njord Shipping AS

 Commercial Manager
 Contchart GmbH

 Technical Manager
 Ahrenkiel Steamship GmbH

 Business Manager
 Fearnley Business Management AS

Vessel(s) employment

 Charter party
 Spot/TC

 Charterer
 MSC

 Current charter rate per day (gross)
 13 000

 Charter party expiry (max date)
 15.10.2022

CASH FLOW FORECAST (BASE CASE)	13.07.1905	14.07.1905
Year	2021E	2022E
Operating income	4 446 000	2 235 350
Operating expenses	- 2 189 665	- 1 107 551
Dry dock / survey	-	-
Admin / start-up expenses	- 126 733	- 59 534
EBITDA	2 129 602	1 068 266
Change in net working capital	- 452 804	400 000
CapEx (purchase/sale)	-	6 000 000
Net financial expenses	- 137 974	- 53 168
Change in long term debt	- 800 000	- 1 878 000
Free cash flow to equity	738 824	5 537 097
Shareholders' Distributions	900 000	5 699 121
Est. FCF to equity (basis current NAV)	15 %	114 %
Est. dividend yield (basis current NAV)	19 %	118 %
Avg. TCE p.d. assump. (gross)	13 000	13 000
On-hire days assumption per vessel	360	181

<b>BALANCE SHEET FORECAST (VALUE</b>	ADJUSTED)		
Date	31.12.2020E	31.12.2021E	30.06.2022E
Free cash	323 200	162 024	-
Net working capital	- 52 804	400 000	-
Vessel(s) value	7 250 000	6 416 667	-
Total assets	7 520 396	6 978 691	-
Long-term debt	2 678 000	1 878 000	-
Shareholder's loan	250 000	-	-
Value adjusted equity	4 592 396	5 100 691	-
Total equity and liabilities	7 520 396	6 978 691	-
Est. future IRR p.a. (basis current NAV)		25 %	25 %
Est. future nom. return (basis current NAV)		24 %	36 %



# **Njord Handy**

2 x modern Hyundai Mipo Handysize vessels Njord Handy AS owns 83.3 % of the vessel owning company Avior GmbH

PROJECT & COMPANY INFORMATION	
Established	Sep-17
Currency	USD
Vessel(s) purchase price	20,500,000
Initial financing	
Long-term debt	10,750,000
Seller's credit	-
Equity	12,165,000
Project price	22,915,000
_	

Equity		
Paid in equity		13,865,000
Paid in equity per 1 %		138,650
Accumulated dividends (since establishment) per 1 %		14,000
Accumulated dividends in % of paid in equity		10 %
Next estimated dividend per 1 %		
Last traded per 1 %	19.04.2018	111,940

Vessel(s) valuation	Source	Date	Value
Last valuation on vessel(s) (en bloc) (*) (*) Charter free basis	SSY & Galbraiths	31.12.2020	18,750,000
<b>ESTIMATED NAV PER 31.12.202</b>	0		

	High case	Base case	Low case
Vessel(s) value	19,750,000	18,750,000	17,750,000
Free cash		1,097,008	
Other working capital		194,850	
Total assets		20,041,858	
Long-term debt		8,550,000	
Seller's credit		-	
Total liabilities		8,550,000	
NAV	12,491,858	11,491,858	10,491,858
NAV per 1 %	124,919	114,919	104,919
NAV per 1 % (Njord Handy AS, 83.3 %)	104,057	95,727	87,397
Est. IRR p.a. since establishment	0 %	-3 %	-6 %
Est. nominal return since establishment	0 %	-8 %	-16 %

EST. RETURN SENSIT	IVIES (IRR P.A.)	(BASIS ESTABLISHMENT)
Comment	Residual	Date of sale
Comment	value	31.12.2021 31.12.2022
Future High Case	20,750,000	2 % 4 %
Future Base case	18,750,000	-2 % 1 %
Future Low case	16,750,000	-7 % -2 %

vessei(s) value	NAV per 1%	Charter party	Charter expiry	Segment	Date of analysi
HED 10 0m	HSD 11Ek	Snot / TC	01 2021	Dry bulk	21 12 2020

Project Broker	<b>Business Manager</b>	Secondhand trade
Jørgen F. Sandnes	Mats Wikholm	Jakob Ismar Gulbrandsen
(+47) 93 81 38 31	(+47) 99 57 00 93	(+47) 45 83 91 01

VESSEL(S) INFORMATION	
-----------------------	--

Name of vessel(s)	Voge Emma	Voge Mia
Type of vessel(s)	Handysize	Handysize
Year built	2011	2011
Ship yard	Hyundai Mipo (Korea)	Hyundai Mipo (Korea)
Class	DNVGL	DNVGL
Flag	Liberia	Liberia
Deadweight	36,839	36,866
Lightweight	8,137	8,101
Cranes	4 x 30 tons (grab fitted)	4 x 30 tons (grab fitted)

Pro	ject	Managers	

On-hire days assumption per vessel

Managing Owner / Lead Investor	Njord Shipping AS
Commercial Manager	H. Vogemann Reederei Services GmbH & Co. KG
Technical Manager	H. Vogemann Reederei Services GmbH & Co. KG
Business Manager	Fearnley Business Management AS

Vessel(s) employment	Voge Emma	Voge Mia
Charter party	Spot/TC	Spot/TC
Charterer	Oldendorff	Falcon
Current charter rate per day (gross)	9,000	11,000
Charter party expiry (max date)	11.04.2021	28.02.2021

CASH FLOW FORECAST	13.07.1905	14.07.1905
Year	2021E	2022E
Operating income	5,847,723	6,750,000
Operating expenses	- 3,873,345	- 3,976,239
Dry dock / survey	- 1,163,189	-
Admin / start-up expenses	- 264,369	- 271,255
EBITDA	546,819	2,502,505
Change in other working capita	- 406,200	601,050
CapEx (purchase/sale)	-	18,750,000
Net financial expenses	- 548,389	- 577,621
Change in bank debt	- 400,000	- 8,150,000
Free cash flow to equity	- 807,770	13,125,934
Investor cashflow	-	13,415,170
Est. FCF to equity (Basis establishment)	-6 %	95 %
Est. dividend yield (Basis establishment)	0 %	97 %
Avg. TCE p.d. assump. (gross) - pr vessel	9,439	10,000

Date	31.12.2020E	31.12.2021E	31.12.2022E
Free cash	1,097,008	289,238	
Other working capital	194,850	601,050	
Vessel(s) value	18,750,000	18,750,000	
Total assets	20,041,858	19,640,288	
Long-term debt	8,550,000	8,150,000	
Seller's credit	-	-	
Value adjusted equity	11,491,858	11,490,288	
Total equity and liabilities	20,041,858	19,640,288	
Est. future IRR p.a. (Basis establishment)		-2 %	1 9



# **Njord Julie AS**

Modern Seahorse 35 Handysize Vessel managed by Vogemann and Njord Shipping

Established	Mar-18
Currency	USD
Vessel(s) purchase price	11,300,000
Initial financing	
Long-term debt	5,650,000
Seller's credit	-
Equity	7,040,000
Project price	12,690,000

Equity	
Paid in equity	8,240,050
Paid in equity per 1 %	82,401
Accumulated dividends (since establishment) per 1 %	8,000
Accumulated dividends in % of paid in equity	10 %
Next estimated dividend per 1 %	
Last traded per 1 % 28.09	.2018 78,000

Vessel(s) valuation	Source	Date	Value
Last valuation on vessel (*)	Avg. SSY and Galbraiths	31.12.2020	7,500,000
(*) Charter free basis			

ESTIMATED NAV PER 31.12.2020			
2311111/1125 10/10/12113111212020	High case	Base case	Low case
Vessel(s) value	8,000,000	7,500,000	7,000,000
Free cash		220,574	
Other working capital		879,533	
Total assets		8,600,107	
Long-term debt		4,378,750	
Seller's credit		-	
Total liabilities		4,378,750	
Current Net Asset Value (NAV)	4,721,357	4,221,357	3,721,357
Current NAV per 1 %	47,214	42,214	37,214
Est. IRR p.a. since establishment	-17 %	-21 %	-26 %
Est. nominal return since establishment	-39 %	-46 %	-53 %

EST. RETURN SENSITIVIES* (BASIS CURRENT NAV)				
Comment	Residual	Date of sale		
Comment	value		31.12.2021	
Future High Case	8,500,000		30 %	
Future Base case	7,500,000		7 %	
Future Low case	6,500,000		-17 %	
*IRR p.a.				

vessei(s) value	NAV per 1%	Charter party	Charter expiry	Segment	Date of analysi
USD 7.50m	USD 42k	Spot / TC	02 2021	Dry bulk	31.12.2020

Project Broker	<b>Business Manager</b>	Secondhand trade
Jørgen F. Sandnes	Mats Wikholm	Jakob Ismar Gulbrandsen
(+47) 93 81 38 31	(+47) 99 57 00 93	(+47) 45 83 91 01
SEL(S) INFORMATION		

Name of vessel(s)	Voge Julie
Type of vessel(s)	Handysize, Bulk Carrier
Year built	2011
Ship yard	Qidong Daoda HI, China
Class	LR
Flag	Liberia
Deadweight	35,853
Lightweight	10,275
Cranes	4x SWL 30 tons

Project Managers	
Managing Owner / Lead Investor	Njord Shipping AS
Commercial Manager	H. Vogemann Reederei GmbH
Technical Manager	H. Vogemann Reederei GmbH
Business Manager	Fearnley Business Management AS

Vessel(s) employment	
Charter party	Spot / TC
Charterer	Norden
Current charter rate per day (gross)	7,500
Charter party expiry (max date)	03.04.2021

Charter party expiry (max date)	03.04.2021
CASH FLOW FORECAST (BASE CASE)	13.07.1905
Year	2021E
Operating income	3,084,333
Operating expenses	- 1,973,583
Dry dock / survey	-
Admin / start-up expenses	- 154,880
EBITDA	955,870
Change in other working capita	479,480
CapEx (purchase/sale)	7,500,000
Net financial expenses	- 280,409
Change in bank debt	- 4,378,750
Free cash flow to equity	4,276,191
Dividends	4,496,767
Est. free cash flow to equity (basis current NAV)	101 %
Est. dividend yield (basis current NAV)	107 %
Avg. TCE p.d. assump. (gross)	9,160
On-hire days assumption per vessel	359

BALANCE SHEET FORECAST (VALUE ADJUSTED, BASE CASE)			
Date	31.12.2020E	31.12.2021E	
Free cash	220,574	-	
Other working capital	879,533	-	
Vessel(s) value	7,500,000	-	
Total assets	8,600,107	-	
Long-term debt	4,378,750	-	
Seller's credit	-	-	
Value adjusted equity	4,221,357	-	
Total equity and liabilities	8,600,107	-	
Est. future IRR p.a. (basis current NAV)		7 %	
Est. future nominal return (basis current NAV)		7 %	



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Panamax PCTC on a Time Charter to EUKOR

PROJECT & COMPANY INFORMATION	
Established	Feb-07
Currency	USD
Vessel(s) purchase price	151 000 000
Initial financing	
Long-term debt	114 000 000
Seller's credit	-
Equity	51 600 000
Project price	165 600 000
Equity	
Paid in equity	52 360 000

Paid in equity per 1 %	523 600
Accumulated dividends (since establishment) per 1 $\%$ Accumulated dividends in $\%$ of paid in equity	378 000 72 %

Last traded per 1 %		18.11.2016	100 000
Vessel valuation	Source	Date	Value
Last valuation on voscal (*)	Fournlove / Hospos	21 12 2020	26 250 000

	High case	Base case	Low case
Vessel(s) value	39 875 000	36 250 000	32 625 000
Free cash		1 067 940	
Net working capital		500 000	
Total assets		37 817 940	
Long-term debt Seller's credit		16 640 000	
Total liabilities		16 640 000	
Current Net Asset Value (NAV)	24 802 940	21 177 940	17 552 940
Current NAV per 1 %	248 029	211 779	175 529
Est. IRR p.a. since establishment	3 %	2 %	1 %

EST. RETURN SENSITIVIES* (BASIS CURRENT NAV)						
Comment	Residual value	Date of sale <b>31.12.2022</b>				
Future High Case	38 880 000	15 %				
Future Base case**	32 400 000	1%				
Future Low case	25 920 000	-16 %				

20 %

Est. nominal return since establishment

(\*) Charter free basis

	USD 36,3m	USD 212k	Spot / TC	Q1 2021	RoRo	31.12.2020
Project Broker		Business	Manager	Secondl	nand trade	
Eilert H. Lund		Theo Tho	rkildsen	Jakob Isma	r Gulbrandsen	

Date of analysis

Vessel(s) value NAV per 1% Charter party Charter expiry

(+47) 92 25 63 33	(+47) 93 85 40 51	(+47) 458 39 101
/ESSEL(S) INFORMATION		
lame of vessel(s)		NOCC Atlantic
ype of vessel(s)		Pure car/truck carrier
'ear built		2009

Type of vessel(s)	Pure car/truck carrier
Year built	2009
Ship yard	Samjin co./DSME WeiHai Co. Ltd., China
Class	DNV GL
Flag	NIS
Capacity (units)	6 700
Decks (hoistable)	13 (4)

Project Managers	
Managing Owner / Lead Investor	Norwegian Car Carriers AS
Commercial Manager	Norwegian Car Carriers AS
Technical Manager	Wallem, Hong Kong
Business Manager	Fearnley Business Management AS

Current & next employment	Current CP	Next CP
Charter party	Spot/TC	Spot/TC
Charterer	EUKOR	H. Glovis
Current charter rate per day (gross)	11 950	15250
Charter party commencement (expected)	29.10.2020	10.02.2021
Charter party expiry (max date)	08.03.2021	10.12.2021
CACH FLOW FORECAST (RASE CASE)		

enarter party expiry (max date)	00.03.2021	10.12.2021
CASH FLOW FORECAST (BASE CASE)		
Year	2021E	2022E
Operating income	5 360 200	6 502 685
Operating expenses	- 2 246 538	- 2 883 108
Dry dock / survey	-	- 1 000 000
Admin / start-up expenses	- 230 381	- 236 141
EBITDA	2 883 281	2 383 436
Change in net working capital	- 500 000	1 000 000
CapEx (purchase/sale)	-	32 400 000
Net financial expenses	- 667 854	- 413 912
Change in bank debt	- 3 040 000	- 13 600 000
Free cash flow to equity	- 1 324 574	21 769 524
Investor cash flow	-	21 512 889

Est. FCF to equity (basis current NAV)	-6 %	103 %
Est. dividend yield (basis current NAV)	0 %	102 %
Avg. TCE p.d. assump. (gross)	15 660	20 000
On-hire days assumption per vessel	360	342
*Remainder of the year from date of analysis		

rkemamaer oj the year from date of an	aiysis		
<b>BALANCE SHEET FORECAST (</b> )	VALUE ADJUSTED, E	BASE CASE)	
Date	31.12.2020E	31.12.2021E	31.12.2022E
Free cash	1 067 940	- 256 635	-
Net working capital	500 000	1 000 000	-
Vessel(s) value	36 250 000	34 325 000	-
Total assets	37 817 940	35 068 365	-
Long-term debt	16 640 000	13 600 000	-
Seller's credit	-	-	-
Value adjusted equity	21 177 940	21 468 365	-
Total equity and liabilities	37 817 940	35 068 365	-

Est. future IRR p.a. (basis current NAV)	1 %	1 %
Est. future nom. return (basis current NAV)	1 %	2 %



<sup>\*</sup>IRR p.a. \*\*Depreciated value in 2022. 30 years to zero

# **Ocean Scout DIS**

Norwegian built PSV on a time charter to an industrial player. The TC is extended for the fourth time with the same charterer

PROJECT & COMPANY INFORMATION	
Established	May-13
Currency	NOK
Vessel(s) purchase price	220,000,000
Initial financing	
Long-term debt	100,000,000
Seller's credit	10,000,000
Equity	110,000,000
Project price	220,000,000
Equity	
Paid in equity	143,067,500
Paid in equity per 1 %	1,430,675
Accumulated dividends (since establishment) per 1 %	245,000
Accumulated dividends in % of paid in equity	17 %

13.02.2019

31.12.2020

Date

Source

350,000

Value

68,250,000

(*) Charter free basis & USD/NOK=8.53	,		
ESTIMATED NAV PER 31.12.2020			
LSTIMATED NAV FER S1.12.2020	High case	Base case	Low case
Vessel(s) value	75,075,000	68,250,000	61,425,000
Free cash		7,060,389	
Net working capital		5,258,765	
Total assets		80,569,154	
Long-term debt		49,315,000	
Seller's credit		-	
Total liabilities		49,315,000	
Current Net Asset Value (NAV)	38,079,154	31,254,154	24,429,154
Current NAV per 1 %	380,792	312,542	244,292
•			
Est. IRR p.a. since establishment*	-18 %	-21 %	-26 %
Est. nominal return since establishment*	-73 %	-79 %	-85 %

Fearnley Offshore Supply

EST. RETURN SENSITIVIES* (BASIS CURRENT NAV)			
Comment Residual	Date of sale		
comment	value	31.12.2021	30.06.2022
Future High Case	90,000,000	82 %	51 %
Future Base case	68,250,000	12 %	10 %
Future Low case	49,315,000	-48 %	-33 %
*IRR p.a.			

\*Estimated NAV is based on project establishment date on 30.09.2019

#### Comments

Last traded per 1 %

Vessel(s) valuation

Last valuation on vessel(s) (\*)

If the  $4\times 1$  month option is not declared within the 5th month of the 6-month period, then any other options called will be at rate EUR 7,000 pd gross.

Vessel(s) value NAV per 1% Charter party Charter expiry Segment Date of analysis

NOK 68.3 m NOK 313k Spot / TC Q1 2021 Offshore 31.12.2020

Project Broker Business Manager
Jørgen F. Sandnes Martin Ranhoff
(+47) 93 81 38 31 (+47) 91 64 21 66

Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

# VESSEL(S) INFORMATION

Name of vessel(s)	Dina Scout EUI
Type of vessel(s)	Platform Supply Vessel w/ DP2, FiFi1
Year built	2013
Ship yard	Simek, Norway
Class	DNV GL
Flag	NIS
Deadweight	-
Lightweight	-
Design	UT 755 LC
Deck area (sq. m)	707 sqm
Main engine (bhp)	6,920 bhp

Project Managers

Managing Owner / Lead InvestorBergshav Management ASCommercial ManagerMyklebusthaug Management ASTechnical ManagerMyklebusthaug Management ASBusiness ManagerFearnley Business Management AS

Vessel(s) employment

 Charter party
 Spot/TC

 Charterer
 Peterson

 Current charter rate per day (gross)
 EUR 7,750

 Charter party expiry (max date) (\*)
 06.02.2021

(*) The CP has been extended in direct continuation for 6 mg	onths + options a	t EUR 6,500
CASH FLOW FORECAST (BASE CASE)	13.07.1905	14.07.1905
Year	2021E	2022E
Operating income	24,227,423	8,901,987
Operating expenses	- 16,268,653	- 6,342,706
Dry dock / survey	- 1,179,000	-
Admin / start-up expenses	- 677,653	- 347,297
EBITDA	6,102,117	2,211,984
Change in net working capital	1,211,078	4,047,687
CapEx (purchase/sale)	-	68,250,000
Net financial expenses	- 2,304,669	- 1,023,687
Change in bank debt	- 6,250,000	- 43,065,000
Free cash flow to equity	- 1,241,474	30,420,984
Dividends	-	36,239,899

Avg. TCE p.d. assump. (gross)	70,311	70,035
On-hire days assumption per vessel	358	132

<b>BALANCE SHEET FORECAST (VALUE</b>	ADJUSTED,	<b>BASE CASE)</b>	
Date	31.12.2020E	31.12.2021E	30.06.2022E
Free cash	7,060,389	5,818,915	-
Net working capital	5,258,765	4,047,687	-
Vessel(s) value	68,250,000	68,250,000	-
Total assets	80,569,154	78,116,602	-
Long-term debt	49,315,000	43,065,000	-
Seller's credit	-	-	-
Value adjusted equity	31,254,154	35,051,602	-
Total equity and liabilities	80,569,154	78,116,602	-
Est. future IRR p.a. (basis current NAV)	•	12 %	10 %
Est. future nom. return (basis current NAV)		12 %	16 %



# **OKEE Cuno AS**

Feeder Container vessel employed on a TC at USD 12,600 per day in the Mediterranian

PROJECT & COMPANY INFORMATION	
Established	Nov-20
Currency	USD
Vessel(s) purchase price	5,100,000
Initial financing	
Long-term debt	2,500,000
Seller's credit	-
Equity	3,250,000
Project price	5,750,000
Equity	
Paid in equity	3,250,000
Paid in equity per 1 %	32,500
Accumulated dividends (since establishment) per 1 %	-
Accumulated dividends in % of paid in equity	0 %
Next estimated dividend per 1 %	

ó

Vessel valuation	Source	Date	Value
Last valuation on vessel(*)	Howe Robinson	31.12.2020	7,800,000
(*) Charter free basis			

ECTIMATED NAV DED 21 12 2020			
ESTIMATED NAV PER 31.12.2020	High case	Base case	Low case
Vessel(s) value	8,800,000	7,800,000	6,800,000
Free cash		198,239	
Other working capital		200,000	
Total assets		8,198,239	
Long-term debt Seller's credit		2,500,000	
Total liabilities		2,500,000	
NAV	6,698,239	5,698,239	4,698,239
NAV per 1 %	66,982	56,982	46,982
Est. IRR p.a. since establishment			
Est. nominal return since establishment	106 %	75 %	45 %

EST. RETURN SENSITIVIES (IRR P.A.) (BASIS NAV)						
Comment	Residual	Date of sale				
	value	31.12.2021 31.12.2022				
Future High Case	7,000,000	19 % 18 %				
Future Base case	5,000,000	-16 % 2 %				
Future Low case	3,000,000	-51 % -17 %				



Vessel(s) value NAV per 1% Charter party Charter expiry Segment Date of analysis

USD 7.8m USD 57k Spot / TC Q1 2021 Container 31.12.2020

 Project Broker
 Business Manager
 Secondhand trade

 Eilert H. Lund
 Theo Thorkildsen
 Jakob Ismar Gulbrandsen

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 (+47) 45 83 91 01

# VESSEL(S) INFORMATION

Name of vessel(s)	OKEE Cuno
Type of vessel(s)	Feeder Container
Year built	2008
Ship yard	Guangzhou Wenchong, China
Class	DNV GL
Flag	Malta
Deadweight	23,711 mt
Lightweight	8,433 mt
TEU capacity	1,732 TEU
Reefer capacity	345 Plugs
Cranes	2 x 45 tons single cranes

# **Project Managers**

On-hire days assumption per vessel

Managing Owner / Lead Investor	Okee Maritime GmbH
Commercial Manager	Okee Maritime GmbH
Technical Manager	Brise Bereederung GmbH
Business Manager	Fearnley Business Management

Vessel(s) employment	Spot/TC
Charter party	Spot/TC
Charterer	Diamon Line
Current charter rate per day (gross)	12,600
Charter party expiry (max date)	11.03.2021

CASH FLOW FORECAST (BASE CASE)	13.07.1905	14.07.1905
Year	2021E	2022E
Operating income	4,097,413	3,372,500
Operating expenses	- 1,939,080	- 1,987,557
Dry dock / survey	-	-
Admin / start-up expenses	- 107,625	- 110,316
EBITDA	2,050,709	1,274,628
Change in other working capita	- 60,000	260,000
CapEx (purchase/sale)	-	5,000,000
Net financial expenses	- 153,655	- 140,981
Change in bank debt	- 200,000	- 2,300,000
Free cash flow to equity	1,637,054	4,093,647
Dividends	-	5,928,940
Est. FCF to equity (Basis NAV)	29 %	72 %
Est. dividend yield (Basis NAV)	0 %	104 %
Avg. TCE p.d. assump. (gross)	12,112	10,000

Date	31.12.2020E	31.12.2021E	31.12.2022E
Free cash	198,239	1,835,293	-
Other working capital	200,000	260,000	-
Vessel(s) value	7,800,000	6,400,000	-
Total assets	8,198,239	8,495,293	-
Lana tama dala	2 500 000	2 200 000	
Long-term debt	2,500,000	2,300,000	=
Seller's credit	-	-	-
Value adjusted equity	5,698,239	6,195,293	-
Total equity and liabilities	8,198,239	8,495,293	-
_			
Est. future IRR p.a. (Basis NAV)		9 %	2 %
Est. future nominal return (Basis NAV)		9 %	4 %

356

355



# **Ran Barge DIS**

Large flat top barge

PROJECT & COMPANY INFORMATION		
Established		Dec-17
Currency		USD
Vessel(s) purchase price		2,925,000
Initial financing		
Long-term debt		-
Seller's credit		=
Equity		3,980,000
Project price		3,980,000
Equity		
Paid in Shareholders' Capital		4,480,000
Paid in Shareholders' Capital per 1 %		44,800
Accumulated dividends (since establishment) per 1 %		-
Accumulated dividends in % of paid in equity		0 %
Next estimated dividend per 1 %	Q3 2022	3,500
Last traded per 1 %		

ESTIMATED NAV PER 31.12.2020			
	High case	Base case	Low case
Vessel(s) value	4,400,000	4,000,000	3,600,000
Free cash		207,050	
Other working capital		- 173,248	
Total assets		4,033,802	
Shareholders' loan Seller's credit		500,000	
Total liabilities		500,000	
NAV	4,433,802	4,033,802	3,633,802
NAV per 1 %	44,338	40,338	36,338
Est. IRR p.a. since establishment	1 %	-3 %	-6 %
Est. nominal return since establishment	2 %	-8 %	-18 %

Fearnley Offshore Supply

Source

Date

31.12.2020

Value

4,000,000

EST. RETURN SENSITIVIES (IRR P.A.) (BASIS ESTABLISHMENT)					
Comment	Residual	Date of sale			
	value	31.12.2021 31.12.2022			
Future High Case	6,250,000	11 % 13 %			
Future Base case	4,250,000	1% 7%			
Future Low case	2,250,000	-14 % -2 %			

# Comments

Vessel(s) valuation

(\*) Charter free basis

Last valuation on vessel(s)

Contract coverage:

2021: 40% (65% including Options) 2022: 56% (68% including Options)

Vessel(s) value	NAV per 1%	Charter party	Charter expiry	Segment	Date of analysis
IISD 4 0m	HSD 40k	Snot / TC	04 2020	Offshore	21 12 2020

 Project Broker
 Business Manager

 Jørgen F. Sandnes
 Tone Haugland

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Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

6 %

3,986

217

129 %

5,230

# VESSEL(S) INFORMATION

Name of vessel(s)	Ranbarge 1
Type of vessel(s)	A1 Barge, ballasting deck cargo barge
Year built	2014
Ship yard	Jingjiang Nanyan Shipbuilding, China
Class	ABS
Deadweight	20,000
Lightweight	3,500
Deck area (sq. m)	4,500
Length overall	400' / 121.92 m
Bredth overall	120' / 36.57 m
Depth	25' / 7.62 m
Deck Strength	25 t /sq. m

**Project Managers** 

 Commercial Manager
 Rán Offshore AS

 Technical Manager
 Rán Offshore AS

 Business Manager
 Fearnley Business Management AS

Next employment

Est. dividend yield (Basis establishment)

Est. future nominal return (Basis establishmer

Avg. TCE p.d. assump. (gross)

On-hire days assumption per vessel

Charter party	Spot/TC
Charterer	Mammoet
Current charter rate per day (gross)	3,900
Commencement	15.01.2021
Charter party expiry (max date)	28.02.2021

Charter party expiry (max date)		28.02.2021
CASH FLOW FORECAST (BASE CASE)	13.07.1905	14.07.1905
Year	2021E	2022E
Operating income	821,794	1,500,563
Operating expenses	- 160,000	- 164,000
Dry dock / survey	=	-
Admin / start-up expenses	- 105,000	- 107,625
EBITDA	556,794	1,228,938
Change in other working capit	- 396,842	223,595
CapEx (purchase/sale)	-	4,250,000
Net financial expenses	- 25,347	- 6,319
Change in long term debt	-	-
Free cash flow to equity	134,605	5,696,213
Shareholders' Distributions	250,000	5,787,868
Est. FCF to equity (Basis establishment)	3 %	127 %

BALANCE SHEET FORECAST (VALUE ADJUSTED)				
Date	31.12.2020E	31.12.2021E	31.12.2022E	
Free cash	207,050	91,655	-	
Other working capital	- 173,248	223,594	-	
Vessel(s) value	4,000,000	4,125,000	-	
Total assets	4,033,802	4,440,249	-	
Shareholders' loan	500,000	250,000	-	
Seller's credit	-	-	-	
Value adjusted equity	3,533,802	4,190,249	-	
Total equity and liabilities	4,033,802	4,440,249	-	
Est. future IRR p.a. (Basis establishment)		1 %	7 %	



# **Rem Aquarius AS**

Seismic Node Handling Vessel on a 3 year contract to a Government backed Charterer, expiring Q4 2021

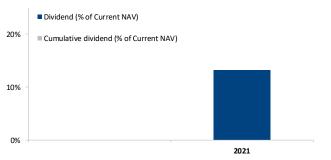
PROJECT & COMPANY INFORMATION		
Established		Aug-18
Currency		USD
Vessel(s) purchase price		15,600,000
Initial financing		
Long-term debt		8,000,000
Seller's credit		-
Equity		9,240,000
Project price		17,240,000
Equity		
Paid in equity		9,240,000
Paid in equity per 1 %		92,400
Accumulated dividends (since establishment) per 1 %		5,000
Accumulated dividends in % of paid in equity		5 %
Next estimated dividend per 1 %*	Q1 2021	5,000
*Subject to bank approval	44 02 2020	00.000
Last traded per 1 %	11.02.2020	96,000
Vessel valuation Source	Date	Value
Last valuation on vessel(*) Average of selected brokers (**)	31.12.2020	16,000,000

(**) Seabrokers and Fearnley Offshore Supply			
ESTIMATED NAV PER 31.12.2020			
	High case	Base case	Low case
Vessel(s) value	17,000,000	16,000,000	15,000,000
Free cash		697,765	<u>.</u>
Net working capital		2,214,482	
Total assets		18,912,247	
			<u>.</u>
Long-term debt		5,192,310	
Seller's credit		-	
Total liabilities		5,192,310	
Current Net Asset Value (NAV)	14,719,937	13,719,937	12,719,937
Current NAV per 1 %	147,199	137,199	127,199
Est. IRR p.a. since establisment	26 %	22 %	18 %
Est. nominal return since establishment	65 %	54 %	43 %

EST. RETURN SENSITIVIES* (BASIS CURRENT NAV)			
Comment	Residual value	Date of sale	31.12.2021
	value		31.12.2021
Future High Case	17,000,000		25 %
Future Base case	15,230,000		12 %
Future Low case	13,750,000		0 %
*IRR p.a.			

# <u>ESTIMATED DIVIDEND YIELD (BASIS NAV)</u>

(\*) Charter free basis



Vessel(s) value NAV per 1% Charter party Charter expiry Date of analysis USD 16,0m USD 137k 31.12.2020 TC Q4 2021 Offshore

Project Broker Business Manager Jørgen F. Sandnes Tone Haugland (+47) 93 81 38 31 (+47) 90 78 77 27

Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

# VESSEL(S) INFORMATION

Name of vessel(s)	Rem Aquarius
Type of vessel(s)	Large PSV, converted to Seismic Node Handlig Vessel
Year built	2012
Ship yard	Remontowa Shipbuilding, Poland
Class	Bureau Veritas
Flag	Bahamas
Deadweight	5,200
Design	MMC 887 CP
Deck area (sq. m)	945
Main engine (bhp)	8,716

#### **Project Managers**

,	
Managing Owner / Lead Investor	Rem Offshore AS
Commercial Manager	Rem Offshore AS
Technical Manager	Rem Offshore AS
Business Manager	Fearnley Business Management AS

# Vessel(s) employment

Charter party	Long-term TC
Charterer	BGP - China National Petroleum Corporation
Charter rate per day (operational hire)(*)	19,000
Charter party expiry	24.10.2021
(*) Floor/minimum rate USD 16 850/day	

CASH FLOW FORECAST (BASE CASE)	
Year	2021E
Operating income	5,643,000
Operating expenses	- 2,833,500
Dry dock / survey	- 300,000
Admin / start-up expenses	- 61,750
EBITDA	2,447,750
Change in net working capital	2,214,482
CapEx (purchase/sale)	15,230,000
Net financial expenses	- 165,712
Change in bank debt	- 5,192,310
Free cash flow to equity	14,534,210
Dividends	15,231,974

Est. free cash flow to equity (basis current NAV)	106 %
Est. dividend yield (basis current NAV)	111 %
Avg. TCE p.d. assump. (gross)	19,000
On-hire days assumption per vessel	297
, , ,	

BALANCE SHEET FORECAST (VALUE ADJUSTED,	BASE CASE)	
Date	31.12.2020E	31.12.2021E
Free cash	697,765	-
Net working capital	2,214,482	-
Vessel(s) value	16,000,000	-
Total assets	18,912,247	-
Long-term debt	5,192,310	-
Seller's credit	-	-
Value adjusted equity	13,719,937	-
Total equity and liabilities	18,912,247	-

Est. future IRR p.a. (basis current NAV)	12 %
Est. future nominal return (basis current NAV)	11 %



Jakob Ismar Gulbrandsen

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USD 77k Project Broker

Eilert H. Lund

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4,250,000

42,500

**VESSEL(S) INFORMATION** 

**Business Manager** Mats Wikholm

(+47) 99 57 00 93

Secondhand trade

RoRo 31.12.2020

Midsize PCTC vessel on a Bareboat contract to Maritima Maruba

PROJECT & COMPANY INFORMATION	
Established	Jul-19
Currency	USD
Vessel(s) purchase price	12,000,000
Initial financing	
Long-term debt	5,760,000
Seller's credit	-
Equity (Total A/B/C shares, 50/25/25 split)	8,500,000
Project price	14,260,000

A share equity
Paid in equity (A shares)*
Paid in equity per 1 % (A shares)*

	3,896
	9 %
Q2 2021	2,125
	Q2 2021

20.11.2019 Last traded per 1 % (A shares)\* 44,625

Vessel(s) valuation (Charter free):	Source	Date	Value
Last valuation on vessel (*)	Purchase price	31.07.2019	12,000,000

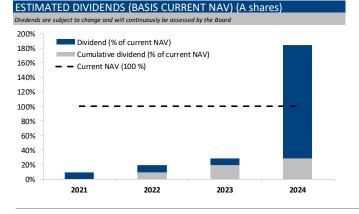
(\*) Given the recent illiquid market for secondhand vessels, evaluating the vessels current market value is difficult.

ESTIMATED NAV PER 31.12.2020			
		Base case	
Return on equity requirement p.a.	15 %	20 %	25 %
Free cash		420,764	
Other working capital		949,786	
Implied vessel(s) value	12,621,646	11,384,403	10,365,166
Total assets	13,992,196	12,754,953	11,735,717
Long-term debt		5,040,000	
Seller's credit		-	
Total liabilities	5,040,000	5,040,000	5,040,000
Current Net Asset Value (NAV) of total equi	8,952,196	7,714,953	6,695,717
Current NAV per 1 % of total equity	89,522	77,150	66,957
Current NAV per 1 % of A shares*	51,415	44,665	39,084
Est. IRR p.a. since establishment (A sh.)	21 %	10 %	1 %
Est. Nom. ret. since establishment (A sh.)	30 %	14 %	1 %

 $<sup>^{*}</sup>$ 1 % of the A-shares is equivalent of to 0.5 % of the total equity. The difference in pricing of A, B & C shares is due to different coupon rates

EST. RETURN SENSITIVIES (BASIS CURRENT NAV) (A sh.)				
Comment	Residual value	Date	IRR p.a.	Nominal return
High case (NB parity per IM)	25,500,000	31.07.2024	51 %	331 %
Future Base case	14,500,000	31.07.2024	20 %	85 %
Put option (end year 5)*	11,380,000	31.07.2024	11 %	39 %

<sup>\*</sup>The A-shareholders have the option to sell their shares to the B- and C-shareholders at par value at the end of the charter party. The implied vessel value for the put option to be at the money is USD 11.4m



Name of vessel(s)	Gral San Martin
Type of vessel(s)	PCTC (Pure Car Truck Carrier)
Year built	2009
Ship yard	Rijeka (Croatia)
Class	DNV GL
Flag	Cyprus
Deadweight	12,245
Lightweight	12,638
Capacity (units)	4,870
Decks (hoistable)	11 (2)

Project Managers	
Managing Owner / Lead Investor	Lorentzens Skibs AS
Corporate Manager	Marin Shipmanagement Ltd
Technical Manager	Marin Shipmanagement Ltd
Business Manager	Fearnley Business Management AS

Vessel(s) employment	
Charter party	Bareboat
Charterer	Maritima Maruba
Current charter rate per day (gross)	4,100
Charter party expiry (max date)	31.07.2024

CASH FLOW FORECAST (BASE CASE)		14.07.1905	15.07.1905
Year	2021E*	2022E	2023E
Operating income	1,494,173	1,439,596	1,399,150
Operating expenses	-	-	-
Dry dock / survey	-	-	-
Admin / start-up expenses	- 124,848	- 127,345	- 129,892
EBITDA	1,369,325	1,312,251	1,269,258
Change in other working capital	243,152	206,635	-
CapEx (purchase/sale)	-	-	-
Net financial expenses	- 246,456	- 226,086	- 195,426
Change in bank debt	- 576,000	- 576,000	- 576,000
Free cash flow to equity	790,021	716,800	497,832
Dividends to A shares	425,000	425,000	425,000
Dividends to B shares	-	-	-
Dividends to C shares	-	-	-
Est. Div. yield, A sh., basis paid-in equity	10 %	10 %	10 %
Est. Div. vield. A sh., basis current NAV	10 %	10 %	10 %

<sup>\*</sup> Remainder of year from date of analysis

<b>BALANCE SHEET FORE</b>	CAST (VALUE	ADJUSTED,	BASE CASE)	
Date	31.12.2020E	31.12.2021E	31.12.2022E	31.12.2023E
Free cash	420,764	785,786	1,077,586	1,150,418
Other working capital	949,786	706,633	500,000	500,000
Implied Vessel(s) value	11,384,403	12,253,872	13,123,341	13,992,810
Total assets	12,754,953	13,746,291	14,700,927	15,643,228
Long-term debt	5,040,000	4,464,000	3,888,000	3,312,000
Seller's credit	-	-	-	-
Value adjusted equity	7,714,953	9,282,291	10,812,927	12,331,228
Total equity and liabilities	12,754,953	13,746,291	14,700,927	15,643,228



# **Ross Magdeburg AS**

1,740 TEU Wenchong Container vessel trading in Leonhardt & Blumberg's C17-Pool

CI	7-1 001		
PROJECT & COMPANY INFORMA	TION		
Established			Jan-18
Currency			USD
Vessel(s) purchase price			4,700,000
Initial financing			
Long-term debt			2,400,000
Seller's credit			-
Equity			3,740,000
Project price			6,140,000
Equity			
Paid in equity			3,740,000
Paid in equity per 1 %			37,400
Accumulated dividends (since establishme	nt) per 1 %		2,045
Accumulated dividends in % of paid in equi	ty		5 %
Next estimated dividend per 1 %			
Last traded per 1 %		30.04.2018	55,000
Vessel(s) valuation (Charter free):	Source	Date	Value
Last valuation on vessel(s)	Clarksons	31.12.2020	5,500,000

ESTIMATED NAV PER 31.12.2020			
	High case	Base case	Low case
Vessel(s) value	6,500,000	5,500,000	4,500,000
Free cash		279,380	
Net working capital		187,877	
Total assets		5,967,257	
Long-term debt Seller's credit		1,800,000	
Total liabilities		1,800,000	
NAV	5,167,257	4,167,257	3,167,257
NAV per 1 %	51,673	41,673	31,673
Est. IRR p.a. since establishment	12 %	4 %	-5 %
Est. nominal return since establishment	38 %	12 %	-15 %

EST. RETURN SENSITIVIES (IRR P.A.) (BASIS NAV)				
Comment	Residual value	Date of sale 31.12.2021		
	vuiue	31.12.2021		
Future High Case	6,500,000	57 %		
Future Base case	5,500,000	33 %		
Future Low case	4,500,000	9 %		

scrip, raide	7.0.10 pc/ 2/0	charter party	charter expiry	ocyment	Dutte of analys
SD 5.5m	USD 42k	Pool	Pool	Container	31.12.2020

Project Broker	<b>Business Manage</b>
ndreas Thorvildsen	Martin Ranhoff
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(-)	

Secondhand trade Jakob Ismar Gulbrandsen (+47) 45 83 91 01

/FSSFL(S	S) INFORMATION

Name of vessel(s)	Hansa Magdeburg
Type of vessel(s)	Feeder Container Vessel
Year built	2003
Ship yard	Guangzgou Wenchong Shipyard, PR China
Class	DNV GL
Flag	Liberia
Deadweight	23,428
Lightweight	8,550
TEU capacity	1,740
Reffer capacity	300
Cranes	2 x Cranes SWL 40 tons

# **Project Managers**

Managing Owner / Lead Investor	Lorentzen Skibs AS
Commercial Manager	Leonhardt & Blumberg GmbH
Technical Manager	Leonhardt & Blumberg GmbH
Business Manager	Fearnley Business Management AS

#### Vessel(s) employment

Charter party	Pool
Pool Operator	Leonhardt & Blumberg's C17-Pool

CASH FLOW FORECAST	13.07.1905
Year	2021E
Operating income	3,486,929
Operating expenses	- 1,901,690
Dry dock / survey	-
Admin / start-up expenses	- 162,386
EBITDA	1,422,853
Change in net working capital	187,877
CapEx (purchase/sale)	5,500,000
Net financial expenses	- 37,962
Change in bank debt	- 1,800,000
Free cash flow to equity	5,272,768
Dividends	5,552,148
Est. free cash flow to equity (basis NAV)	127 %
Est. dividend yield (basis NAV)	133 %
Avg. TCE p.d. assump. (gross)	10,136
On-hire days assumption per vessel	344

Date	31.12.2020E	31.12.2021E
Free cash	279,380	=
Net working capital	187,877	-
Vessel(s) value	5,500,000	
Total assets	5,967,257	
Long-term debt Seller's credit	1,800,000	-
Value adjusted equity	4,167,257	
Total equity and liabilities	5,967,257	-
Est. future IRR p.a. (basis NAV)		33 %
Est. future nominal return (basis NAV)		33 %



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# **MARKET COMMENTARY**









# The Transaction Market

The Norwegian commercial real estate transaction volume (deals above NOK 50 million) for 2020 is counted at close to bNOK 111 as of late January 2020, up from bNOK 103 in 2019, with some new Q4 2020 deals being made public every day. As the uncertainty of the first five months in 2020 gave way to firmer indicators for GDP, interest rates, margins and other factors, the market moved with an impressive speed throughout the rest of the year. Prime office yield has been reduced from 3.75% to 3.3% during the year, while logistics, alternatives and residential land plots have all outperformed previous years in terms of value and volume.

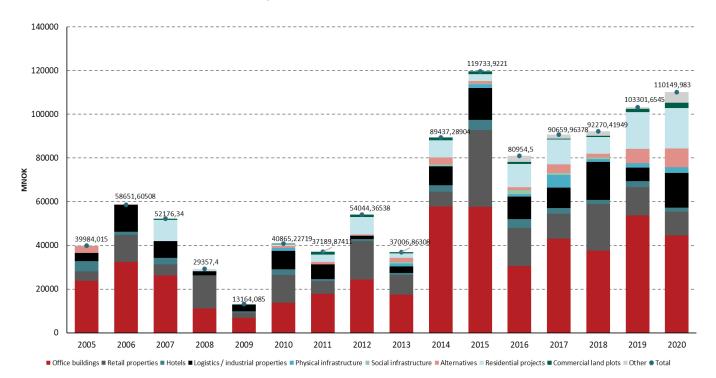
During the market turmoil caused by the Covid-19 pandemic, new forecasts were made setting expectations for a slow return to normality for the commercial real estate market. However, activity picked up in May, and June proved to be the second busiest month in 2020 – only behind December.

International investors continue their activity in the Norwegian market, both as sellers and purchasers of commercial real estate. Closed-ended funds and unlisted property companies are the largest buyers, while unlisted property companies are by far the largest sellers. Office and industrial/logistics properties were the most traded assets followed by residential land-plots.

Some examples of larger deals in 2020:

- Norwegian Property (NPRO) has purchased Telenor's HQ at Fornebu for approximately bNOK 5.45.
- NRK sold their HQ and land plot to Ferd Eiendom for around bNOK 4.8.
- Læringsverkstedet has sold their portfolio of kindergartens to SBB for around bNOK 4.25.
- Coop's logistical center at Jessheim, C-Log, was sold by Møller Eiendom/Stokke Industrier to NREP at a recordlow yield for logistics, totalling bNOK 3.1.
- Veidekke divested its real estate business to a consortium of NPRO, Fredensborg and Union Real Estate Fund III at approximately bNOK 2.9.
- Real estate developer Profier purchased Neptune Properties for bNOK 2.4.
- Telegrafen, a newly renovated office building in Oslo CBD, was sold by Malling Eiendom, Tristan Cap Partners and Vedal to a syndicate set up by Arctic Securities at bNOK 2.25.
- Sparebanken Vest sold their HQ in Bergen, Jonsvollskvartalet, to KLP Eiendom for bNOK 1.62.

#### Transaction volume 2005 – 2020 (Deals greater than MNOK 50)



Market Commentary by AKERSHUS EIENDOM







# The Oslo Office Market

#### Transaction market

While the 2019 Oslo office transaction volume closed at bNOK 22, the activity throughout 2020 has remained on the same level with a transaction volume currently standing at bNOK 23. Several high-profile office assets have been traded, and we experience an increased investor appetite for centrally located office properties with well-established counterparts on longer durations. The CBD area remain the most attractive for investors due to a lower downside in rent levels, few available properties and strong pricing of the best located assets. As the prime yield was reduced by 45 bps to 3.3%, office assets in other office areas continue to trade at the lowest yields.

# Oslo office rental market

The Oslo rental market had a notable year in 2020 with the lockdown in March forcing most non-essential workers to work from home. Rapid measures and economic support packages were offered by the government to secure businesses through the pandemic. Although office buildings have stood empty as companies sent non-essential staff to work from home, there has been a limited economic effect on office-lessees in Oslo.

Discussions about the possibility that companies will permanently shift a percentage of the workforce to work from home, have gained solid attention in the media, and thereby given some uncertainty to the volume of office space needed in the future. Our findings, based on a broad survey done in September 2020, suggests that the general market perception is more nuanced, and we have seen large lease signings take place after the initial lockdown and throughout the whole year.

Considering the increased uncertainty for many industries caused by the pandemic, the Oslo office rental market performed well with a full-year volume of 639 000 sq. of signed office space, spread across 771 contracts, compared to 771 000 sq. m across 871 contracts in 2019, according to Arealstatistikk.

Some notable new contracts signed during the year:

- Norgesgruppen has renewed its former 12-year old lease at Karenslyst Allé 12. The property has been upgraded to achieve BREEAM (Building Research Establishment Environment Assessment Method) in Use, minimum Very Good. Norgesgruppen leases a total of 15,900 sq. m.
- KPMG has renewed its existing lease for its Norwegian HQ at Sørkedalsveien 6.

- Schjødt has signed a new lease with Entra in Tordenskiolds gate 12. The property is currently empty and will be fully rehabilitated before move-in in Q3 2022.
- EY is relocating after 20 years in Bjørvika, and has signed a lease with Schage Eiendom at Stortorvet 7. They will start their lease in 2023.
- IWG Spaces is the second tenant at Stortorvet 7, and will lease a flexible co-working space, which will partly be available to EY.
- Knowit has signed a 7-year lease with Entra and are moving back to Universitetsgata 7-9 as they had to relocate due to a major re-development project on the property. Knowit will move in when the new building stands ready in Q1 2022.
- Sentrum Politistasjon (City Centre Police Station) has signed for 10,000 sq. m. at Hammersborggata 12. The building will be rehabilitated with expected move-in January 1, 2022.

#### Vacancy

The Oslo office vacancy rose 130 bps last year, from 5% to 6.3% which translates to approximately 501,000 sq. m of vacant space. This increase is primarily caused by the fact that 150,000 sq. m of new office space was completed during 2020. Currently standing at 4.1%, CBD also saw a rise in vacancy, albeit lower than the city average. This increase is mainly due to an increase in the vacancy for the Kvadraturen and Solli plass areas. Due to continued supply of new space, the average city vacancy is expected to increase in 2021 before stabilizing in 2022.







#### The Oslo Office Market

#### Rent levels

The cost for prime office space has slightly decreased and now stand at NOK 4,750 per sq. m per year, down 4% since Q4 2019. The city centre, and especially Vika, Tjuvholmen/Aker Brygge experienced a marginally lower demand causing a modest reduction in prime rent. Top floors in the very best assets can see rents between NOK 5,500 – 6,000 per sq. m.

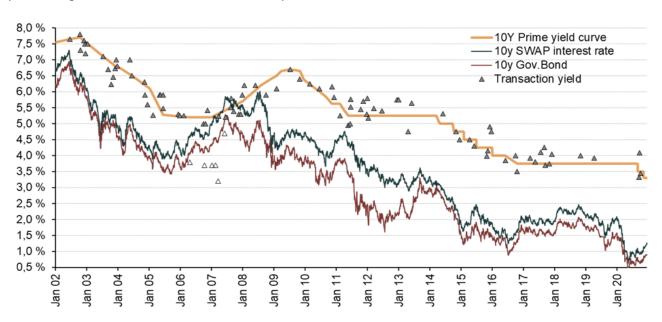
Overall, demand for office space in CBD persisted in the second half of the year and rent levels have remained stable. A critical factor is the low volume of new space added in the city centre. The VIA project in the prime CBD area of Vika will add some 44 000 sq. m in 2021 and is almost fully let — nine months before move-in. Good quality office space in the prime area is now in the range NOK 3,550 to 4,750 per sq. m per year.

The western corridor, with Skøyen and Lysaker as the focal points, has not seen any movement in market rent levels. Rent levels in the eastern fringe areas have also been sturdy throughout 2020, although several completed projects have significantly increased supply of available space. This can be explained by an improvement in connectivity with public transport, and the fact that the increasing price difference between the eastern fringe areas and CBD now attracts more private companies away from the city centre than before.

Flexible Office Space Operators experienced a severe decrease in demand, as social distancing restrictions were put in place. While signing approximately 30,000 sq. m and 22,000 sq. m of new space in Oslo in 2018 and 2019 respectively, they signed only 9,000 sq. m in 2020. The operators' hunger for more space seem to persist; however, with the pandemic still looming we expect fewer signings in 2021, and note that the rate of growth might have peaked.

# Interest Rates and Prime Transaction Yields 2002-2020

The curve indicates the 10-year government bond rate and the 10-year SWAP rate. The triangles represent time and sales yield for large Oslo office transactions since January 2002.



Market Commentary by AKERSHUS EIENDOM







# **The Greater Oslo Logistics Market**

The prime rent for logistics space remained flat at NOK 1,200 per sq. m. throughout 2020. Newbuilds with special investments fetch higher rents but are highly case dependant. Reletting rent levels for secondary locations are still in the interval NOK 800 - 1,000 per sq. m for modern premises in good condition.

Per January 2021, the nationwide 2020 transaction volume for logistics is significantly up from 2019 and stands at bNOK 12.6, driven by closed-ended funds searching for long leases and investors positioning themselves for last-mile logistics networks by acquiring centrally located assets close to Oslo on medium-length durations. Norway's largest logistics deal ever recorded took place in Q3 when NREP acquired Coop's logistics centre at Jessheim, C-Log, for an estimated bNOK 3.1.

Prime yield for a 10Y investment grade property is now at about 4.25%. Substantially longer leases can achieve lower yields. This estimate is relevant for properties located from Berger to Vinterbro.

#### Retail Market

#### Oslo high-street market

The Oslo high-street market have had a challenging year after the pandemic hit. As workers were forced to work from home, high-street retail in the city centre has been severely affected by halted foot traffic.

However, the effects of the pandemic varied greatly among the different segments of the retail industry. As sport outlets have noted record sales, a substantial share of the food and beverage sector have been forced to temporarily close their doors as a ban on alcohol sale and social distancing measures were put in place. For some restaurants, government support and rental exemptions have not been enough to make it through the lockdown and consequently been forced close permanently.

While historic vacancy for high-street retail space in Oslo CBD has been practically zero, aside from structural vacancy due to relocations and refurbishments, lessees now sit on the fence awaiting the longer-term consequences of the pandemic before signing new leases or expansions. In the prime locations, such as Promenaden Fashion District next to Karl Johan, several leases have been signed by luxury store tenants at prepandemic rent levels, though secondary areas have struggled to achieve the same rent levels as before. A new up-and-coming area is Bjørvika, which have seen retail rental growth from 4 – 6,000 NOK /sq. m per year to 8 – 10,000 NOK sq. m per year in the Munch Brygge block.

Notable transactions at or close to Karl Johans gate are

Telegrafen acquired by a syndicate set up by Arctic Securities for bNOK 2.25, and Karl Johans gate 12 sold to

an equity fund by Malling. The prime yield for high-street assets trends flat at 3.75%.

#### Big-Box retail

The 2020 Big-Box transaction volume is per January 2021 at bNOK 3.8. This is down from the recorded bNOK 7.1 in 2019 and bNOK 6.1 in 2018. The most notable transaction is a nationwide portfolio of ICA-assets acquired by Union Real Estate Fund II from ICA Fastigheter for bNOK 2.1. The prime yield is still at 5% for investment grade assets.

# The Residential Property Market

The Norwegian residential prices are up 8.7% y-o-y (December 19 - December 20) nationally. The growth is, as in 2019, led by the Oslo market where nominal prices increased by 12% y-o-y. Per the start of 2021 we have seen three and a half year with moderate to strong price development since the previous peak in March 2017. The number of completed transactions recorded yet another all-time high, up 6.7% from the previous record set in 2019.

In 2021, a combination of the current zero-interest rate environment and an expected mild effect of the pandemic on economic activity will put further pressure on demand for residential properties in Norway, leading to increasing prices according to Eiendom Norge CEO, Henning Lauridsen. Eiendom Norge predicts a growth of 9,5% in Oslo, followed by 6% in Bergen and 5% in Trondheim. The latest forecast from Norges Bank suggests a raise in the policy rate in mid-2022, allowing for an extension of the current market sentiment.

# The market for new homes

The average price for new dwellings in Norway increased by 2% from NOK 56,900 to NOK 58,100 per sq. m (BRA-s) in 2020. The price is highest in the eastern Norway region with NOK 65,400 and lowest in the south of Norway with NOK 47,700 per sq. m (BRA-s). According to ECON — Nye Boliger 9,985 new dwellings started construction during 2020. This corresponds to a decline of 29.5% compared to 2019.

# **Regional Markets**

#### Bergen

The Bergen transaction market saw lower volume this year compared to 2019, currently standing at bNOK 3.65. While the volume was lower, prime yield remained at 4.0%, after falling 50 bps in 2019. In the leasing market, demand for centrally located premises have been stable keeping the rent level for high quality office space steady at NOK 3,000 per sq. m, similar to last year. Vacancy has increased slightly, moving from 7.6% to 7.8%.

Market Commentary by AKERSHUS EIENDOM







#### Stavanger

According to the last market sentiment survey ("Konjunkturbarometeret") by Sparebank1 SR-Bank, there is a nuanced sentiment in Rogaland. While businesses are expecting lower activity in the first couple of months in 2021, they also expect overall growth throughout the next twelve months. Businesses operating in the oil and gas sector are the most optimistic, expecting higher turnover and more profitability from today's level.

Office vacancy was at 10.9 % in 2H, down from 11.3% at the beginning of the year. Forus still has the highest vacancy in the region with a vacancy of 14.4 %. Older office buildings usually lose competition for tenants in favour of newer buildings. The vacancy in the CBD is currently at 10.9 %.

Rent levels in the region have remained stable throughout the pandemic and are in line with previous years. A positive outlook for the oil and gas industry, and increased investment levels, might increase demand for office space and put upward pressure on rents. High quality office space in Stavanger CBD is being let at NOK 2,700 sq. m, while fringe assets are seeing considerably lower rents.

Prime yield fell 25 bps to 4.25% and transaction volume totalled bNOK 3.7, significantly lower than the last two years.

## Trondheim

While office vacancy in Trondheim has increased by 200 bps since early 2018, it is down 40 bps since the beginning of 2020. Only 12,400 sq. m of new space will be added in 2021, possibly pushing vacancy levels further down.

Rent levels are, however, unchanged during the year with prime rent still at NOK 2,300 per sq. m, while prime rents in fringe areas varies between NOK 1,700 - 1,900 per sq. m. The positive development in the city centre continues, and the area from the University to the harbour sees lower vacancy levels reinforced with a lower supply of new space added. Focus on technology, innovation and efficient public transportation (mainly bus) are important factors contributing to this.

With interest rates at record-low, Trondheim's transaction market followed the same pattern as the other cities with a compression in prime office yields, falling from 4.75% to 4.25%. The largest transaction was a MNOK 950 deal for Tungasletta Næringspark, an industrial/commercial site with development potential located east of the city centre.

# The 2021 outlook

Based on forecasts published by Statistics Norway, the current year will lead to economic growth that will bring the economy back to 2019-levels. As for the office market, forecasted growth in employment is important, and is set to rise 0.7% and 1.5% for 2021 and 2022, respectively. As such, there are reasons to believe the current year will only see minor changes in demand during the current year and a gradual improvement from Q4 2021.

With a new social lockdown put into action at the start of the new year, uncertainty remains high. We forecast insignificant changes in rent levels and an increase close to 1 percentage point for office vacancy in Oslo.

# Container



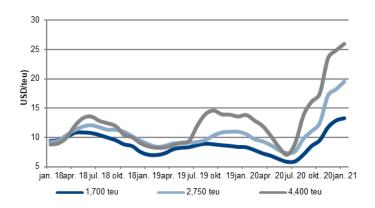
#### 2020 in review

On the face of it, 2020 looked to be another challenging year with demand projections around 1-3% stacked against fleet growth of 3-4%. Then Covid-19 hit. Initially, demand predictions were coming down with many turning positive volume growth expectations into dire negatives.

However, things rapidly turned out far better than the newfound demand concerns suggested as fewer and stronger liner alliances reacted quickly to the drop in demand with capacity management, or blank sailings. From the SCFI low in April of 818, this contributed to pushing box rates higher, something that was further aided by logistical challenges at ports.

As the pandemic moved to the western world, it led to widespread lockdowns, which in turn meant closed doors for restaurants and other service providers. This caused a major shift in consumer spending, shifting from services to products, something that was further magnified by widespread stimuli packages which increased disposable income for many families. The container market was now facing a scenario with increased product spending, lower effective supply (inefficiencies and below scheduled deliveries) and pentup inventory demand.

#### Feeders/ Pana: 6-12 month time charters



SCFI / CCFI 2019 - 2021 YTD 3 000 2 500 2 000 1.500 1 000 500 0 Jan-19 May-19 Sep-19 Jan-20 May-20 Sep-20 Jan-21 Asia-EU (\$/TEU) Asia-Med (\$/TEU)

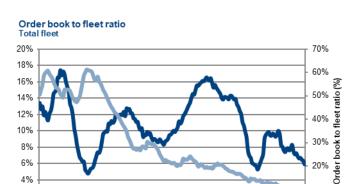


MV Pinara - Owned by Atlantic Pinara AS

Initially it was box rates seeing the big shift in rates, but the charter market followed suit in the summer. For the charter market, it was firstly the larger vessels (+3k teu) seeing the biggest gains as liners scrambled to secure the maximum teu's to meet consumer end demand. Over time, the tonnage surplus in the feeder segment was taken out and we have seen rates on essentially all vessels sizes double or more since the summer. Similarly, spot box rates are now 250% higher than they were in April whilst contract rates are c. 135% higher.

# Container





# Global container volumes y/y change (%)

jul. 07

jan. 10

y/y fleet growth

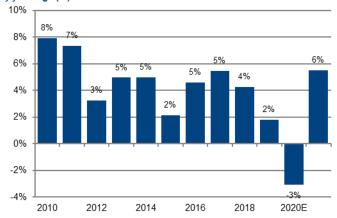
jul. 12

jan. 15

jul. 17

2%

0% ↓ jan. 05





MV AS Pamira - Owned by Njord Container AS

#### Outlook

10%

jan. 20

OB/ fleet ratio

Newbuild orders remained few and far between throughout November 2020 before there was a small spike in orders in December which took the orderbook to c. 10% of the fleet. With c. 1-1.5% of the fleet scrapped each year, we are likely facing c. 2% net fleet growth on average for 2021-2023. Naturally, there is still room for 2023 orders, but 2021 and 2022 are now pretty much set and the latest ULCV orders placed in January 2021 are scheduled for mid/late-2023 deliveries.

On demand expectations, most estimates point to c. 6% growth in box volumes, though the pace of the vaccine rollout and subsequent reopening of service providers will have an impact here. Another factor is how our spending habits have changed because of the pandemic. Certainly, there will be rebalancing in terms of services vs products once the world reopens, but overall the world has likely become more accustomed to ecommerce and to some degree changed our buying habits.

Current box rates are unlikely to stay at elevated levels throughout 2021 as it is squeezing margins heavily across the value chain. That said, the overall supply/demand balance looks solid for the coming years which bodes well for liners and tonnage providers alike.

# **Peder Nicolai Jarlsby**

Shipping Analyst, Fearnley Securities

# **Dry Cargo**



#### 2020 Review

During one of the first days of 2020, we saw a quote from a steel trader in China who said there could be some shutdowns of steel production in the Wuhan region due to an unnamed virus. It was unusual news, and therefore hard to make much of it. After all, minor shutdowns of steel production on a regional basis in China have been frequent the last years due to environmental considerations, without this having had any material impact on the dry bulk markets.

In hindsight, this proved to be an early warning of a global catastrophe, as China and subsequently the rest of the world imposed previously unthinkable lockdown measures to prevent the spread of the new virus. Financial markets panicked, economic data plunged to depths obscuring all other movements going back over 100 years, and unemployment rates soared to heights dwarfing the levels seen during the worst of the financial crisis.

The Capesize market fell to rock bottom levels in late January and stayed there until early April, whereas the Panamax and Supramax segments fared relatively better during this period, averaging around 7.000 USD p/d primarily helped by grains. Notwithstanding the relative outperformance of the mid-sized segments, the outlook for the future remained highly uncertain amongst economists and analysts.



MV Voge Emma – Owned by Njord Handy AS

We were among those taking a more optimistic view, for several reasons.

- It became clear during March that China would start ramping up activity in April
- There were significant stimulus measures in the pipeline even before heading into 2020, with these being added to massively because of the shutdowns.

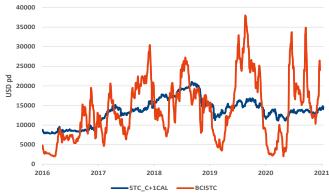
- Historically, the steepest economic downturns have been followed by the steepest economic upturns.
- The COVID recession was and still is centred on the service sector. A divergence between the services and manufacturing sectors could therefor be expected.



MV Voge Julie - Owned by Njord Julie AS

Notwithstanding our positive views, in April we were still relatively cautions in our expectations for the second half of the year as the global economy had taken such a nosedive. We expected a 2016 like recovery trajectory, i.e., steadily rising rates, although with higher earnings averages than then.

The middle of May Marked the bottom , after which the Supramax and Panamax markets swiftly rose to around breakeven levels, whereas the capsize market had by all measures its quickest market rise in history. One June the 1st, the Baltic Capesize index stood at 3.648 USD p/d, and on July the 6th it stood at 33.760 USD p/d. The second half of the year saw Capesize average 19.000 USD p/d, Kamsarmaxes 12.500 USD p/d, and Supramaxes 10.300 USD p/d, respectively.

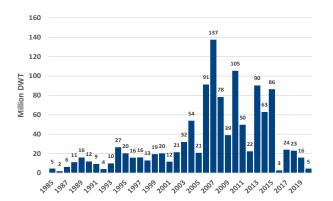


FFAs With Muted Reaction to Spot the Last Two Years

# **Dry Cargo**



During the uncertain and tumultuous months between February and May, the outlook for asset values was strongly debated as well. Many potential buyers stayed on the side-lines for perhaps a bit too long, in anticipation of values falling to the levels of late 2015/early 2016. The abovementioned swiftness of the market upturn was one factor that made sure this did not happen.



Total Order Placements per Year, Million DWT

Additionally, the SnP market situation was very different in Q2 2020 than in Q1 2016. For one, balance sheets amongst owners were significantly less leveraged due to post-2016 restructurings and next to no forward commitments towards newbuilding orders. There was as a result significantly fewer sellers in the market than back then, which our SnP team believed would act as a floor on asset values. In hindsight, the floor proved to be around the bottoms of 2012, which although is quite a bit above early 2016 levels, are still low compared to historical averages.

Notwithstanding the established floor, second-hand values did not rise during the second half of the year despite markets recovering, assentiment remained subdued, reflected by muted reactions in the FFA markets to the upturn in spot, especially for Capes. We have gotten used to muted reactions in the FFA markets the last couple of years, which we believe reflect generally less capital in the Dry Bulk markets. Banks and Private Equity funds have continuously reduced their exposure to the segment the last years, which is reflected also in share prices and the Newbuilding markets.

With regards to Newbuilding markets, the continued depression there did not help second-hand values either, with prices continuously under pressure from the historically low ordering activity.

In 2020, we registered a mere 5 million deadweight placed for order, which is comparable to 2016 levels (and before that the early 1990s). Another comparison is that during 2013 and 2014 there was 1961 vessels placed for order, whereas between 2015-2020 we registered 1744 vessel orders (1062 of these were Tier IIs "placed" in 2015). Apart from 2015 and 2016, the Baltic Dry Index averaged higher than 2013/14 every year (except last year which was just slightly lower than 2013). As ordering activity has remained low for several years, the orderbook to existing fleet ratio dropped to slightly over 5% (in terms of number of ships) – the lowest for around 20 years.

The averages for each segment in 2020 ended at 13.070 USD p/d for Capes, 9.923 USD p/d for Kamsarmaxes, and 8.189 USD p/d for Supramaxes. Total supply growth ended at 4.9%, and demand growth ended at around -2.5%. The VLOC fleet grew by 1%, the Capesize and Newcastlemax fleet by 4.9%, the Panamax and Kamsarmax fleet by 5%, and the Supramax and Ultramax fleet by 4.7%.

On the demand side, coal fared the worst as discharges ended -10.5% lower than 2019 levels. Minor bulk commodities were also hit hard by the COVID lockdowns, falling by -6.3% compared to 2019. Grains was the best performing commodity group, rising by just under 7.0% driven by strong Soybean demand from China. Iron Ore trades also fared better than in 2019, growing by 1.8% - driven solely by China as the rest of the world's demand contracted.



Fleet Growth & Forward Estimate (Total Fleet)

# **Dry Cargo**





We were and still is optimistic about the market outlook for 2021. Above we mentioned four key factors that made us optimistic about the future during the worst of the COVID lockdown situation. With all these factors confirmed we have moved out of the first phase of the recovery and will in our opinion during the first half of 2021 move into a confirmation phase of the bull market/economic up cycle. We see the following factors supporting the market through this year:

- Government stimulus, high private sector credit growth, lower interest rates and lower energy prices (through most of 2019 and 2020) usually supports the macroeconomic cycle for up to two years. This will primarily support coal and minor bulk commodity demand.
- Steel production is returning in the world ex-China, with most Manufacturing PMI readings in the high 50s or 60s.
- Forecasted growth in global grains trades of around 2.5% by the International Grains Council.
- Fleet growth to fall from 4.9% last year to around 3.0% this year.

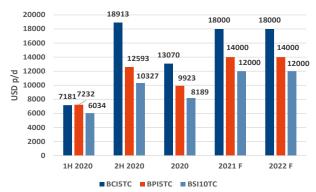


MV Lista - Owned by Nippon Supra AS

There is understandably a lot of focus on the supply side of the market in respect of what now seems to be a consensus view of a strong 2021 for Dry Bulk. However, as the above factors lay out, the demand side of the market will be the main driver for higher earnings this year in our view. Next year, unless ordering activity picks up, extremely low supply will probably result in even higher rates than this year.

It is still a bit early for us to be definite in our views for 2022 as our leading indicators are not yet covering the whole year which therefore raise uncertainty with regards to the second half of the year. However, if in the worst case we see our indicators start moving downwards now we can make a direct comparison to 2018, when demand growth was falling throughout the year, but earnings still averaged higher than 2017 as deliveries was so low. If we see that growth during this up-cycle is likely to hold through 2022 we could see significantly higher earnings next year.

So, in any case, we believe it will be very hard to be bearish on 2022 relative to 2021. Our forecasts for this year and the next which we made in Q2 last year are displayed on the chart below. We will wait until Q2 before revising the 2022 forecasts, and perhaps 2021 which given the good start to the year means we might see higher earnings than forecasted.



2020 Averages and 2021/22 Forecasts (Made in Q2 2020)

#### **Bernhard Baardson**

Advisor, Dry Bulk Markets
Fearnresearch

# Tanker



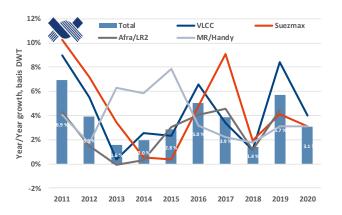
# 2020 in review

2020 was forecast to be a very firm year for the tanker market, building on the strength from the end of 2019. It turned out to be an eventful year with several unexpected turns, but all-in-all the development was like so many other aspects of life highly affected by Covid-19. While starting off on a very strong note, the impact of Covid-19 on both the oil and tanker markets meant a gradual softening through the year due to unprecedented oil production cuts.

For a while it seemed like Fearnresearch' rate forecast would hold true, albeit for all the wrong reasons, but in the end came in lower due to the soft second half. A soft start is expected for this year before sentiment should turn around in the second half on returning oil production.

VLCC earnings adjusted for age, consumption and fuel type averaged \$52,900/day in 2020, up 36% from \$39,000/day in 2019. This was \$7,100/day lower than forecast for the year due to the soft 2H'20. Suezmax and Aframax earnings averaged \$31,200/day and \$23,400/day, up 2%% and down 7.1% respectively from 2019. LR2s and LR1s earned an average \$25,600/day and \$20,700/day. MRs earned an average \$19,100/day basis Atlantic roundvoyage with a peak of \$87,500/day and a low of just \$3,400/day, whilst average 1-year time charter rates for this segment were \$15,000/day.

Overall, dwt adjusted tanker earnings ended at \$36,700/day, an underperformance of 15.6% to Fearnresearch' forecast after the soft second half of the year. The actual versus forecast deviation for overall dwt adjusted tanker earnings in 2019 was 3.0%.



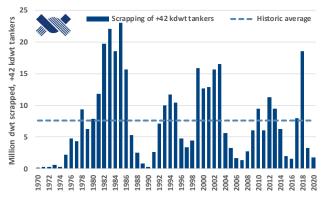
Net fleet growth for the key tanker segments

The total crude oil and product tanker fleet above 25,000 dwt grew a net 3.1% in 2020, with the crude tanker fleet expanding 3.3% and the product tanker fleet growing 2.5%. This was down from 5.7% growth in 2019 on fewer deliveries and high slippage at the end of the year, and despite low scrapping.



MV Atlantica Bridge - Owned by Atlantic Bridge AS

Beyond the marginal Panamax fleet which grew by 7.8% the highest fleet growth was for VLCCs at 4.0%. The Suezmax fleet was 3.1% up y/y similar as MR/Handy, followed by the LR2 fleet which grew by 2.3%. Aframaxes and LR1s saw the lowest fleet growth at 1.0% and 0.5%, respectively. The Aframax/LR2 segments combined, as they are highly correlated, grew by 1.4%. This means all segments bar Panamax grew by less than the long-term average of 4.3%. All told 156 ships with a total dwt of 20.5 million were delivered by the yard industry through the year, down from 38.6 million dwt in 2019. Demolition of old ships slowed further to 1.8 million dwt from 3.3 million dwt in 2019 and a historically high 19.1 million in 2018.



Scrapping of +42k dwt tankers, 1980-2020

# Tanker



Given weaker earnings expectations for this year, especially in the first half, higher bunker costs, and higher scrap prices there could be a pick-up in scrapping from the last two years.

Entering 2020 the tanker market sentiment was firm following the sanctioning of 26 Cosco VLCCs in late 2019 and strong oil demand and production growth. Oil prices also rose due to turmoil in the Middle East and unrest in Libya. In March, however, the tanker market was again set ablaze when Saudi Arabia and Russia could not agree on further oil supply cuts, and rather ended in a (short-lived) supply war. Along with an extraordinary global oil demand drop to around 75 mbpd in April, this led oil prices to plummet, even reaching negative territory, with the forward curve sent into steep contango. As onshore inventories quickly filled, floating storage was necessary. A fundamentally tight tanker market responded with soaring TC rates and spot rates hitting near all-time highs. In April average VLCC spot rates for the month were a staggering \$189,000/day, with 6- and 12-month TC rates north of \$100k/day and \$80k/day, respectively.

Eventually, the OPEC agreed with Russia and various other producers about an astounding oil production cut of nearly 10 mbpd to balance the market. Furthermore, Saudi Arabia, Kuwait and the UAE cut an additional 1.18 mbpd in June. This inevitably affected tanker volumes, and although the cuts tapered through the year, MEG volumes were steady at low levels with VLCC rates reaching a low of \$7,800/day on average in November.

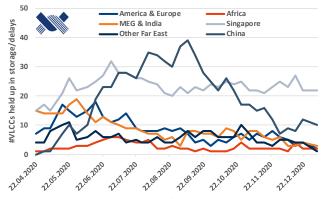
While tonne-mile development data are not yet available for the full year, we have good indication for demand development through our VLCC fixture data. In 2H'20 MEG VLCC loadings were 23% lower than the first half. The Atlantic initially fared better than the Middle East, but ultimately low oil prices led to shut-ins in the Americas, the Norwegian government pledged to cut 300 kbpd and West African production declined as part of the OPEC+ agreement. All told, second half Atlantic VLCC loadings were down almost 22% vs. the first half. For the year VLCC loadings from all main loading areas were down -7.8% y/y. Here, there was a bigger difference between the MEG and Atlantic, with the former down -12.1% vs. the latter only -0.9%. The Atlantic outperformance was driven by record U.S. and North Sea loadings early in the year, and almost equally strong loadings in December. 2020 USG VLCC loadings were up 12.3% y/y, and North Sea loadings were up 68.4% following the commencement of the Johan Sverdrup field at the end of 2019.



MV Atlantica Bridge – Owned by Atlantic Bridge AS

For product tankers, rates were surprisingly strong considering that global refinery runs were estimated down 9.6% vs. 2019, and products exports were substantially lower y/y from large exports areas such as Saudi Arabia (-28%), ARA (-18%), the US (-14%), South Korea (-9%) and China (-8%). Floating storage partly helped buoy rates also for product tankers, but this is again testament to strong correlation between the crude and product tanker segments.

Another factor affecting fleet growth last year was floating storage. At most we counted 91 VLCCs and 85 Suezmaxes tied up in floating storage or delays. We count both as some overreport vessels tied up in congestion and delays as floating storage too (and both factor into short-term effective fleet availability), but do not count FSOs or the NITC fleet. For a while there was high congestion and delays off China as a Chinese buying spree when oil prices were low in the spring led to capacity constraints in import ports. When the oil market started to rebalance and onshore storage drew, freeing up cheaper storage space, the count of floating storage vessels gradually declined from late June. At year-end number of tied up vessels was back below where we started tracking in April, suggesting most extra fleet growth effect had been taken out.



VLCCs tied up in storage/delays, geographically

Tanker







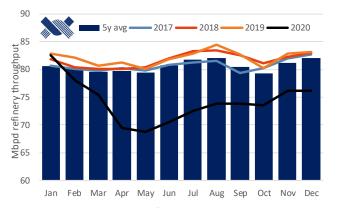


# 2021/22 Outlook

Fearnresearch expects a slow start to 2021 given Saudi Arabia's voluntary 1mbpd oil production cut in February and March. There are some mitigating factors in that this is against January production which for OPEC+ was up 0.5 mbpd vs. end-2020. There will also be 75 kbpd higher supply from Russia and Kazakhstan in the same months, and up to 0.3 mbpd added from Norway. Combined with relatively high delivery pace in the first few months of the year this likely means soft rate development through at least the first quarter, with some downside risk to our forecast here.

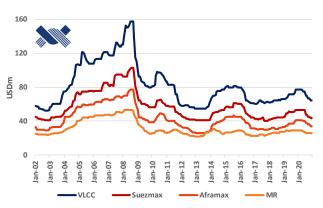
As the year progresses the development is likely to be more positive. The IEA forecasts 5.5 mbpd oil demand growth, which compared to last year's OECD inventory build of just above 0.3 mbpd suggests much higher oil production even though inventories need to be drawn. Relatively softer demand forecasts for 1H'21 means it could take until the summer before inventories are back to the 5-year average, but after that one can expect the oil production taps of OPEC+ to be opened. An oil production delta of around 5 mbpd is likely to have a clear positive impact on tanker market sentiment and earnings toward year-end.

For product tankers volumes are also expected to improve as the year progresses. Refinery margins have risen recently, despite the recovery in crude oil prices. This suggests higher oil products demand globally, which if continued should give higher refinery output (IEA estimates 4.5 mbpd higher runs this year), meaning more oil products to be shipped. There may also be some positive development for sailing distances, due to increasing refinery capacity in the Far East replacing some capacity in the West. However, due to the intra-segment correlation, it is likely that a sustainable product tanker rates recovery will lag crude tankers.



Global refinery throughput

At the beginning of the year ship values soared to heights not seen since 2015. However, like in 2015, values were still cheap relative to earnings. Again, newbuild prices held things back, as low order intake from other shipping segments left pressure on prices. As rates came off over the summer and autumn, values followed, with Suezmaxes the most (-18%) and LR1s the least (-6.5%). Recently, values and TC rates have reverted to normal levels per historical relation, and as newbuilding prices seem to find a floor on more orders recently, there should be limited downside to second-hand values from here. Fearnresearch rather expects there may be upside in the second half of the year when earnings improve.



Asset value, 5-year-old vessel

#### Jonathan Staubo

Advisor - Oil Tankers, Fearnresearch

# Offshore Supply











#### 2020 in review

The start of 2020 seemed to warrant a better year for the OSV industry than what we had seen in many years. Vessel transactions were taking place, albeit at low levels, but nevertheless there was some real appetite at the start of the year. Furthermore, vessel utilization was up in almost every segment and it seemed to be the year that the shipowners could see some healthy utilization drive average day rates. Unfortunately, the turn of events at the end of the first quarter had a shattering negative impact on our industry. Darkest of all were perhaps the second quarter, where an oil price war, CAPEX cuts, and early termination of vessels on long-term contracts were among the chief developments. The negative spiral continued into the coming months in the second half of the year, with vessel rates reported decreasing in near-all regions and segments.

In the North Sea basin, we saw dayrates hit OPEX-levels already early in the second quarter, a time when the region is usually ramping up for the summer activity hike. During the spring and summer months, the day rates were more or less under OPEX without much optimism on the horizon. Even though the rates picked up during August and September to more favorable levels for the shipowners, this was unfortunately not long lasting. And later, as we moved into the winter months, things took a turn for the worse with new lows recorded when vessel dayrates crept below the previously established OPEX rate-floor. During the month of November, even large AHTS were fixed below GBP 6,000 per day, while large PSVs were fixed on as low as GBP 2,800. Term rates in the region were also heavily impacted, even during the summer months, and reverted back to levels closer to what we saw in 2015 and -16.

Unfortunately, there was even less remedy to be had for the shipowners in the South East Asia. Demand for OSVs in the region was severely hit this year and we recorded utilization numbers in the 20s. The dire combination of oil companies pulling back, postponing and being restricted to execute their planned programs, saw vessels laid-up en masse last year. Furthermore, the shipowners' costs are rising due to COVID-19 measures during crew transfer, which put even further pressure on already horribly slim margins.

It was not all doom and gloom for supply vessels this year though as several key regions maintained remarkably healthy activity levels. Charterers in Australia, Brazil, and the Middle East all awarded long-term contracts, some of which were up to five years firm. And the term market in the North Sea, at least for the PSVs, displayed firm belief in future vessel demand.

Despite the challenging situation occurred during last year, the green energy transition showed significant resilience. Milestones were numerous, with new record deals awarded to contractors, and targets previously set by governments were put to shame as new ones were announced. Mature markets in Europe continued to show dominance, but more players than ever are taking a leap to participate globally.



MV Dina Scout-Owned by Ocean Scout AS

Headlines were made in Europe, where Norway initiated their plan with the opening of two new large-scale areas for offshore wind development in June with capacity of 4.5GW. Several government announcements were also made in the UK, US, Australia, and Japan.

Newbuilding activity was particularly strong in the third quarter for wind turbine installation vessels. Quite interesting to note was Scorpio Bulkers shocking the market with their unexpected entry towards offshore wind. A large quantity of orders continued into the fourth quarter related to other vessel segments with advanced fuel technology and some possessing autonomous capabilities.

# Offshore Supply





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Thus, the demand for complex engineering solutions is still very much present, and as the world is ramping up the construction of offshore wind farms, so are the subsea contractors' attention shifting. For Tier-1 contractors, the word "green" has never been more important than in 2020 where the absence of conventional subsea awards was all too real. Subsea 7, TechnipFMC, and Saipem all secured major contracts related to green offshore projects, adding billions to their backlogs throughout the year. The year was not completely void of subsea development awards though, with Latin America and the North Sea taking the lead as regional hot spots in the immediate future.

The sale and purchase market saw a rollercoaster ride like no other last year. From shipowners upping their asking prices for their vessels at the beginning of the year to buyers running scared during the summer. As lockdown eased over the world in the summer, a flurry of transactions took place, albeit at a much lower price levels than what owners had anticipated at the beginning of the year. Nevertheless, owners with healthy balance sheets can cherry pick well maintained assets for a fraction of their newbuild cost. This has been the underlying tone this year, owners and investors are there to buy the assets, but they require heavy cash yields. With the current charter market, investors can easily turn extremely cheap assets into cash machines, as prices are at such low levels that almost any charter rate above OPEX will allow a double-digit cash yield for investors. This situation can quickly change as owners are also looking at high-end tonnage for conversion into the renewables market.



MV Rem Aquarius – Owned by Rem Offshore II AS Large PSV converted to a seismic node handling vessel. On a 3-year TC to a govt. backed counterpart

Thus, we expect several high-end vessels to be converted or retrofitted for other purposes which would further reduce available high-end vessels in the oil and gas market. For the smaller asset classes, the story remains one of misery and vessel recycling is the only medicine for the time being. As the oil price shock earlier this year startled E&P companies, the long-term outlook for the already supply-bombarded segments turned ever so slightly nastier. This year saw a new record of young vessels recycled, and this painful cure is something owners will have to endure for some time before it gets noticeably better.

With more engagement than ever directed at green energy we expect the coming year to be full of surprises in the renewables market. Activity is not showing any signs of slowing down and will set the foundation for many years to come. For the rest of the OSV segments however, recovery is a slow grind at present, and 2020 did the shipowners few favors.

# Jesper Skjong, Analyst, Fearnley Offshore Supply

# **PCTC**



The PCTC market has been challenging for the last years, mainly due to a fleet capacity which has been a couple of sizes too large for demand.

This, however, has been nothing in comparison to the major blow this market received from Covid-19. Light vehicle sales ground to halt very quickly, and by April/May most of the global auto industry went into lockdown.

During the second quarter we saw a significant number of PCTCs entering lay-up and a huge share of the fleet was outside normal operations. By the end of April/beginning of May, we estimate the more than 40% of the fleet was outside normal operations.

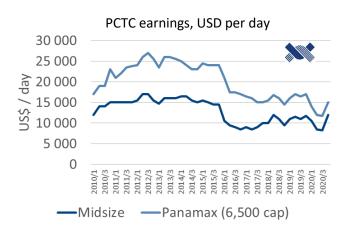
Demand remained weak for light vehicles, but also for agricultural, mining, and construction machinery. However, we observed improvements in auto sales towards the end of the year, and although 2020 sales are significantly down from 2019, the drop looks to be far less than feared.

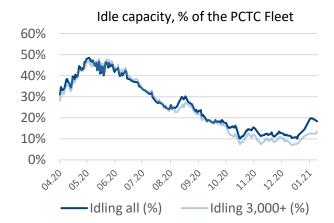
As the chart displaying idle PCTC capacity below shows, the share of vessels outside normal operation declined steadily into the third quarter and rates rose.

During the «crisis summer», several owners decided to let go and recirculate many vessels. 23 vessels were removed, resulting in a 1,3% contraction in fleet capacity. We believe this supply side effect was as important as the upturn in demand in the autumn to cause a rebound in earnings.

The pandemic continues to weigh heavily on the demand side but with a current order book counting a mere 16 vessels (13 in 2021) combined with a significant demolition potential, we believe the supply side of the equation looks very promising. With a normalization of the demand side as the pandemic fades, we believe the ground is set for a return to healthy market conditions in the PCTC market.

# **Sverre Bjørn Svenning** *Fearnresearch, Senior Advisor*







MV NOCC Atlantic – Owned by NOCC Atlantic DIS



MV Gral. San Martin- Owned by Ross Car Carrier Ltd.

# Regulations



2020 was a remarkable year with respect to new rules and regulations on environmental protection impacting the shipping sector.

The year started off with the IMO Sulphur Cap becoming effective on New Year's Day Now, at the beginning of 2021 we can look back and probably consider the sulphur cap merely a bump in the road compared to what has been agreed in 2020 and what we see coming.

Both the IMO and the EU sanctioned new rules and regulations to limit air pollution from the maritime sector:

#### The IMO:

- Accelerating the timetable for the implementation of EEDI phase 3
- Introduction of an Energy Efficiency Index for existing ships
- Enhanced Shipboard Energy Efficiency Management Plan (SEEMP)
- Introduction of a Carbon Intensity Index (CCI)

#### The EU

- The European Green Deal (December 2019
- Revisions to the MRV regulations adopted by the EU Parliament
- The European Taxonomy inclusion of the maritime sector

At their 74<sup>th</sup> session in 2019 the MEPC agreed on a proposal (adopted at MEPC 75) to accelerate the timetable for the implementation for EEDI phase 3 threshold values. Phase 3 was originally scheduled for 2025 but has been moved forward to January 1, 2022, for certain ship types. The types covered are

general cargo vessels, gas carriers, certain types of LNG carriers, and container carriers. This regulation calls for these ship types to meet the EEDI reference value -30% -50% three years earlier than originally scheduled. Particularly large container vessels phase a huge challenge as the new threshold value is set at the reference EEDI -50%.

The schedule for tankers and bulkers is unchanged. But interestingly, we observe that very few of the vessels delivered in 2020 meet the threshold value (Ref EEDI - 20%) effective from January 1, 2020.

Admittedly, the ships delivered in 2020 were not 'new' considering the EEDI regulations, and therefore had to comply with Phase 1 (-10%) values. Still, the 2020 delivered vessels must be considered state of the art with respect to fuel economy and we believe meeting phase 2 levels will prove to be a major challenge. Let alone phase 3.

In its 75<sup>th</sup> session the MEPC 76 agreed on a proposal for introducing an energy efficiency index for existing ships. For tankers and bulkers (20-200 kdwt) the threshold level is set to Ref. EEDI -20%; for 200 kdwt+ vessels, ref EEDI -15%; for container carriers -20% -50% depending on size, and LNG carriers -30%.

The agreed rules are expected to be adopted at MEPC 76 in June 2021, but meanwhile the IMO will develop guidelines for interpretation. We believe that the EEXI might result in some vessels having to reduce service speed - especially container carriers.

At the same time, we see that steam turbine LNG carriers could struggle to meet the criteria and that some measures might be taken to mitigate undue negative effects.

The enhanced SEEMP contains new mandatory elements and measuring a CII and setting a mandatory CII in line with IMO ambitions in 2030. Each ship will be required to meet the 2030 CII target, however there will be some flexibility on goal attainment. It is up to the owner/operator how to achieve results, but the (individual) ship must document the CO2-emissions per transport work and follow a trajectory towards about 40% reduction in 2030. A plan for such decarbonization must be submitted for every ship (400 GT+) and approved Larger vessels (5000 GT+) will have to calculate a CII (E.g. AER or EEOI) and the ship will be rated (A-E). If an individual ship does not improve its rating in line with the trajectory set, the certificate might not be renewed and subsequently the ship cannot sail



# Regulations



In the European Green Deal announced in December 2019, the EU Commission made it abundantly clear of its intentions to include the maritime sector in the EU ETS. This was followed up in the EU Parliament in September where the Parliament adopted a proposal to change the MRV regulation. The adopted proposal clearly states that the maritime sector is to become a part of the EU ETS. Already in 2022.

Now, we believe it takes more than parliamentary sanctioning as the EU Commission will have its' say, as will the EU Council. It is assumed that everything will be packaged into the coming new EU Climate Law due in 2021. Meanwhile, an impact study is underway, and the final word has not yet been said. Still, we are quite convinced that the maritime sector will be included in the EU ETS in 2024/25. This could mean that all emissions on voyages to, from, or between EU/EEA ports will have to be balanced through purchasing of EUAs. The EUAs have been hovering above 30 €/mt in December and so far in January - it does not take much imagination that the inclusion of shipping in the EU ETS will have significant (cost) impact on shipping.

Finally, the maritime sector was originally not included in the EU Taxonomy, but a draft act is due for Commission adoption. Now, the proposed rules cover vessels 'not dedicated to transporting fossil fuel' In other words, tankers and gas carriers are excluded from raising 'green capital' under the Taxonomy. For the rest of the fleet, it seems also close to impossible to take part in such financing given the requirements put forward.

To sum up, decisions made by the IMO and the EU in 2020 are wide-grasping and will have a serious impact on how shipping is conducted, as well as significant costimplications. In our view there are three factors determining the future: Consumption, consumption, and consumption. The design of a vessel is always a set of compromises where certain elements usually precede others. Going forward we believe the governing factor for the final design is lowest fuel consumption possible in combinationn with lower carbon fuels.

# Sverre Bjørn Svenning

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